

Interim Report

Extenda Retail Holding 1 AB (publ)

Org Nr: 559167-1507

Q3 2025



January – September in brief

	2025	2024	2025	2024	2024
SEK thousands	Jul – Sep	Jul – Sep	Jan – Sep	Jan – Sep	Jan – Dec
Net sales*	159,980	170,850	497,395	510,159	686,910
<i>of which Annual software agreements continually renewed (%)</i>	88.1%	83.8%	85.5%	81.2%	81.3%
EBITDA	51,067	50,941	148,862	121,012	156,458
Adjusted EBITDA**	53,961	59,534	162,397	125,611	175,346
<i>Adjusted EBITDA-margin (%)</i>	33.7%	34.8%	32.6%	24.6%	25.5%

*Please see Note G2

**Adjusted EBITDA consists of EBITDA excluding items affecting comparability. Please see the details in Note G4. Please find definitions of KPIs and alternative performance measures on page 20.

The third quarter 2025

- Net sales were SEK 159,980 thousand. Software-related revenue, including our Hii Retail and Warehouse Management solutions, amounted to SEK 145,426 thousand and decreased by SEK 5,780 thousand, with the decline primarily driven by run-off from prepaid perpetual licenses. Some customers remain cautious about new spending commitments, which is impacting the pace of software revenue growth. Service revenues amounted to SEK 13,651 thousand, representing a decrease of SEK 4,944 thousand compared to the same period the previous year. This decrease is due to our shift away from large implementation projects, as our new products require fewer services than the classic products, allowing significantly faster implementations.
- The share of annual agreements that are continually renewed (i.e., recurring revenue) amounts to 90.9% of Net sales. Annual Recurring Revenue is SEK 564,2m, representing a decrease by SEK 15,5m year-to-date, corresponding to a decrease of 2,7%. The decrease is due to the roll-off of a few significant recurring service contracts and does not reflect demand for our technology, which remains stable.
- The Adjusted EBITDA margin decreased to 33.7%, compared to 34.8% during the same period last year. Adjusted EBITDA amounts to SEK 53,961 thousand, a decrease of SEK 5,574 thousand, while EBITDA is slightly better in Q3 2025 in comparison to Q3 2024. The decrease in adjusted EBITDA is mainly due to revenue declines, partially offset by cost savings.

Comments from CEO Leendert Venema

Extenda Retail has maintained the positive momentum established in the first half of 2025 throughout the third quarter. This includes an increasing proportion of software revenue, a reduction in services revenue, and enhanced operational efficiency. As a result of these improvements, year-to-date EBITDA has shown significant growth.

We continue to see compelling proof points of our capability to successfully upgrade our existing clients to our state-of-the-art cloud-native platform, Hii Retail. Our customers benefit from a highly scalable and resilient checkout solution. At the same time, Extenda Retail operates more efficiently, creating value for both the company and its customers. Very exciting to say the least.

With these proof points confirmed, we now focus on enhancing our capacity to onboard new customers, both within the existing target market and in new segments, as we explore opportunities, for example, in additional customer tiers.

I am also proud to see the results of our AI investments take shape through the external launch of our chatbots, "Tillie" and "Nyce Buddy". Extenda Retail is implementing AI across the organization through internal programs to

promote its use and accelerate development, increase operational efficiency, and drive innovation for customer-facing efforts, where "Tillie and Nyce Buddy" chatbots are early, promising examples.

Summary of financial information

The table below summarizes Extenda Retail's financial information. Please see the definitions on page 20.

Net Sales in the third quarter

	2025	2024	2025	2024	2024
SEK thousands	Jul - Sep	Jul - Sep	Jan - Sep	Jan - Sep	Jan - Dec
Software revenue	145,426	151,257	440,315	439,318	590,759
Service revenue	13,651	18,595	54,380	67,740	91,587
Hosting and infrastructure*	572	772	1,934	2,342	3,133
Hardware and technical services*	332	226	766	759	1,432
Total Net Sales	159,980	170,850	497,395	510,159	686,910

*Offerings being phased out over time.

Software-related revenues decreased during the period by SEK 5,831 thousand to SEK 145,426 thousand, primarily driven by a decline in perpetual licenses. The growth and modernization of core technology for retail and warehouse spaces drive demand for our Hii Retail suite and WMS software, positioning them as key contributors to our product growth. Our software-related annual agreements, which are continually renewed, accounted for 88,1% of net sales in Q3 2025, up from 83,8% in the same quarter last year. Extenda Retail benefits from the shift toward cloud-based software and a recurring business model, resulting in greater scalability and enhanced profitability.

Service revenue for the current period amounts to SEK 13,651, which is SEK 4,944 thousand less than during the same period last year. The decrease in service revenue for Q3 2025 continues our strategic shift away from large implementation projects, as the Hii Retail solution requires shorter implementation lead times than the classic products.

Hosting and infrastructure, along with hardware and technical services, remain at a low level, consistent with our plan to discontinue these offerings.

The strengthening of the Swedish krona against other currencies had a negative impact of SEK (1,458) thousands on the Group's revenue in Q3 2025 in comparison to Q3 2024.

Result in the third quarter

	2025	2024	2025	2024	2024
SEK thousands	Jul - Sep	Jul - Sep	Jan - Sep	Jan - Sep	Jan - Dec
Operating profit	27,349	22,232	78,631	44,141	55,511
Add back items affecting comparability	2,894	8,593	13,535	4,599	18,888
Adjusted EBITA*	30,243	30,825	92,166	48,740	74,399
Adjusted EBITA-margin (%)	18.9%	18.0%	18.5%	9.6%	10.8%
Add back amortization, depreciation and write-downs	23,718	28,709	70,231	76,871	100,948
Adjusted EBITDA*	53,961	59,534	162,397	125,611	175,346
Adjusted EBITDA-margin (%)	33.7%	34.8%	32.6%	24.6%	25.5%

*Adjusted EBITDA is EBITDA less items affecting comparability (please see Note G4 for details).

The operating profit for the period was SEK 27,349 thousand, vs. SEK 22,233 thousand in the same period last year. The operating profit included one-off items of SEK (2,894) thousand vs. last year's SEK (8,563) thousand and depreciation and amortization of SEK (23,718) thousand vs. SEK (28,709) thousand the previous year.

Net profit for the period was SEK 1,019 thousand, including net financial items of SEK (18,840) thousand and income tax of SEK (7,490) thousand. In the previous year, net profit for the period amounted to SEK (3,075) thousand, which includes net financial items of SEK (21,403) thousand and income tax of SEK (3,903) thousand.

Adjusted EBITA decreased by SEK (582) thousand to SEK 30,243 thousand while the corresponding margin increased from 18,0% to 18,9% and adjusted EBITDA decreased by SEK (5,574) thousand to SEK 53,961 thousand. The corresponding margin decreased from 34,8% to 33,7%, driven by lower revenue in the period, not fully offset by cost savings.

Total cost Q3

	2025	2024	2025	2024	2024
SEK thousands	Jul - Sep	Jul - Sep	Jan - Sep	Jan - Sep	Jan - Dec
Project costs and operating costs	(23,639)	(22,751)	(67,635)	(72,643)	(97,013)
Other external costs	(42,578)	(45,919)	(126,099)	(142,248)	(189,611)
Other costs for employee compensation*	(56,607)	(65,451)	(200,350)	(234,584)	(322,879)
Amortizations, depreciations, and write-downs	(23,718)	(28,709)	(70,231)	(76,871)	(100,948)
Other operating expenses	1,038	(939)	(4,155)	(3,563)	(4,054)
Total cost	(145,504)	(163,769)	(468,470)	(529,910)	(714,505)

*recalculated to be comparable with 2024

Extenda Retail shows cost savings in the period vs. the previous year in all cost items but one. The slight increase in operating costs is mainly due to volume-based cloud infrastructure costs, driven by an increase in recurring software revenue.

Other external costs include consulting fees, primarily for maintaining our product suite and developing new products, as well as spending on internal IT infrastructure, marketing, and office-related expenses. Other external costs decreased by SEK 3,341 thousand compared to the same period last year, driven by efficiencies in product maintenance costs and customers migrating to new technology.

Other employee compensation costs for this quarter totaled SEK 56,607 thousand, a decrease of SEK 8,844 thousand compared to the same period last year. Adjusted for items affecting comparability, the decrease amounts to SEK 3,972 thousand. The items affecting comparability, totaling SEK (3,156) thousand in Q3 2025, include provisions for restructuring, following the shift in revenue mix and the cost of maintaining our product suite.

We continue to invest in our cloud-native product. The capitalized work for our own account (i.e., work performed by our own employees and consultants) decreased by SEK (613) thousand compared to the same period last year, as the cloud-native is live and incremental investments are lower than the initial build investment. It amounted to SEK 13,756 thousand, compared to SEK 14,174 thousand in the same period last year.

Financial position and cash flow in brief

	2025	2024	2024
SEK thousands	Sep 30	Sep 30	Dec 31
Non-current assets	934,455	965,784	975,328
Other current assets	121,985	122,256	129,883
Cash and cash equivalents	14,717	14,815	20,909
Total assets	1,071,157	1,102,856	1,126,119
Total equity	223,897	223,535	219,806
Non-current liabilities	582,275	581,867	590,746
Current liabilities	264,985	297,454	315,567
Total equity and liabilities	1,071,157	1,102,856	1,126,119

Total assets at the end of the period amounted to SEK 1,071,157 thousand compared to year-end 2024 of SEK 1,126,119 thousand, of which SEK 853,838 thousand consisted of intangible assets, primarily goodwill and other intangible assets arising in connection with the acquisition of Re-Vision group on April 1, 2022, and STG's acquisitions of Visma Retail and Extenda. As of December 31, 2024, the intangible assets amounted to SEK 881,076 thousand. Investments in intangible fixed assets consist of capitalized development for internally developed software. The investment in intangible fixed assets from January to September 2025 totaled SEK 44,792 thousand, compared with SEK 49,365 thousand during the same period last year.

Cash and cash equivalents by September 30, 2025, amounted to SEK 14,717 thousand and decreased by SEK 6,192 thousand during the period from January to September 2025. The net working capital change includes SEK 40,235 thousand in repayments of deferred taxes from the Corona pandemic, and a decrease in salary accruals related to paid bonuses, commissions, and restructuring from last year. Cash Flow from current activities amounted to SEK 61,751 thousand. Investment in financial, intangible, and tangible assets was SEK (45,505) thousand, and lease payments were SEK (18,703) thousand. Repayment of borrowings of SEK 5,000 thousand under the revolving credit facility negatively impacted Cash Flow by September 2025. Total borrowing in September 2025 is SEK 20,000 thousand, compared to SEK 15,000 thousand in September 2024.

Total equity amounted to SEK 223,897 thousand, compared to SEK 219,806 thousand at year-end 2024. The change derives from the net profit of SEK 8,520 thousand and currency differences in equity of SEK (4,429) thousand. The equity/assets ratio at the end of the period was 20.9%, compared to 20.3% in the same period last year.

Non-current liabilities decreased by SEK 8,471 thousand compared to year-end 2024 and increased by SEK 407 thousand compared to September 2024.

In Q3 2025, current liabilities of SEK 264,985 thousand include SEK 10,561 thousand of deferred payments of taxes for social charges and withholding taxes to support companies through the Corona pandemic, payable in February 2026.

Investments

The group's total cash flow for investments (intangible, tangible, and financial) has decreased as the product becomes more feature-complete. It amounts to SEK (45,505) thousand for January–September 2025, compared to SEK (50,865) thousand for January–September 2024. The investments primarily focus on developing new functionality for our cloud-native solution, Hii Retail.

Seasonal variations

The business is somewhat seasonal in terms of Service revenue, with less service revenue in June–August due to the summer holidays in the Nordics.

Financing

The group's cash and cash equivalents consist of bank balances. At the end of the period, they amounted to SEK 14,717 thousand.

The current financing consists of a bond loan with a framework of SEK 1,000,000 thousand, of which SEK 550,000 thousand has been used. The bond was issued at the end of March 2022 and runs for five years with an interest rate of 3M STIBOR plus a 6.75% margin. There are no ongoing covenants attached to the bond loan. The Group had a shareholder loan from Extenda Retail S.å.r.l. with a fixed interest rate of 5.0% payable on demand and a five-year maturity. As of September 30, 2024, the loan was contributed by Extenda Retail S.å.r.l. as a shareholder contribution, improving the Group's equity and the equity/asset ratio (%).

In Q1 2025, Extenda Retail extended its super senior revolving facility agreement to January 31, 2027. As of September 30, 2025, the facility was drawn with SEK 20,000 thousand, compared to SEK 15,000 thousand as of September 30, 2024. The total credit facility amounts to SEK 75,000.

Significant risks and uncertainties

Risks and uncertainty affect Extenda Retail's operations, financial position, and results. Managing these risks is necessary for Extenda Retail to meet its short-term goals. These risks can be divided into three main categories: market-related, operational, and financial. The group's 2024 annual report provides a more detailed description of these risks.

Market and Technological Development

Macroeconomic and cyclical developments and trends affecting specific customer segments influence the Extenda Retail market. The financial climate influences demand from individuals and businesses, shaping our customers' buying patterns and influencing investment plans and strategic initiatives. The market in 2024 was volatile, with higher-than-usual inflation and benchmark interest rates above recent levels. In 2024, the interest rates started to decrease. However, recent global trade developments have introduced new uncertainty and are influencing our customers' investment decisions.

Global change in retail continues, driven by digitalization and new ways of delivering customer service, creating powerful forces that affect the entire retail and distribution industries, including our customers. The changes brought about by digitalization, increased demand for customization, dynamic pricing, AI, and mobile-first strategies require continued investment in research and development to ensure Extenda Retail can remain at the forefront of developing next-generation solutions for retailers and distributors.

This rapid industry change can lead to longer sales cycles because customers must make strategic choices with long-term implications for their businesses. Nevertheless, these developments offer us strong, growing potential for additional sales of our market-leading, cloud-native offerings.

Operational risk

A prerequisite for additional sales and maintaining our long-term customer relationships is the delivery of successful customer projects. Extenda Retail's business depends on continued strong renewals by its existing customer base, and the loss of key customers may significantly negatively impact Extenda Retail's financial results. It is of the utmost importance that we continue to put the customer at the center of everything we do, as quality issues in customer projects or not meeting customer expectations can lead to long-term damage to our good reputation in the market.

Financial risk

Extenda Group is exposed to financial risks in its operations. Financial risks mainly pertain to currency, interest rate, credit, and counterparty risks. The Board's finance policy governs risk management. The ultimate responsibility for managing the Group's financial risks and developing methods and principles of financial risk management lies with the Extenda Retail management team. The group has a bond loan and a credit facility. The bond loan matures in March 2027, and the credit facility matures in January 2027. For more information on these risks, refer to Note G29, Financial Risk Management and Financial Instruments, of the Extenda Retail 2024 Annual Report.

Other information

The ongoing conflicts in Ukraine and the Middle East are deeply concerning. While the conflicts may have indirectly financially impacted our business, Extenda Retail has no direct operations in either Russia or the Middle East. We are monitoring the situation and are ready to adapt our strategies to navigate these geopolitical challenges. Due to the unpredictable nature of these events, it is difficult to quantify their long-term effects on our operations. However, we remain committed to our core business and customer service globally.

Current market situation

Globally, inflation and interest rates seem to be stabilizing or declining amid heightened geopolitical tensions. The market situation is affecting the Group, with higher interest costs and some revenue delays.

Events after the end of the reporting period

There are no other significant events after the reporting period to be reported.

Parent company

The Parent Company Extenda Retail Holding 1 AB (publ.) (559167-1507) was established in 2018 and was registered with the Swedish Companies Registration Office for the first time on July 5, 2018. The company is owned by Extenda Retail S.á.r.l., which is ultimately owned by STG Fund V and the management.

Net financial items for Q3 2025 totaled SEK (1,916) thousand, and income after tax amounted to SEK (0) thousand. Net financial items for Q3 2024 totaled SEK (2,388) thousand, and income after tax amounted to SEK (0) thousand.

Investments in property, plant, and equipment, and intangible assets for the period amounted to SEK - (-).

On September 30, 2025, the Parent Company had SEK 542,366 thousand in long-term liabilities consisting of the Bond Loan of SEK 550,000 thousand offset by prepaid loan fees of SEK 7,634 thousand and a Long-term receivable of SEK 525,901 thousand to Extenda Retail Holding 3 AB in comparison to September 30, 2024, the Parent Company had SEK 537,277 thousand in Long-term liabilities consisting of the Bond Loan of SEK 550,000 thousand, offset by prepaid loan fees of SEK 12,723 thousand and a long-term receivable of SEK 569,834 thousand to Extenda Retail Holding 3 AB.

Extenda Retail Holding 1 AB has no significant related party transactions other than transactions with group companies. All related party transactions are carried out on market-based terms. The nature and scope of related party transactions during the period are essentially the same as in 2024.

Statement of Assurance

The Board of Directors and CEO assure that the interim report provides an accurate and fair review of the Parent Company and the Group's operations, position, and earnings, and that it describes the material risks and uncertainties faced by the Parent Company and the Group.

Stockholm, November 28, 2025

Leendert Venema
CEO
Stockholm

Johnie Tristan Treadwell
Chairman of the Board
Menlo Park

Adam Hendricks
Board Member
Menlo Park

Edoardo Bounous
Board Member
London

Stephen Henkenmeier
Board Member
Menlo Park

Laura Shesgreen
Board Member
Dublin

Håkan Valberg
Board Member
Lissabon

This interim report is unaudited.

Condensed consolidated statement of profit and loss and other comprehensive income

SEK thousands	Note	2025 Jul - Sep	2024 Jul - Sep*	2025 Jan - Sep	2024 Jan - Sep*	2024 Jan - Dec*
Net Sales	G2	159,980	170,850	497,395	510,159	686,910
Work performed by the group and capitalized*		13,756	14,369	44,708	49,461	67,329
Other operating income		(883)	783	4,997	14,431	15,777
Total revenue		172,853	186,001	547,101	574,051	770,016
Project costs and operating costs		(23,639)	(22,751)	(67,635)	(72,643)	(97,013)
Other external costs		(42,578)	(45,919)	(126,099)	(142,248)	(189,611)
Other costs for employee compensation*		(56,607)	(65,451)	(200,350)	(234,584)	(322,879)
Amortizations, depreciations and write-downs		(23,718)	(28,709)	(70,231)	(76,871)	(100,948)
Other operating expenses		1,038	(939)	(4,155)	(3,563)	(4,054)
Total cost		(145,504)	(163,769)	(468,470)	(529,910)	(714,505)
Operating profit		27,349	22,232	78,631	44,141	55,511
Financial income		100	228	313	1,617	6,040
Financial costs		(18,940)	(21,631)	(63,144)	(57,765)	(77,289)
Net financial items		(18,840)	(21,403)	(62,831)	(56,148)	(71,249)
Profit before tax		8,509	828	15,800	(12,007)	(15,738)
Income tax		(7,490)	(3,903)	(7,280)	(5,533)	(7,661)
Net profit for the period		1,019	(3,075)	8,520	(17,540)	(23,400)
Other comprehensive income						
Items that can be reclassified to profit or loss						
Translation differences from operations abroad		1,253	(3,064)	(4,429)	(7,668)	(5,537)
Total other comprehensive income		1,253	(3,064)	(4,429)	(7,668)	(5,537)
Total comprehensive income for the period		2,272	(6,139)	4,091	(25,208)	(28,936)
Profit for the period attributable to:						
Parent Company shareholders		1,019	(3,075)	8,520	(17,540)	(23,400)
Total comprehensive income attributable to:						
Parent Company shareholders		2,272	(6,139)	4,091	(25,208)	(28,936)

*recalculated to be comparable with 2024

Condensed report on the financial position of the Group

SEK thousands	Note	2025 Sep 30	2024 Sep 30	2025 Dec 31
Non-current assets				
Intangible assets and goodwill		853,838	875,937	881,076
Property, plant, and equipment		3,519	6,427	5,520
Right-of-use assets		32,737	47,259	44,741
Deferred tax assets		42,025	35,510	43,339
Other non-current assets		2,336	652	652
Total non-current assets		934,455	965,784	975,328
Current assets				
Trade receivables		99,868	90,146	105,456
Current tax assets		5,325	11,015	5,498
Contract assets		6,736	11,214	8,473
Other current assets		10,056	9,881	10,455
Cash and cash equivalents		14,717	14,815	20,909
Total current assets		136,702	137,071	150,792
Total assets		1,071,157	1,102,856	1,126,119
Equity				
Share capital		500	500	500
Other contributed capital		917,028	917,028	917,028
Reserves		(37,467)	(35,170)	(33,038)
Retained earnings, including profit for the period		(656,164)	(658,824)	(664,684)
Total equity		223,897	223,535	219,806
Non-current liabilities				
Provisions		2,160	1,128	1,805
Loan liabilities		541,994	536,657	537,991
Non-current lease liabilities		21,573	35,909	30,838
Deferred tax liabilities		16,548	-	9,581
Other interest-bearing non-current liabilities		-	8,173	10,531
Total non-current liabilities		582,275	581,867	590,746
Current liabilities				
Trade payables		56,329	48,000	47,974
Other interest-bearing current liabilities		30,561	51,678	53,526
Current tax liabilities		-	67	68
Current lease liabilities		14,808	21,487	21,966
Contract liabilities		82,715	86,856	85,896
Other current liabilities		80,572	89,365	106,136
Total current liabilities		264,985	297,454	315,567
Total equity and liabilities		1,071,157	1,102,856	1,126,119

Condensed consolidated statement of changes in equity

Equity attributable to the Parent Company's shareholders

SEK thousands	Note	2025 Sep 30	2024 Sep 30	2024 Dec 31
Opening balances		219,806	200,155	200,155
Changes in equity				
Profit for the period		8,520	(17,540)	(23,400)
Shareholders Contribution		–	48,587	48,587
Translation differences		(4,429)	(7,668)	(5,537)
Total comprehensive income		4,091	23,379	19,650
Ending balance		223,897	223,535	219,806

Condensed consolidated cash flow statement

SEK thousands	Note	2025	2024	2025
		Jan - Sep	Jan - Sep	Jan - Dec
Operating profit		78,631	44,141	55,511
Adjustment for non-cash items, etc.		65,475	70,251	98,329
Interest received		306	659	964
Interest and financial items paid		(43,896)	(51,859)	(67,692)
Income tax paid		319	-	(167)
Cash flow from operations before changes in working capital		100,835	63,193	86,943
Cash flow from changes to working capital				
Change in current receivables		7,576	1,420	36,760
Change in current liabilities		(46,660)	(22,597)	(64,370)
Cash flow from current activities		61,751	42,016	59,333
Investing activities				
Acquisitions of intangible assets		(44,820)	(49,734)	(65,815)
Acquisitions of property, plant and equipment		(686)	(1,131)	(1,121)
Cash flow from investing activities		(45,505)	(50,865)	(66,936)
Financing activities				
Lease liability payments		(18,703)	(16,700)	(21,541)
New borrowings		(5,000)	15,000	25,000
Cash flow from financing activities		(23,703)	(1,700)	3,459
Cash flow for the period		(7,458)	(10,550)	(4,144)
Cash and cash equivalents at start of period		20,909	23,833	23,833
Translation difference on cash and cash equivalents		1,266	1,532	1,220
Cash and cash equivalents at end of period		14,717	14,815	20,909

Parent company income statement

SEK thousands	Note	2025 Jul - Sep	2024 Jul - Sep	2025 Jan - Sep	2024 Jan - Sep	2024 Jan - Dec
Other external costs		(1)	(1)	(3)	(2)	(2)
Total cost		(1)	(1)	(5)	(2)	(2)
Operating profit		(1)	(1)	10	(2)	(2)
Financial income		12,374	14,468	37,633	43,933	57,652
Financial costs		(14,289)	(16,855)	(43,637)	(50,409)	(66,459)
Profit before tax		(1,916)	(2,388)	(5,995)	(6,478)	(8,810)
Appropriations		-	-	-	-	8,812
Income tax		-	-	-	-	(1,270)
Net profit for the period		(1,916)	(2,388)	(5,995)	(6,478)	(1,268)
Total comprehensive income for the period		(1,916)	(2,388)	(5,995)	(6,478)	(1,268)

Parent company balance sheet

SEK thousands	Note	2025 Sep 30	2024 Sep 30	2024 Dec 31
Long-term assets				
Deferred tax assets		1,271	2,541	1,271
Shares in group companies		919,519	919,519	919,519
Long-term receivables from group companies		525,901	569,834	583,553
Total long-term assets		1,446,691	1,491,894	1,504,343
Short-term assets				
Trade receivables		-	-	8,973
Current tax assets		169	171	68
Total current assets		169	171	9,042
Total assets		1,476,216	1,492,064	1,513,385
Equity				
<i>Restricted equity</i>				
Share capital (50,000 shares)		500	500	500
Total restricted equity		500	500	500
<i>Unrestricted equity</i>				
Retained earnings		894,372	895,640	895,640
Profit for the period		(5,995)	(6,478)	(1,268)
Total unrestricted equity		888,378	889,161	894,372
Total equity		888,878	889,661	894,872
Long-term liabilities				
Loan liabilities		542,366	537,277	538,549
Total long-term liabilities		542,366	537,277	538,549
Short-term liabilities				
Accounts payable		3	-	-
Short-term liabilities to group companies		44,969	65,126	79,964
Total current liabilities		44,972	65,126	79,964
Total equity and liabilities		1,476,216	1,492,064	1,513,385

Statement of changes in equity

Equity attributable to the Parent Company's shareholders

SEK thousands	Note	2025 Sep 30	2024 Sep 30	2024 Dec 31
Equity				
Opening balances		894,872	847,553	847,553
<i>Changes in equity</i>				
Earnings for the period		(5,995)	(6,478)	(1,268)
Shareholders Contribution		–	48,587	48,587
Total comprehensive income		(5,995)	42,109	47,319
Ending balance		888,878	889,661	894,872

Notes

Note G1, Accounting Policies

The Group's interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. For the Parent Company, the report has been prepared in accordance with the Swedish Annual Accounts Act and RFR 2. The Accounting policies adopted are consistent with those applied for in the 2024 Annual Report and should be read in conjunction with that Annual Report.

Preparing financial statements in conformity with IFRS requires the use of specific critical accounting estimates and judgments. The notes in the 2024 Annual Report describe those that are significant to the consolidated financial statements.

For practical reasons, the figures in this interim report have not been rounded, so notes and tables may not total the correct amounts. Unless otherwise specified, all figures pertain to SEK thousands (k). The interim report provides alternative performance measures for monitoring the Group's operations.

New and changed accounting standards in 2024

Companies have previously been required to provide information about significant disclosures and accounting principles in IAS 1—information that has now been replaced by material details on accounting principles. The purpose is to ensure more company-specific information, less standardized and irrelevant information and that material information is not obscured by other information. None of the other standards and statements that have been published by the IASB and are effective for annual periods beginning on or after January 1, 2024, have had any significant impact on the financial statements of the Group.

Note G2, Net Sales

Total revenue is divided into the following lines of operations:

	2025	2024	2025	2024	2024
SEK thousands	Jul - Sep	Jul - Sep	Jan - Sep	Jan - Sep	Jan - Dec
Software Revenue	145,426	151,257	440,315	439,318	590,759
Service Revenue	13,651	18,595	54,380	67,740	91,587
Hosting and infrastructure*	572	772	1,934	2,342	3,133
Hardware and technical services*	332	226	766	759	1,432
Total Net Sales	159,980	170,850	497,395	510,159	686,910

*Offerings that will be phased out over time

Note G3, Recognition of financial instruments at fair value

Extenda Retail's financial assets are essentially non-interest-bearing and interest-bearing receivables, in which cash flows represent only payment for the initial investment and, where applicable, interest. Their value is intended to be held to maturity and is carried at amortized cost, which is a reasonable estimate of fair value. Financial liabilities are, for the most part, recognized at amortized cost. Financial instruments measured at fair value on the balance sheet are contingent considerations consisting of current liabilities with a value of SEK 0k. Contingent consideration liabilities are recognized at fair value based on management's best estimate of the most likely outcome (level 3, as defined in IFRS 13). Other assets and liabilities are recognized at amortized cost.

Note G4, Items affecting comparability

Accounting and Valuation Principles

Items affecting comparability refer to material items and events related to changes in the Group's structure or industry, which are relevant to understanding the Group's performance on a like-for-like basis. Group EBITDA is adjusted for items affecting comparability to enable the reader to monitor and analyze underlying profitability adjusted for items that affect comparability between periods.

SEK thousands	2025 Jul - Sep	2024 Jul - Sep	2025 Jan - Sep	2024 Jan - Sep	2024 Jan - Dec
Items affecting Other operating income					
Settlement fee	-	(93)	-	9,303	9,208
Total items affecting Other operating income	0	(93)	0	9,303	9,208
Items affecting Direct costs					
Integration costs Re-vision	-	-	-	-	-
Onerous contracts and license fees (M&A insurance-related)	-	-	-	-	-
Total items affecting Direct costs	-	-	-	-	-
Items affecting Other external costs					
Legal and other services (M&A, M&A insurance, carve-out)	(173)	(262)	(320)	(1,467)	(153)
Outsourcing and offshoring of functions to India and Moldova	92	-	(1,011)	410	-
IT security & IT restructuring of the IT environment	106	3	35	(159)	(518)
Integration costs Re-Vision	-	-	-	-	-
Office restructuring	(283)	-	(335)	-	(623)
Redundancies (associated external cost)	-	-	-	-	(861)
Other	520	(563)	506	-	7
Total items affecting Other external costs	262	(822)	(1,125)	(1,216)	(2,148)
Items affecting Other costs for employee compensation					
Redundancies	(3,156)	(7,678)	(12,410)	(12,686)	(25,948)
Outsourcing and offshoring of functions to India and Moldova	-	-	-	-	-
Total items affecting Other costs for employee compensation	(3,156)	(7,678)	(12,410)	(12,686)	(25,948)
Total items affecting comparability in EBITDA	(2,894)	(8,593)	(13,535)	(4,599)	(18,888)

Note G5, Events after the end of the reporting period

There are no significant events after the reporting period to be reported.

Note G6, Transactions with related parties

Extenda Group conducts normal commercial transactions with its subsidiaries. No other significant transactions with related parties occurred.

Note G7, Summary of financial information

Please find definitions of KPIs and alternative performance measures on page 20.

	2025	2024	2025	2024	2024
SEK thousands	Jul - Sep	Jul - Sep*	Jan - Sep	Jan - Sep*	Jan - Dec*
Net Sales	159,980	170,850	497,395	510,159	686,910
Total revenue*	172,853	186,001	547,101	574,051	770,016
Annual software agreements that are continually renewed	145,426	151,257	440,315	439,318	590,759
Share of annual software agreements continually renewed	90.9%	88.5%	88.5%	86.1%	86.0%
Operating profit	27,349	22,232	78,631	44,141	55,511
Operating profit margin, %	15.8%	12.0%	14.4%	7.70%	7.2%
EBITDA	51,067	50,941	148,862	121,012	156,458
Items affecting comparability**	2,894	8,593	13,535	4,599	18,888
Adj. EBITDA	53,961	59,534	162,397	125,611	175,346
Adj. EBITDA margin, %	33.7%	34.8%	32.6%	24.6%	25.5%
Net financial items	(18,840)	(21,403)	(62,831)	(56,148)	(71,249)
Net profit for the period	1,019	(3,075)	8,520	(17,540)	(23,400)
Profit margin, %	0.6%	neg	1.6%	neg	neg
Total assets	1,071,157	1,102,856	1,071,157	1,102,856	1,126,119
Cash and cash equivalents	14,717	14,815	14,717	14,815	20,909
Loan liabilities***	608,936	653,904	608,936	653,904	654,852
Equity	223,897	223,535	223,897	223,535	219,806
Net debt	594,218	639,089	594,218	639,089	633,943
Equity/assets ratio, %	20.9%	20.3%	20.9%	20.3%	19.5%

*recalculated to be comparable with 2024

**Items affecting comparability (please see Note G4 for details)

*** Q3 2024 adjusted with Lease liabilities

About Extenda Retail

Extenda Retail simplifies innovation for leading retailers and 3PLs. With Extenda Retail's frictionless, game-changing software, retailers and logistics providers can grow their business and optimize their customers' experience.

The extensive portfolio includes the Hii Retail cloud platform, POS (point-of-sale) and checkout, WMS, Customer Intelligence and loyalty, and Pharmacy software. With over 40 years as an industry leader in retail software development, hundreds of retail chains across 37 countries worldwide utilize Extenda Retail's solutions.

Since the fall of 2018, STG Partners, a US-based private equity firm with a proven track record of successful investments in technology companies, has backed Extenda Retail. Extenda Retail has a strong Nordic and European presence, with several offices across Europe. The headquarter is situated in Stockholm, Sweden.

Learn more at www.extendaretail.com or follow the company on LinkedIn.

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extendaretail.com immediately after publication.

Financial calendar

February 27, 2026: Q4 2025 Interim report

Definitions of KPIs and alternative performance measures

The Interim Report includes key financial ratios prepared in accordance with IFRS. In addition, the Company and other interested parties use other key ratios (Alternative Performance Measures – APMs) to describe the Group's operations. They cannot be discerned or derived from the financial statements. These APMs are to be regarded as complements to the financial reporting presented in accordance with IFRS. It should be noted that the APMs defined below may differ somewhat from other companies' definitions of the same terms.

Net Sales

Net sales are the sum of gross sales minus any discounts.

Total revenue

Total revenue is the sum of recurring and nonrecurring revenue streams.

Annual agreements that are continually renewed

Annual software-related agreements that are continually renewed (i.e., recurring revenue), is an APM that is defined as revenue from customers for the provision of goods or services during the term of a contract where the customer cannot continue to benefit from the full functionality of the goods or services without ongoing payments and revenue streams that are expected to recur for more than 12 months. Recurring revenues are mainly from software, support, and maintenance contracts, as well as from recurring services related to software. For example, revenue from system implementation and migration is not recognized as recurring revenue.

The APM is used to follow the group's sales and the trend of converting nonrecurring revenue to recurring revenue.

Share of annual agreements that are continually renewed (%)

Annual software-related agreements that are continually renewed (i.e., recurring revenue) as a percentage of Net Sales.

The APM is used to track the group's sales increase and the trend of converting nonrecurring revenue to recurring revenue as a percentage.

Operating profit

Result before financial items and tax.

Operating margin (%)

Result before financial items and tax as a percentage of total revenue.

EBITDA

Result before interest, taxes, depreciation, amortization, and write-downs (Earnings before Interest, Tax, Depreciation, and Amortization).

The APM tracks the company's results generated by ongoing operations and enables profitability comparisons between companies and industries.

Items affecting comparability

Significant events and transactions that are relevant to pay attention to when a period's results are compared with another period. Items affecting comparability refer to restructuring costs (consulting costs, costs related to staff reductions, loss agreements, and write-downs, acquisition costs, legal costs, and advisory costs in connection with the establishment of new subsidiaries, integration costs (consulting costs, fees, and write-downs) in connection with acquisitions or mergers, write-downs of any additional purchase price, write-downs, and transactions from strategic decisions, such as capital gains and losses from the sale of businesses that are essential individually or in the aggregate, material customer losses, disputes, and insurance matters as well as severance pay or similar to members of the group's management team or in its subsidiaries.

Items affecting comparability are excluded to make it easier to compare results between periods.

Adjusted EBITDA

Result before interest, taxes, depreciation, amortization, and write-downs (Earnings before Interest, Tax, Depreciation, and Amortization) with items affecting comparability added back.

The APM is used to follow up on the results generated by the company's ongoing operations. The APM enables profitability comparisons between companies and industries.

Adjusted EBITDA-margin (%)

Result before interest, taxes, depreciation, amortization, and write-downs (Earnings before Interest, Tax, Depreciation, and Amortization) with items affecting comparability added back as a percentage of Net Sales.

The APM reflects the business's operational profitability before amortization and write-downs of acquisition-related intangible assets. Along with sales growth, the APM is one important component of monitoring the company's profitability.

Net financial items

Interest income and similar items less interest expense and similar items.

Net profit for the period

Results after financial items, tax, and end-of-year appropriations.

The APM is used to track the company's after-tax results.

Total Assets

The group's total assets

Cash and cash equivalents

Cash and bank equivalents are assets held in bank accounts.

Loan liabilities

Loan liabilities are the current and noncurrent parts of interest-bearing loans.

Net debt

Loan liabilities less cash and cash equivalents.

Equity/assets ratio (%)

Equity as a percentage (%) of total assets.

The APM shows the percentage of the assets financed with equity capital. The aim is to assess the group's long-term ability to pay.