



Renewables and Clean-Tech Conference

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Jan Erik Tveteraas, CEO
Tove Vestlie, CFO

AN INNOVATIVE
TECHNOLOGY LEADER
IN WASTE MANAGEMENT

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The technology leader in waste management in a world with tighter regulations

This is Soiltech



Tailor-made solutions for reduction, recycling, and containment of waste on location

Soiltech
SmartTransfer™
Digitalization



Innovative and cost-effective technologies



Recurring revenues with solid counterparties



Long-term contracts



21
Fluid treatment operations



5
Solid waste management operations



8 Semis



6 Jack-up rigs



8 Platform rigs



1 FSU



140 employees



8 Countries

End-to-end waste management partner

Fluid treatment and solid waste management

Fluid treatment



Fluid treatment (STT) - High capacity, energy efficient treatment and recovery of contaminated water, incl. slop and brine – contributing to a circular economy



Solid waste management



Efficient management of cuttings on rig and PSV, introducing **SmartTransfer™**, and **remote operations**



Note: Share of Company's revenue 2025YTD

From fluid treatment to integrated waste management projects



Fluid treatment - STT

2012 →



Flexible transfer pipe



Cuttings skip and ship operation on rig



Cuttings blower



Soiltech SmartTransfer™ Digitalization



Cuttings SmartTransfer™ on rig



Automated tank cleaning



2019 →

2021/22 →

Cuttings transfer to PSV and transport to shore + onshore waste handling

2025 →



Strong recurring client base

Selected customers



Addressable market Norway NOK 2.5 – 3 billion

Mobile rig fleet Norway: 22 rigs

Soiltech market shares

Fluid treatment 13 rigs (60%)

Solid waste management 2 rigs (10%)

Soiltech annual revenue Norway 2025 est. NOK 300 million



Growth opportunities in Norway plus strong potential for global growth

Soiltech with an addressable core market of **>600 installations** globally¹

Substantial future growth opportunities entering onshore markets (Middle East ++)

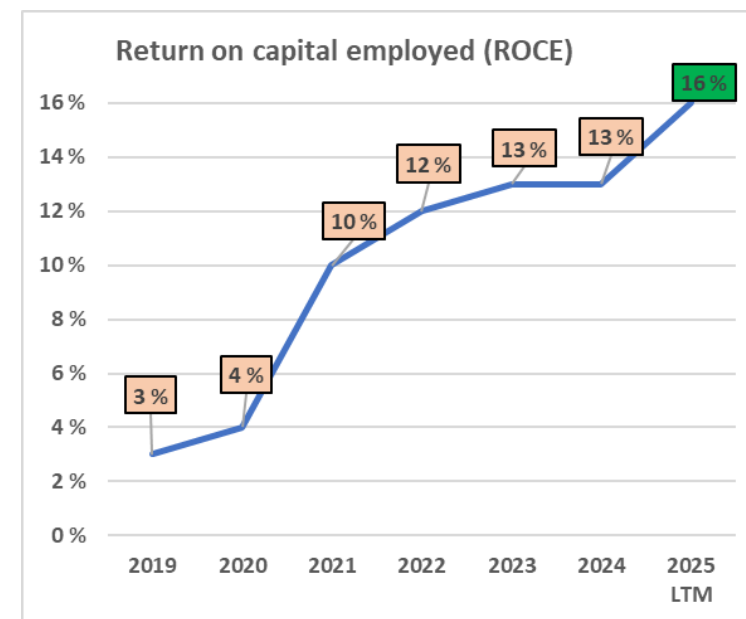
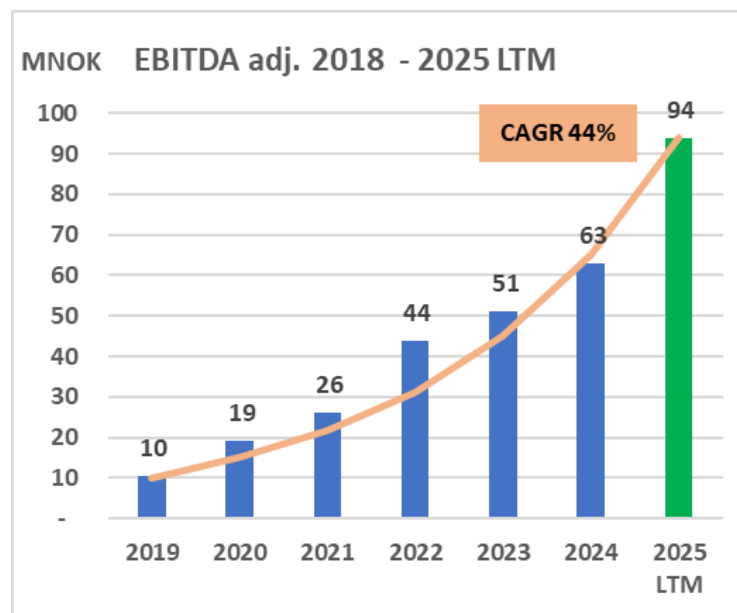
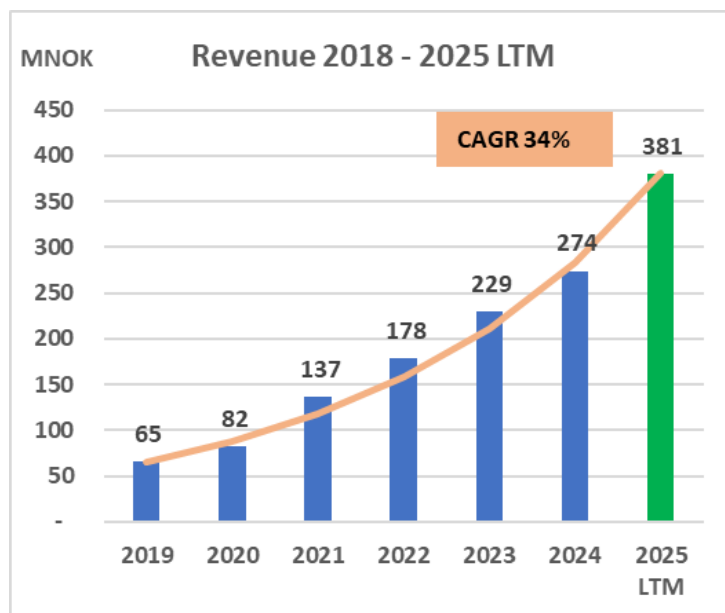


Note: Rig count Includes approx. 500 mobile rigs and 120 fixed installations

Source: Fearnley Securities equity research, HIS Markit

Targeting NOK 1 billion in revenue by 2030 and EBITDA adj of 25%+

... Based on solid historical track record



... and securing additional bank facility of NOK 150 million at NIBOR+180 bps with a 10-year repayment profile for new investments. With this, our **total credit facilities** amount to NOK 410 million, whereof NOK 167 million undrawn as of end Q3

Why Soiltech?

Q3 Year-on-year growth of 55% in revenues demonstrating the clients' positive response to our technologies

Proven, profitable and scalable business model

Significant growth opportunities in Norway and in our international focus markets

Environmental regulations tighten world-wide and the need for sustainable solutions and reduced CO2 emissions increase

Solid financial track record and an experienced management team





Contact: Tove Vestlie CFO / Investor Relations
Email tove.vestlie@soiltech.no
Mobile +47 90690648

Soiltech ASA
Koppholen 25,
4313 Sandnes, Norway
www.soiltech.no