

# Third quarter 2024

26 November 2024



## Highlights

#### Operations

- Floatel Endurance on charter for AkerBP at the Skarv field in Norway
- Floatel Superior on charter for Ineos in the UK and for Vår Energi at Ringhorne in Norway
- Floatel Triumph on charter for Shell at the Shearwater field in the UK
- Floatel Victory in operation at Equinor Peregrino FPSO in Brazil
- Entire active fleet on charter in the quarter with 97% utilisation excluding Floatel Reliance

#### Contracts update

- An optional contract, to be declared no later than 28 May 2025, has been secured with AkerBP,
  If exercised, the total hire period for Floatel Endurance will be 10-19 months and the charter will
  start immediately after Hugin A project in 2027
- Inpex has extended the firm period for Floatel Triumph's at the Ichthys field in Australia to seven months with unchanged number of options
- Aker BP ASA did not exercise any options for Floatel Endurance on the Skarv project in Norway, so the charter ended 1 November
- Vår Energi cancelled the last two months for Floatel Superior at Ringhorne against a fee, so the charter ended 25 October due to the delayed tow-out of the Jotun FPSO
- Shell U.K. did not exercise any options for Floatel Triumph at the Shearwater field, so the assignment ended 28 September
- Equinor Energy AS will not exercise the optional contract for Floatel Superior to provide services at the Oseberg Field with intended start date in Q4-2025



Floatel Superior commenced operation for Vår Energi at Ringhorne on the Norwegian continental shelf in July



Floatel Triumph om charter at Shell Shearwater during the quarter



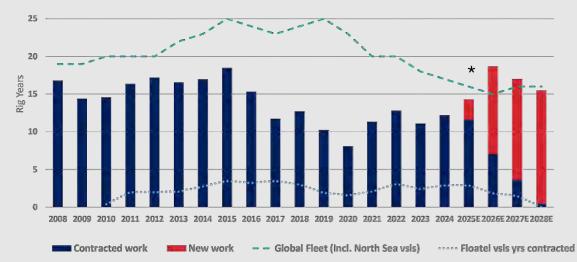
# Commercial update



## Market and tendering

- ~74% Worldwide fleet utilization in Q2 compared with ~72% last year
- Tendering activity remains buoyant with several tenders outstanding for assignments starting in 2025 and beyond
- Floatel's active fleet has limited availability until 2027
- Limited supply both in the North Sea and Rest of the World including Brazil 2025-2027 with several clients unsuccessful in securing a unit

#### GLOBAL SUPPLY/DEMAND\* - EXECUTED CONTRACTS AND PREDICTED NEW WORK



\* Supply post-2024 based on the prediction that some older vessels will exit the market



Floatel Endurance continued operations at AkerBP Skarv



Floatel Triumph in transit



#### Current commitments



Date:

November-24



























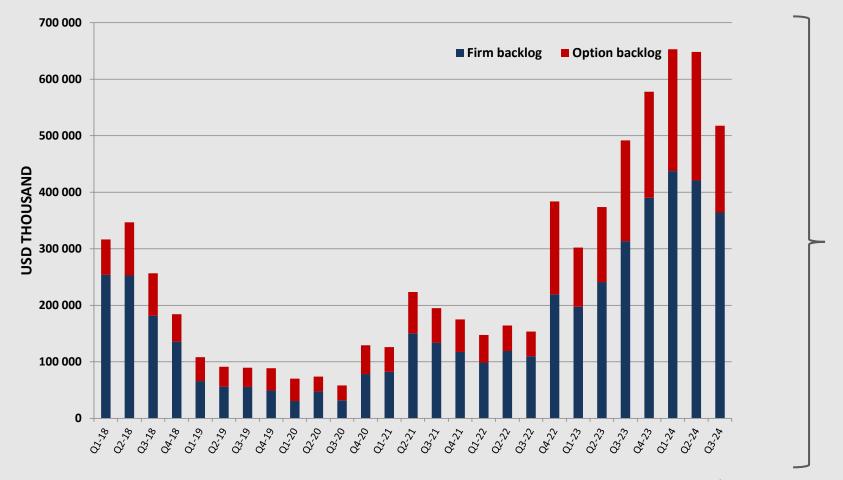








# Orderbook end of September 2024 Firm orderbook \$364 million, options \$154 million (excluding LOIs)



2027 28% 2026 19% 2024 6% 2025 47% Backlog distribution 2024-2027 including option work

If the LOIs materialize into contracts, the firm backlog at the end of end of September would be approximately \$430 million



# Operational update



## Fleet update (1/2)

#### Floatel Endurance

- On charter for AkerBP Skarv during Q3 and contract ended 1 November since no options were exercised
- 92% utilization in the quarter due to off hire quayside in northern Norway for approx. a week in August for repairs and removal of obsolete equipment
- An optional contract, to be declared no later than May 28, 2025, has been secured with AkerBP and if exercised, the total hire period will be 10-19 months, and the charter will start immediately after Hugin A project in 2027

## Floatel Superior

26.11.2024

- The Ineos charter in the UK ended 14 July
- The Vår Energi assignment at Ringhorne in Norway started 23 July and ended 25 October after the last two months were cancelled due to the delayed tow-out of the Jotun FPSO
- 96% utilization in the quarter
- Equinor Energy AS will not exercise the optional contract to provide services at the Oseberg Field with intended start date in Q4-2025



Floatel Endurance in operations for AkerBP at the Skarv FPSO, Norway



Floatel Superior in operation at Ineos Unity platform, UK continental shelf



## Fleet update (2/2)

### Floatel Triumph

- In operations at Shell Shearwater platform in the UK from 1 May to 28
   September after no options were declared.
- 100% utilization in the quarter
- En route to Australia on assignment with Inpex at the Ichthys field with an expected commencement date late Q1 2025

## Floatel Victory

- Provided maintenance and safety services at the Equinor Peregrino FPSO offshore during the quarter and the assignment is for 15 months from May 2024 with options to extend
- o 100% utilization in the quarter

#### Floatel Reliance

- Idle Tenerife in the Canary Islands
- Sale process is continuing and expected to be finalized before year-end



Floatel Triumph demobilised Shell Shearwater charter assignment end of September



Floatel Victory at Equinor Peregrino offshore Brazil



# **HSE** update



# HSE Statistics – September 2024

TRIR (Total Recordable Injury Rate), Fleet average for the last 12 months rolling:



Total Recordable Injuries (Work Related Fatalities + Lost Time Injuries + Restricted Work Cases + Medical Treatment Cases) \* 1.000.000 / Working hours



# Financial update



#### Income statement

- 78% fleet utilization in the quarter
- Not exercised options and cancelled contract will predominately impact Q4
- Q3 and YTD EBITDA impacted by unplanned corrective maintenance and repairs
- 2024 Non-recurring items relates to Floatel Reliance non-cash effects
- Floatel Reliance impaired to expected sales price and \$35m aggregate impairment reversal for the active fleet
- YTD Finance net impacted by expenses in connection with the refinancing including super senior bonds make-whole and write-off prepaid financing costs for repaid debt

Figures in \$m	Q3 2024	Q3 2023	YTD 2024	YTD 2023	2023
Revenue	66	43	125	113	138
Opex	-27	-23	-72	-70	-88
SG&A	-4	-5	-13	-12	-16
Other gains/losses	0	0	0	2	1
Recurring EBITDA	35	16	41	33	35
Margin	1	36%	32%	29%	25%
Non-recurring effects	-3	0	-3	2	5
EBITDA	33	16	38	35	40
Depreciation/Net impairment	8	-11	-15	-33	-44
EBIT	40	5	23	2	-3
Finance income	0	1	2	2	2
Finance cost	-10	-7	-42	-22	-30
Finance net	- 10	<i>-7</i>	-40	-20	-27
Result before income taxes	31	-2	-17	-18	-31
Income tax expense	0	0	-1	-2	-2
Result after income taxes	30	-2	-18	-20	-33
Earnings per share, basic (USD)	0,28	-0,02	-0,17	-0,19	-0,31
Earnings per share, diluted (USD)	0,28	-0,02	-0,17	-0,19	-0,31



### Balance sheet

- Vessels book values (PPE) amount to \$570m after Floatel Reliance being impaired and moved to Assets held for sale and \$35m aggregate active fleet impairment reversals
- \$47m Net client receivables (NCR) =
   Trade receivables + Accrued revenues Advances
- Asset held for sale is the Floatel Reliance estimated aggregate net proceeds
- \$33m cash balance (no restricted cash) with undrawn RCF
- Interest-bearing debt refer to \$350m senior secured bonds net of OID and financing costs
- In compliance with all financial maintenance covenants with ample headroom

Figures in USD thousands	2024-09-30	2023-09-30	2023-12-31	
Assets				
Property, plant and equipment	570	574	569	
Right-of-use and intangible assets	370	374	3	
Financial assets	5	4	5 5	
Total non-current assets	578	581	5 <b>77</b>	
	370	361	3//	
Current assets				
Inventory	25	27	29	
Trade receivables	32	17	19	
Income tax receivables	1	1	1	
Other current receivables	33	21	9	
Assets held for sale	10	-	-	
Cash and cash equivalents	<u>33</u>	<u>64</u>	<u>63</u>	
Total current assets	134	130	122	
Total assets	<u>712</u>	<u>711</u>	<u>699</u>	
Equity and liabilities				
Total equity	321	352	340	
Interest-bearing debt	330	319	322	
Other long term liabilities	1	0	1	
Provisions	<u>4</u>	<u>6</u>	<u>3</u>	
Total non-current liabilities	334	325	326	
Trade payables	7	9	10	
Tax liabilities	2	3	3	
Other current liabilities	<u>47</u>	<u>21</u>	<u>20</u>	
Total current liabilities	56	34	34	
Total equity and liabilities	<u>712</u>	<u>711</u>	<u>699</u>	
Equity ratio	45%	50%	49%	
Net Working Capital	35,9	34,3	26,7	
Net interest-bearing debt	297	255	258	



### Cash flow statement

- \$14m aggregate change NCR Change in trade receivables and part of Other changes in WC
- No Capex in the quarter and YTD is Triumph thruster overhaul and Endurance SPS and ballast water treatment system installations
- Interest and change in debt 2024
  - No Paid interest in the quarter
  - Next bond interest payment date is October (semi-annual interest periods)
  - Repayment of the debt in the quarter refer to RCF
  - Proceeds from debt is the net effect of the refinancing before fees and make-whole
  - Other financial items paid is mainly the \$100m super senior bonds make-whole and refinancing fees

Figures in \$m	Q3 2024	Q3 2023	YTD 2024	YTD 2023	2023
Operating result	40	5	23	2	-3
Net interest	0	-2	-9	-12	-14
Income tax paid	-1	-1	-2	-1	-2
Adj. for depreciation and	-8	11	14	33	44
Adj. other non-cash related items	1	2	5	-3	-6
Cash flow from operations before NWC changes	32	15	31	18	18
Changes in inventories	-1	0	0	0	-1
Changes in trade receivables	-12	-5	-12	0	-2
Changes in trade payables	-10	-3	-3	1	2
Other changes in working capital	0	-2	-10	-3	7
Operating cash flow	9	6	5	18	24
Capex	0	-2	-24	-11	-17
Net cash flow from operations	8	4	-19	7	7
Repayment of debt	-3	0	-	-55	-55
Proceeds from debt	0	0	6	100	100
Other financial items paid	-7	0	-18	-4	-5
Net cash flow from financing	-10	0	-12	41	40
Cash flow for the period	-2	4	-31	48	47
Opening cash balance	35	60	63	16	16
Currency effect on cash	0	0	0	0	0
Closing cash balance	33	64	33	64	63



# A&D

