



A pure play, asset-light, profitable renewable developer with greenfield origination



Magnora in numbers







Figures as of 30 September 2024

150 MNOK

Unused credit facilities

no debt

Tier 1 Nordic banks

232.6 MNOK

EBITDA in Q3

3.3 PERCENT

SKIN IN THE GAME

All managers and directors hold shares and options







335 MNOK

Cash and cash equivalents (end Q3)

1 BN NOK

Capital returned

from January 2018 through June 2024 including share buy-back and Hermana Holding shares **50** MNOK

Share buyback program

6.9 bn NOK

Paid in capital







Multiple transactions, earnout from past deals and recurring future sales from multiple international platforms with repeat customers

May 2024

May 2023/May 2024



Net Cash from Investing and Operating Activities 2023

NOK 308m

Total returned capital since 2018 is above

NOK 1 billion

Hermana Holding ASA – our legacy business started trading on the OSE main list in June 2024





Helios

NOK 330m upfront (16X return on initial investment) before earn-out

up to NOK 3BN* see stock exchange notice from May



Evolar

NOK 310m + 60m earnout (USD 18.3m remaining) - 7x return on initial investment

Organic sales from multiple projects, platforms and countries towards 2030 supported by milestone payments, earnouts and new sales from a large growing pipe.



A portfolio diversified across technologies and regions

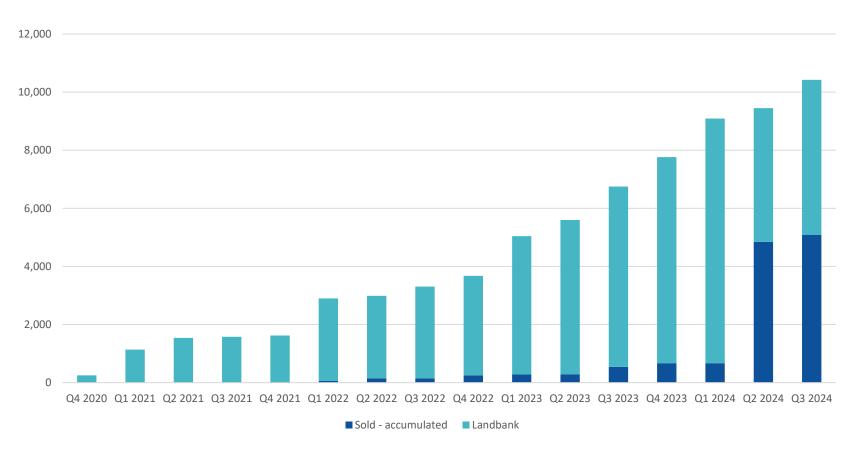
	Solar PV	Offshore floating wind	Offshore bottom-fixed	Onshore wind	Storage
		J			J
Sweden	\checkmark		\checkmark		\checkmark
Scotland		\checkmark			\checkmark
England	\checkmark				\checkmark
Norway	\checkmark				
South Africa ¹	\checkmark			\checkmark	\checkmark
Finland	\checkmark				\checkmark
Italy	\checkmark				\checkmark
Germany	\checkmark				\checkmark





Landbank and sold* portfolio - last 15 quarters

MW net to Magnora



- Pipeline above 10GW when including our net share of the sold Helios portfolio and South Africa
- Fast and steady growth in the unsold onshore portfolio
- Increased emphasis on deliveries from the sold portfolio
- Origination effort about to start in Germany and Italy

A portfolio diversified across technologies and regions ex. Helios

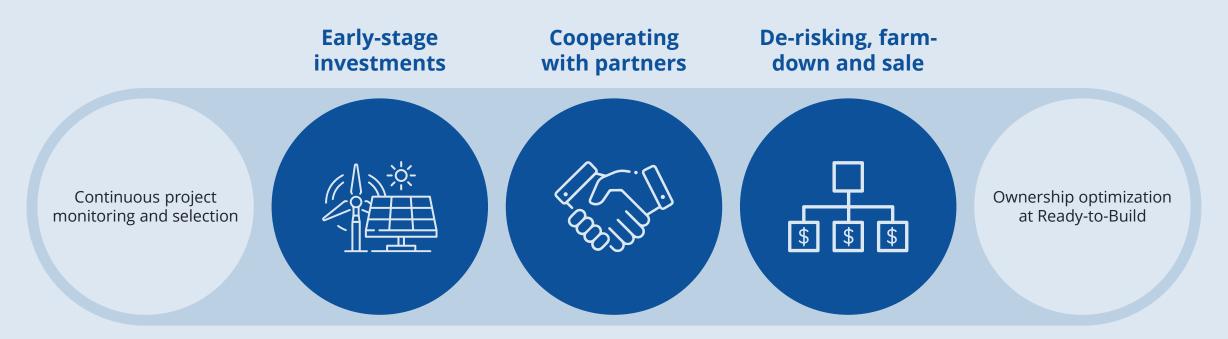


Development portfolio	3,631	396	250	720	859	5,856
Germany						ТВА
Italy						ТВА
South Africa ¹	2,890			720	699	4,309
Norway	600					600
England	141				160	301
Scotland		396				396
Sweden			250			250
	Solar PV	Offshore floating wind	Offshore bottom-fixed	Onshore wind	Storage	Total
All figures in MW net to Magnora ¹ as of 30 September 2024	<u>-×-</u>				[5]	~ 2

⁽¹⁾ Figures includes 600 MW bought and received by customer – these are strictly speaking not in the portfolio but may trigger milestone payments. Figures excluding the Helios portfolio, which also provides earnouts.



Developing renewable projects to the Ready-to-Build phase

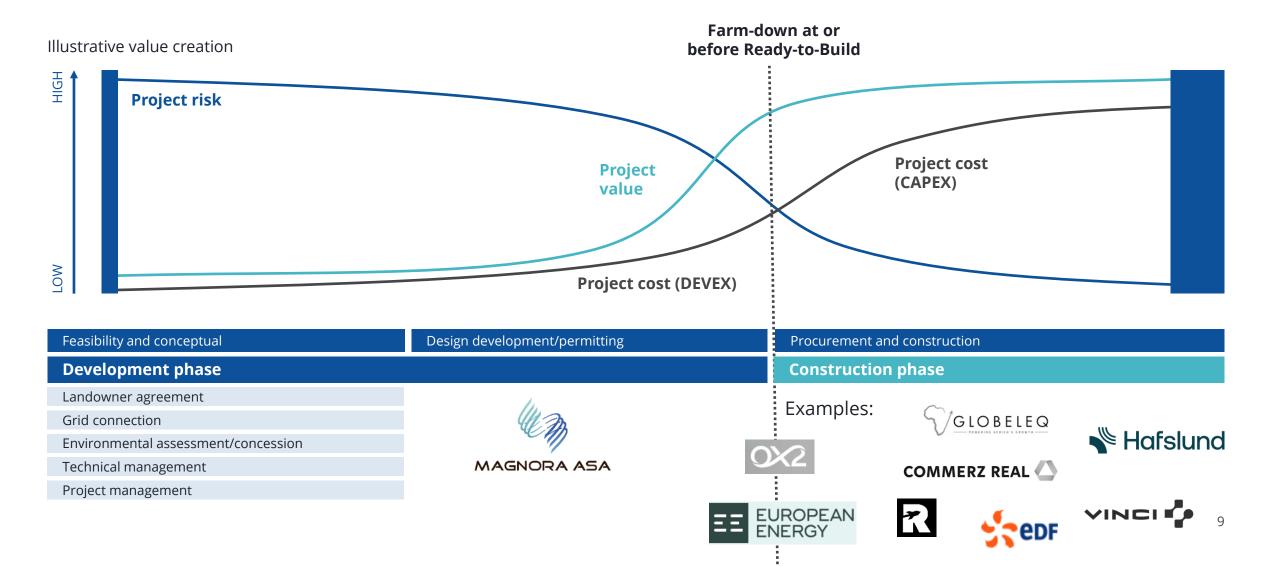


Criteria: Small initial investment (2-20 MNOK) and active target search in select markets

Criteria: Minimum 5x return potential

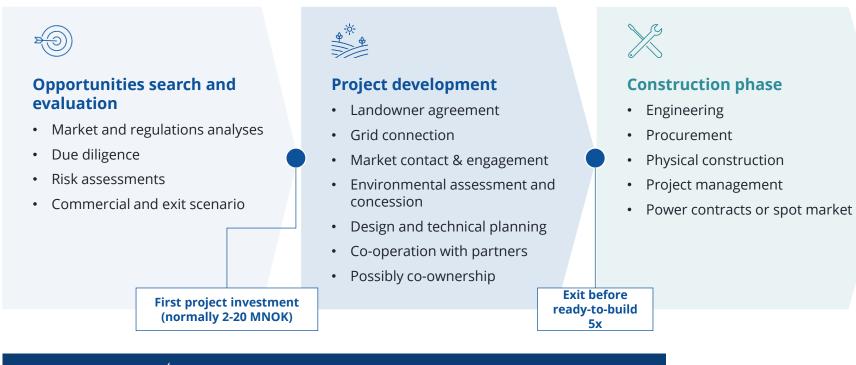


Developing projects to Ready-to-Build phase ("asset-light") with limited balance sheet risk



Magnora's space in the value chain







Operations phase

- Power production/storage
- Management
- Optimisation
- Maintenance
- Further development

WM

Magnora's space in the value chain

Years (illustrative)

-2

-1

(

1

2

3

4

...

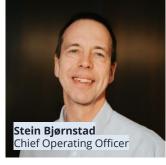


Hand-picked management supporting strong local teams with experience and entrepreneurial approach



- Co-founder of Lundin Petroleum Norway and DNO
- Held several executive positions during his 25 years at Saga Petroleum
- Chairman of Attica Exploration/Concedo, vice chair of Panoro Energy and board member for Aquila Holding, previously Chairman of Lundin Petroleum Norway
- Master's degree in Engineering (geology, geophysics and mining engineering) from NTH





Deloitte.





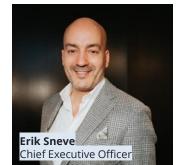
Statkraft











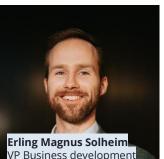








- 25 years' experience from investment and renewables
- Worked with EY, DnB Markets, Energy Future Invest,* Tore Tønne and Torstein Tvenge
- COO in an int software company and CEO in Magnora
- Work experience from Norway, the US, UK, Sweden and Germany
- Has twice done profitable exits from Swedish solar technology company Solibro AB (Evolar AB) first to Ocells, then to First Solar and Helios Nordic Energy AB to Vinci Concessions
- B.Sc. in Finance from Arizona State University with Summa Cum Laude (Dean's list)
- * A joint venture of Statkraft, Hafslund and Eidsiva Energi





















Return capital

Dividend shares in legacy business

Regular dividend

Extraordinary dividend

Share buyback

Cancel treasury shares

Deploy capital

Scaling up in South Africa

Exploit political momentum – cf. Labour Manifesto

New greenfield markets

Build landbank organically

Share buyback





«Strategy as simple rules» – our approach

Rule	Rationale	Magnora history
Diversify!	 Shift money and people to areas of high return Risk mitigation 	Geographical expansionJourney from wind to solar pv and BESS
insist on early Sales	 Proof of concept/market Business savvy people Customer centric culture 	Helios, Evolar, South Africa, etc.
Keep a "war chest"	Negotiate from a position of strength	Loan facilities, strong cash position
When things look perfect, consider Exit	Business is cyclical. Period.Aim for high growth/high return	• Evolar, Helios
Look for entrepreneurs with Integrity	Sleep well!	 Huge investment in screening people, build network of advisors
Stay in Early-stage renewables	 Stay capital light – free money for reinvestment and return of capital Exploit huge mega-trend Position Magnora for large funds 	Divest LegacyExit Evolar prior to full industrialization
No expensive stuff on the balance sheet	Do not compete with cheap-capital players	Disciplined investments and farm-downs (e.g. green ammonia)



Solar PV has outgrown the most bullish forecasts

Solar PV shows no sign of slowing down

- Globally, covers only 10 000 km2
- Doubles every 2-3 year 10x in 10 years
- Sustained exponential growth
- LCOE rapidly declining
- Cheap power creates new markets
- Falling capex, rising developer margin
- Polysilicon prices at USD4/kg
 - USD475/kg at high in 2008
 - ca USD40/kg at high in 2022
- → Providing pricing power for developers and end-users.

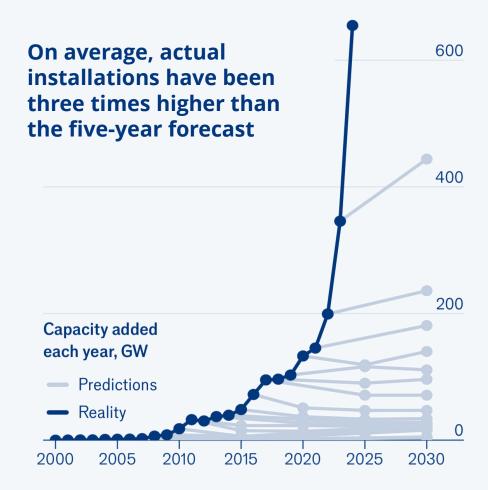
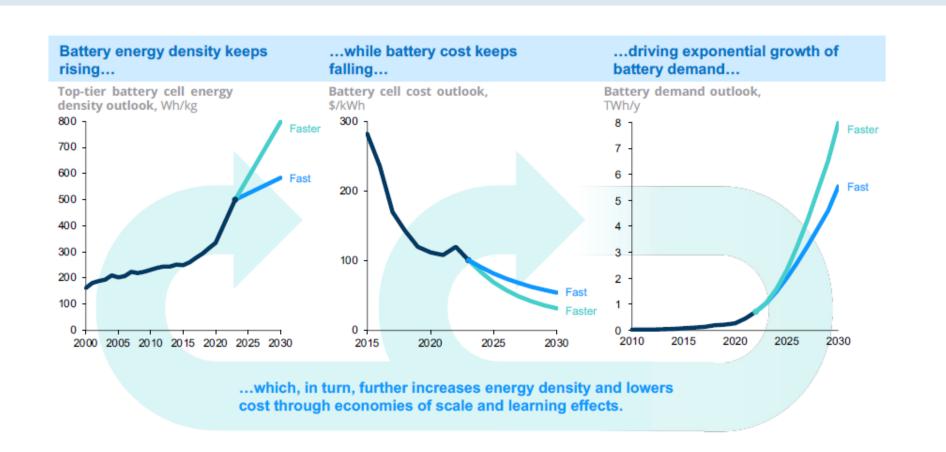


Figure: Economist June 2024 – Solar Machines



Battery storage ("BESS") grows even faster than Solar PV



Source X-Change: Batteries, RMI, December 2023





	Market size (latest)	2030 renewables ambition	Electricity price to consumer (EUR/kWh) H1 2024 including tax and levies	Fit for BESS (hard to balance market or grid)	What developers appreciate
Norway	154 TWh (production)	40TWh (incl. 5-10 hydro)	0.2		Available land, obsession with energy supply
South Africa	195 TWh	Government and Eskom aim for 20-30 GW	0.17		High demand, excellent renewables resources, urge to improve, old coal plants
Italy	257 TWh	Government aims for 30 more GW of PV	0.33		Exit Russian gas, sunny South, industrial North, derisked BESS market
Germany	514 TWh	80% renewables up from 55% today	0.4		High ambitions, predictable growth, fundamental transition
UK	293 TWh	Government aims for 30 GW solar and 50 GW offshore wind	0.3		High reward for patient, competent development, CfD



Greenfield growth – searching for experienced and commercially driven teams in promising markets



Target

- Excellent market characteristics
- Secure developer role
- Ability to secure prices (CfD, feedin tariffs or similar)
- A window of opportunity (regulation, market disturbance)



Market Entry

- Build teams
- Looking to add markets short to mid term
- Greenfield approach
- Look for experienced and brilliant local managers



Basic rules

- Retain full control (100%)
- Offer equity-like incentives
- Commit funds gradually similar to Evolar, Helios and South Africa



Our customers are leaders in their respective markets with low risk and high future potential for Magnora

GLOBELEQ	Globeleq	Our first customer in South Africa - is owned by the Norwegian and UK governments and is an ambitious and respected developer
COMMERZ REAL	Commerz Real AG	A Helios customer and a leading European bank and infrastructure investor
₩ Hafslund	Hafslund	Leading European utility Hafslund produces 21 TWh year in green energy: a Helios customer and a partner in Hafslund Magnora Sol AS
° N Nordic Solar	Nordic Solar	Leading European Solar Independent power producers (IPP) and Helios customer
2	Red Rocket	South Africa's most ambitious IPP – home grown and determined to succeed
First Solar.	First Solar Inc.	America's leading manufacturer of Solar PV, and the most valuable solar PV company anywhere, acquired Evolar AB from Magnora
VINCI	Vinci	A Euronext 50 company and infrastructure champion heading into renewables



Outlook: New sales and milestones short to mid-term supported by long-term greenfield origination

2024 and onwards: Scaling and harvesting

Separating legacy from renewable

Magnora positioned for ESG, Hermana posed for M&A and more as "Magnora 2.0".

Revenue recognition

More businesses shifting from origination to sales, or from sales to delivery. Watch out for South Africa.

Organic growth

Strong organic growth and cashflow across geographies and products/technologies. New business development.

Milestone payments

Multiple milestone payments from previous sales of (Helios, Hermana, South Africa – and Evolar AB).

New sales, farm-downs and alliances

Farmdown and sales short to mid-term in South Afrika, UK, Norway, Sweden, Italy, Germany and for Magnora Offshore Wind.

Capital allocation

Dividends and buybacks as we receive more cash.

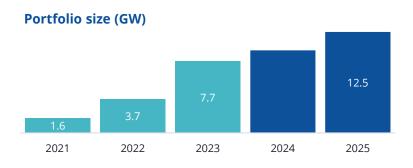


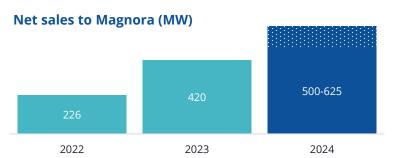


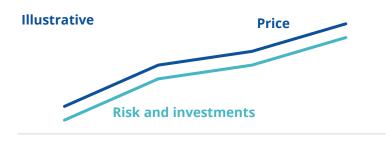


600-725 MW in 2025

0.5-1.5 MNOK/MW







- Helios volumes included for easy comparison
- Figures net to Magnora, that is ownership share x capacity of a given asset
- We strive to be conservative in portfolio estimates, counting assets with signed land agreements and a reasonable prospect for grid connection
- In 2025 a ~2 GW of portfolio is "marketable" including a 1.1 GW in South Africa given a suitable window of opportunity (typically an auction or grid availability)
- Sales are frequently closed early, combining up-front and milestone payments*
- Prices differ with high prices in the UK and other deregulated markets. A sustained fall in the prices of solar PV and batteries serve to improve or maintain the pricing power of developers with mature projects.
- As previously, outliers are excluded**



Our journey: profitable expansion to new countries, platforms and products supported by organic cashflow





Board and management exposure "Skin" in the game

Board and management exposure as of 30 September

Person		Number of shares	Number of options
Erik Sneve	CEO	1,183,871	525,000
Torstein Sanness	Chairman	669,442	295,000
Haakon Alfstad	Advisor	136,177	175,000
Hilde Ådland	Board Member	39,011	10,000
Bård Olsen	CFO	75,000	125,000
John Hamilton	Board Member	33,837	40,000
Espen Erdal	VP Business Development	17,174	125,000
Trond Gärtner	SVP Business Development	7,000	100,000
Emilie Brackman	CEO Magnora Offshore Wind	2,600	75,000
Stein Bjørnstad	COO	15,000	50,000
Total		2,179,112	1,520,000
% of shares outstand	ing	3.31 %	

Ownership structure as of 9 October 2024

Shareholder	Shares	% of total
HAFSLUND VEKST AS	4 474 272	6,80
KING KONG INVEST AS	2 670 995	4,06
GINNY INVEST AS	2 469 144	3,75
ALDEN AS	2 117 825	3,22
F1 FUNDS AS	1 811 870	2,75
F2 FUNDS AS	1 688 249	2,57
PHILIP HOLDING AS	1 648 377	2,51
CARE HOLDING AS	1 500 000	2,28
JPMORGAN CHASE BANK, N.A., LONDON	1 434 737	2,18
DNB BANK ASA	1 403 089	2,13
MP PENSJON PK	1 242 732	1,89
NORDNET LIVSFORSIKRING AS	1 179 231	1,79
ALTEA AS	1 154 944	1,76
FENDER EIENDOM AS	1 032 832	1,57
AARSKOG PHILIP GEORGE	1 000 000	1,52
CLEARSTREAM BANKING S.A.	990 116	1,51
BALLISTA AS	770 372	1,17
BAKLIEN ÅSMUND	756 100	1,15
MORGAN STANLEY & CO. INT. PLC.	751 639	1,14
BILL INVEST AS	671 152	1,02
Total number owned by top 20	30 767 676	46,77
Total number of shares	65 751 825	100,00

Appendices





Gross numbers per 30 September 2024 Broad portfolio of attractive companies and projects

Ownership	100% 100%		80%	48% Option 50%	50%	50%	40%
	MAGNORA SOUTH AFRICA	** AGY RENEWABLE ENERGY	MAGNORA OFFSHORE WIND	kust	MAGNORA STORAGE UK	MAGNORA PV UK	Hafslund Magnora Sol
Segment	Onshore Wind & Solar		Offshore Wind	Offshore Wind Shallow Water	Energy Storage	Solar	Solar
Gross Capacity	4,309 MW		495 MW	500 MW	320 MWh	281 MW	1500 MW
Location	South Africa		Scotland	Sweden	UK	UK	Norway



Basic economics ensure that Ready-to-Build projects will remain in high demand with limited new supply





Competition









Financials



Condensed profit and loss Q3 2024, NOK million

- EBITDA of NOK 232.6m vs. NOK 30.8m in Q2 '24
 - Other income increased by NOK 198.4m mainly due to proceeds from the sale of the Helios and a South African SPV
 - Operating expenses in Q3 are higher than previous quarter after excluding non-cash expenses from option expense and annual accrual for bonuses (non-cash). All quarters are adjusted for discontinued operations.
 - The Development and M&A expense is slightly higher in Q3 2024 than in the previous quarter due to increased activities
- Operating profit of NOK 227.2m vs. NOK 68.7m in Q2 '24
 - Gain from associated companies was a loss of NOK 5.4m vs gain of NOK 37.9m in Q2 '24
- Tax not payable due to accumulated tax losses of over NOK 3 billion from legacy business
- Paid in capital of NOK 6.9 billion

	Q3 '24_	Q2 '24	Q2 '23*
Operating revenue	0.1	2.8	0.6
Other income	257.3	58.9	229.6
Operating expense (ex. non-cash)	-10.8	-7.0	-6.7
EBITDA	232.6	30.8	204.0
Option expense (opex non-cash)	-1.3	-1.3	-1.3
Development and M&A expense	-13.9	-13.1	-18.2
Profit/loss from associated companies	-5.4	37.9	-4.9
Operating profit/loss	227.2	68.7	199.1
Net financial items	8.2	-3.1	3.7
Profit/loss before tax	235.4	65.6	202.8
Discontinued operation	0.0	2.5	0.2
Total result	235.4	374.2	203.1

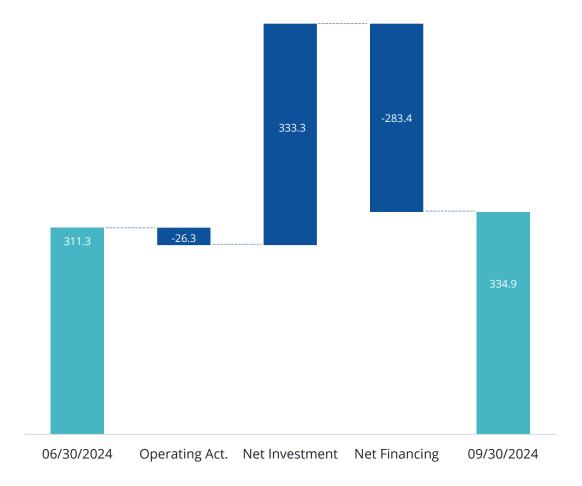
^{*)} The licensing business is presented as discontinued operations and quarter is restated.



MAGNORA ASA

Cashflow from:

- Operating activities: NOK -26.3
 - Mainly operating activities in Magnora ASA, Magnora Offshore Wind AS, Magnora Offshore Wind N3 & Magnora South Africa
- Investment activities: NOK 333.3m
 - Investments in associated companies
 - Dividends from Helios
 - · Proceeds from disposals of Helios and South African SPV
- Financing activities: NOK -283.4m
 - Dividend paid out
 - Repurchase of own shares
- Ending cash balance: NOK 334.9m
 - The Group's cash and available credit facilities was NOK 484.9 million as of 30 September 2024



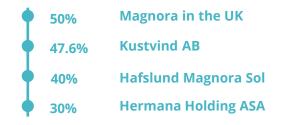
Consolidation of portfolio companies



- Companies with a shareholder interest of more than 50% are accounted by the consolidation method
 - The full net profit/loss is recognized
- Companies with a shareholder interest of less or equal to 50% and more than 20% are accounted by the equity method
 - The Group recognizes its share of the financial results according to its ownership share
- Typically, sales convert to revenues from 0-24 months from signing based on maturity of projects and "ready-to-build" status depending on multiple factors
- Remaining companies IFRS

MAGNORA ASA

•	100%	Magnora South Africa ¹	
•	100%	African Green Ventures ²	CONSOLIDATION
•	80%	Magnora Offshore Wind	METHOD
•	100%	Magnora Italy	
	100%	Magnora Germany	

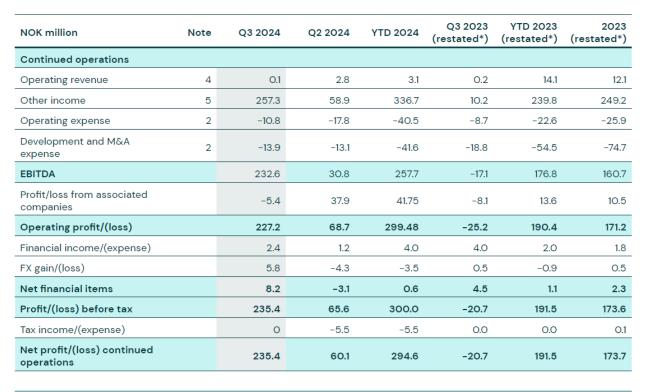


EQUITY METHOD

⁽¹⁾ Through Magnora South Africa Projects AS

Reported financials

Condensed consolidated income statement



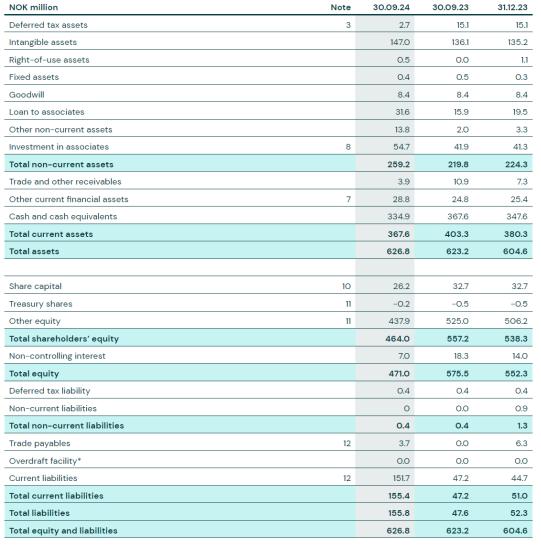
Discontinued operations						
Gain on distribution of Hermana ASA to shareholders	0	311.6	311.6	0	0	0
Net profit/ (loss) discontinued operations	0	2.5	0	1.7	3.2	5.2
Total result	235.4	374.2	606.2	-19.0	194.7	178.9

^{*}The legacy licensing business has been discontinued, resulting in restated figures for prior quarters. See note 14 Discontinued operations for further information.



Reported financials

Condensed statement of financial position



^{*} The total available overdraft facility is NOK 150 million. In the period 31 March 2024 and 15 April 2024, a NOK 0.9 million payment related to the overdraft facility was made.





Reported financials

Condensed statement of cash flow

NOK million	Q3 2024	Q2 2024	YTD 2024	Q3 2023	YTD 2023	2023
Cash flow from operating activities						
Cash from operations	-26.3	-23.2	-70.5	-10.3	0.3	3
Taxes paid/repaid	0	0	0	0	0	0
Net cash generated from operating activities	-26.3	-23.2	-70.5	-10.3	0.3	3

Cash flows from investment activities

Net cash from investment activities	333.3	27.6	355.5	6.3	302.6	304.9
Proceeds from earnout on previous divestments	0	61.2	61.2	0	0	0
Net cash distributed as part of demerger	333.9	0	333.9	0	0	0
Investments in associated companies	0	-23.4	-23.4	0	0	0
Investments in associated companies	-3.2	-10.1	-18.7	-2.5	-24	-39.7
Divestment of subsidiary, net of cash acquired	0	0	0	8.9	308	326
Dividend received	2.6	0	2.6	0	24.1	24.1
Investment in fixed assets	0	-O.1	-0.1	-O.1	-5.5	-5.5

Cash flows from financing activities

Cash flows from financing activities						
Purchase of own shares	-9.5	0	-9.5	-26.9	-32.2	-32.2
Capital distribution/increase	0	0	0	О	0	0
Leasing payments	-O.3	-O.2	-O.8	0	-1.4	-2.2
Project loan	1.7	0	0	1.6	1.6	3.1
Overdraft facility drawn	0	-0.9	0	0	-76.3	-76.3
Dividend paid out	-275.3	0	-287.6	-12.3	-12.3	-24.6
Net cash from financing activities	-283.4	-1.1	-297.9	-37.6	-120.6	-132.2
Net cash flow from the period	23.6	3.3	-12.9	-41.5	182.3	175.7
Cash balance at beginning of period	311.3	308	347.6	395.6	171.9	171.9
Cash balance at end of period	334.9	311.3	334.9	354.2	354.2	347.6

The total available overdraft facility is NOK 150 million as of 30 September 2024.





Business update - Scotwind

Talisk: a ScotWind project with excellent wind speeds on track for COD in 2031

Roughly 500MW UK floating offshore wind project located off the North coast of Scotland, targeting consent in 2027, CfD award in 2028, first production in 2030 and COD in 2031

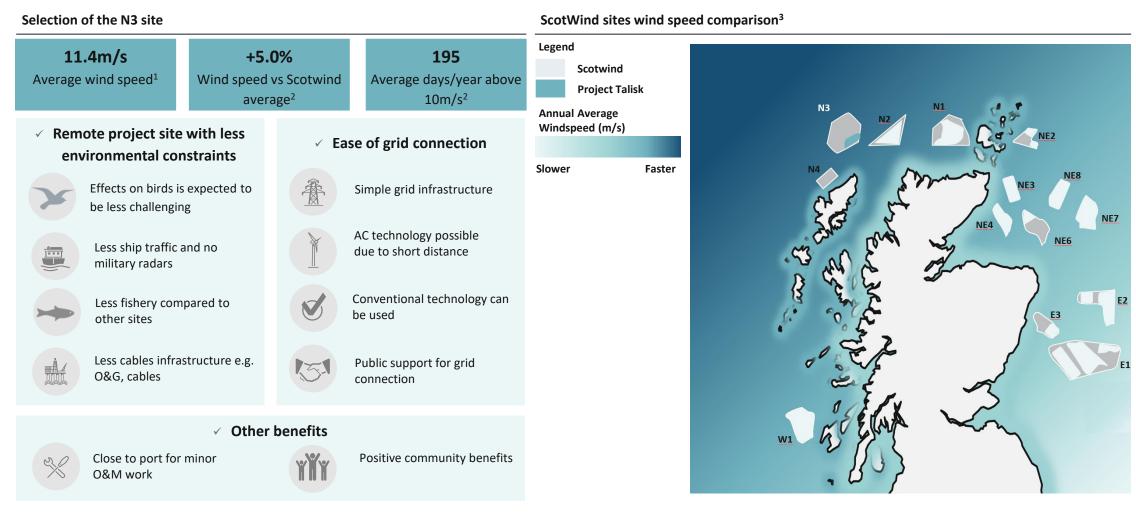
Key project features Project Talisk location 少 671 11.4m/s 495MW 56% Capacity Estimated Average factor capacity wind speed aa 106-125m **Floating** 33 x 15 MW Water Technology **Turbines** depth **Project Timeline** Jan 2022 Apr 2022 Q3 2024 2024 2025 Confirmation of grid Signing and Metocean and Site investigation / Award of option LIDAR campaign payment of OLA connection Geotech

Recent developments

- April '24 included in the grid plan with an early connection
- Agreement to Vary (with firm details on liabilities and timeline) in short term
- Metocean study to commence this summer
- Bird and mammal surveys concluded with no red flags
- Supplier engagement with key turbine OEM
- Ongoing discussions and studies with several leading providers of floaters

N3 is an optimal site to showcase the potential of floating offshore wind in the UK

The N3 site is projected to capture some of the best wind resource in Europe and benefits from less environmental constraints and a comparatively simple grid infrastructure



• Source: 1) Magnora Offshore Wind 2) 4C offshore 3) Adapted from TGS Scotwind - provided for illustrative purposes

Highlights

Talisk offers a unique opportunity to enter Europe's largest offshore wind market alongside a highly experienced team at the forefront of floating offshore wind development

Experienced management team with world-leading expertise



Highly qualified team with a wealth of experience managing all stages of offshore wind development and the world's first FOW farm

De-risked and advanced grid connection status



Talisk is well located for grid connection in 2030 to the new 1.8GW HVDC link from the Western Isles to Mainland Scotland

Favourably timed for competitive bid in the 2028 CfD round



Favourably timed project to benefit from maturing FOW market and limited competition in the 2028 CfD auction round

De-risked supply chain involving local partners and offshore expertise



The partners behind the project bring world-leading expertise within subsea, offshore, FOW technologies and project development

Excellent site location with outstanding wind speeds & water depths



Highest wind speeds in ScotWind, at c.5% higher than ScotWind average, and with some of Europe's highest wind resource

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