### Quarterly presentation 2024







### A strong challenger in the Norwegian banking market

The integration of SpareBank 1 Sør-Norge is proceeding as planned



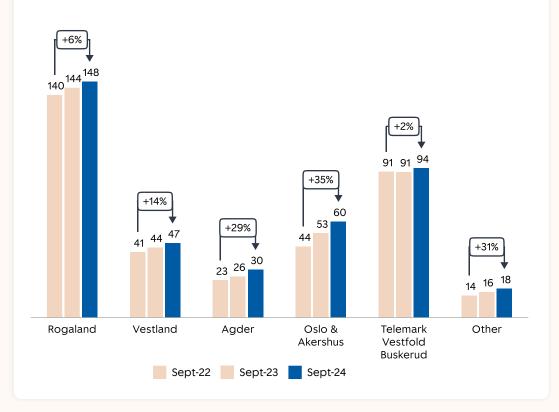




### SpareBank 1 Sør-Norge

Proforma

#### Lending volume in NOK billion







## SpareBank 1 SR-Bank





# A good result characterised by good underlying operations, high lending growth and one-offs

#### Result 30 September 2024

15.6% 14.5% excl. one-off effects\* Return on equity after tax

7.3%

Result 3. quarter 2024

17.5%

13.6% excl. one-off effects\* Return on equity after tax 17.8% CET 1 capital ratio 32.3% Cost to income ratio

1.7%

#### **Quarterly lending growth**

Retail market1.9%Corporate market1.0%SME and Agriculture1.0%

**MNOK 160** 

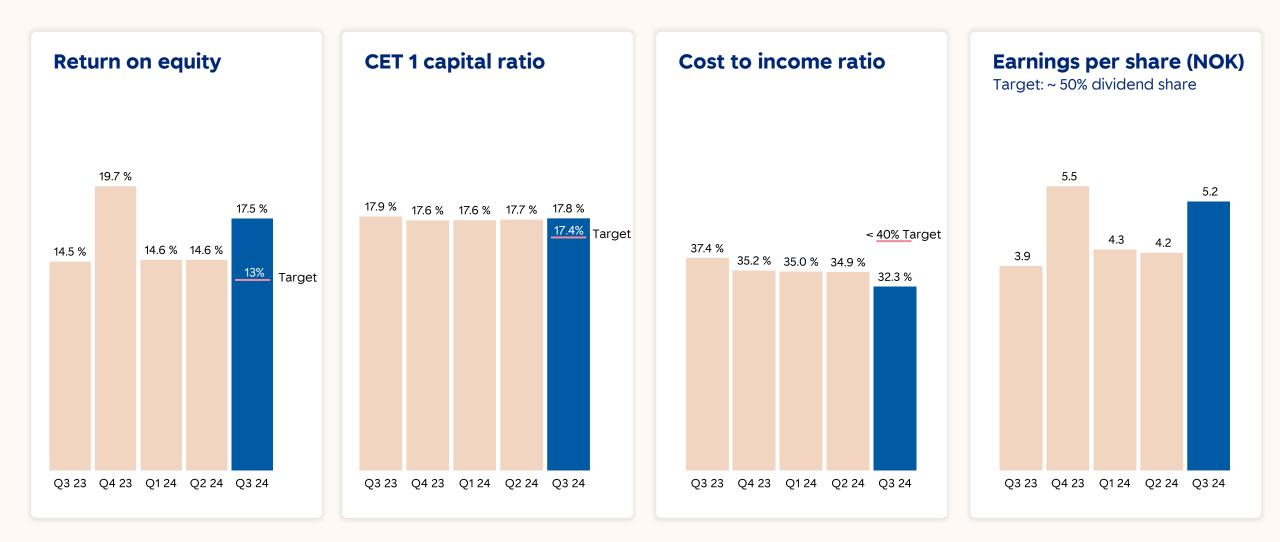
Impairments on lending and financial commitments

0.22% of gross lending

\*Gain of MNOK 452 from the merger between Eika Forsikring and Fremtind Forsikring, write down of shares of MNOK 105 in Folkeinvest and merger cost of MNOK 65 (MNOK 84 year to date).



### Key figures – quarterly development



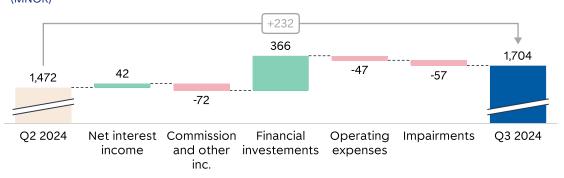


## Good underlying operations, high lending growth and one-offs

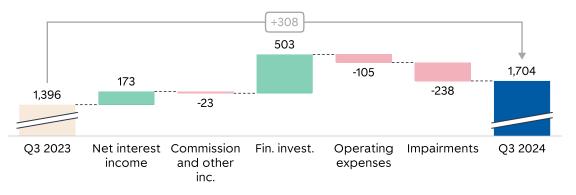
#### **Group Income statement**

(MNOK)	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
Net interest income	1,768	1,726	1,729	1,715	1,596
Net commission and other income	473	544	480	465	496
Net income on financial investments	514	148	149	478	11
Total income	2,755	2,419	2,359	2,659	2,103
Total operating expenses	891	844	826	935	786
Operating profit before impairments	1,864	1,575	1,533	1,724	1,317
Impairments on loans and financial commitments	160	103	35	-91	-78
Pre-tax profit	1,704	1,472	1,498	1,815	1,396
Tax expense	254	311	307	311	334
Profit after tax	1,450	1,162	1,191	1,503	1,062

#### Change from last quarter

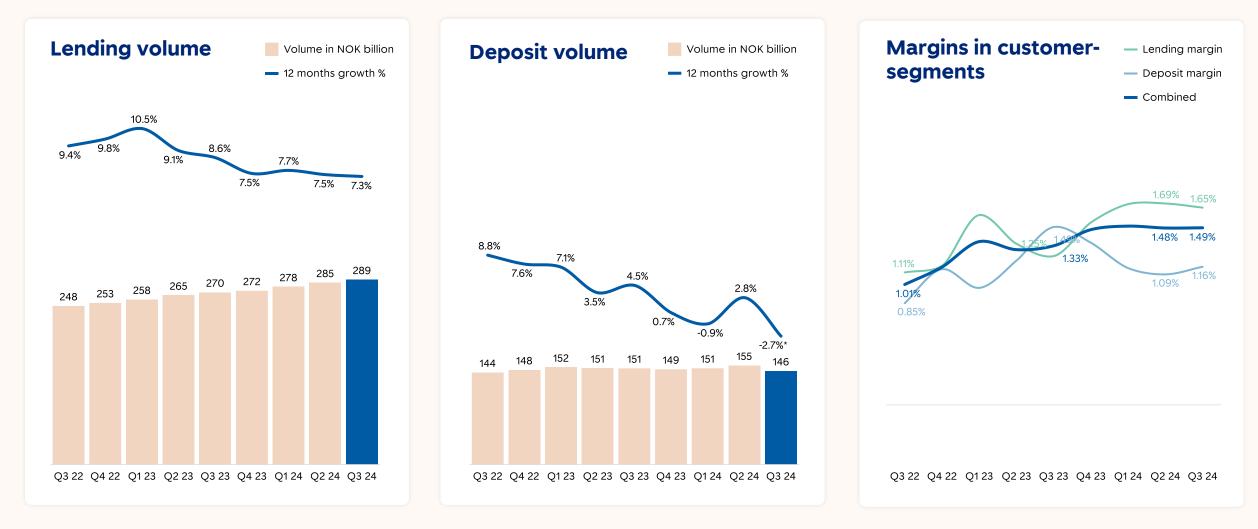


#### Change from Q3 2023





### Volumes and margins



Definition margins: Average customer rate measured against money market rates.

\*The 12 months deposit growth excluding deposits from customers in the public sector and treasury is 4.2%.

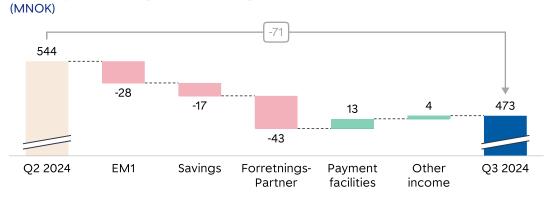


### Net commission and other income

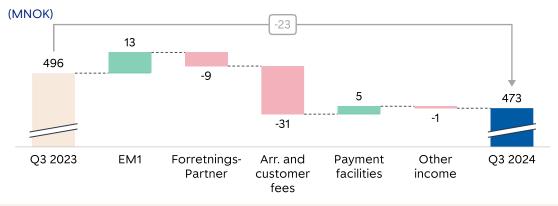
#### Net commission and other income

мпок	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
Payment facilities	101	88	81	105	96
Savings/placements	30	47	35	36	35
Insurance products	68	65	64	61	66
Commission income EiendomsMegler 1	106	134	91	89	92
Guarantee commission	29	24	30	30	28
Arrangement- and customer fees	57	63	54	48	88
Commission income ForretningsPartner	74	116	114	102	82
Other	8	6	10	-5	8
Net commission and other income	473	544	480	465	496

#### Change from previous quarter



#### Change from Q3 2023



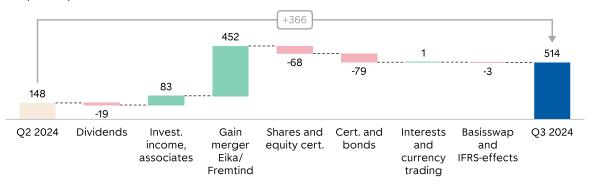


### Net income on financial investments

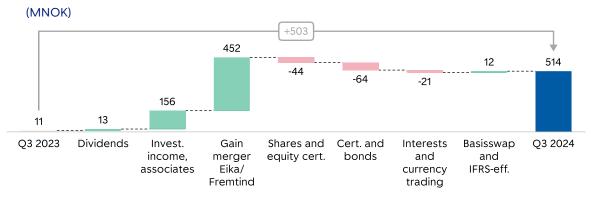
#### Net income on financial investments

млок	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
Dividends	14	33	6	8	1
Investment income, associates	203	120	143	93	47
Gain merger Eika/Fremtind	452				
Net income on financial instruments	-154	-4	1	377	-37
• Shares and equtiy certificates	-92	-24	24	393	-49
Certificates and bonds	-45	34	-7	-47	19
Interests and currency trading	33	32	34	71	54
• Basisswap and IFRS-effects	-50	-46	-51	-40	-62
Net income on financial investments	514	148	149	478	11

#### Change from previous quarter



#### Change from Q3 2023



When a basisswap is defined as a hedging instrument, changes in "basis spread" is recognized through other comprehensive income.

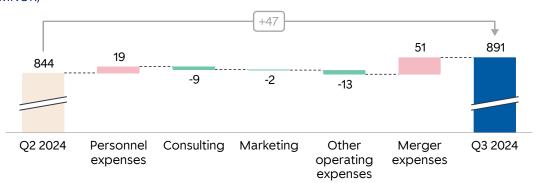


### Operating expenses

#### **Operating expenses**

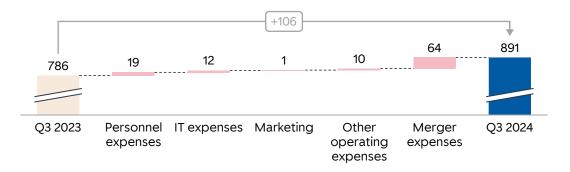
млок	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
Total personnel expenses	532	513	508	570	513
IT expenses	122	122	117	123	111
Consulting	28	37	30	32	28
Marketing	22	24	22	24	21
Operating expenses from real estate	19	18	19	18	19
Administrative expenses	21	16	19	22	21
Travel and meeting	9	13	13	14	7
Other operating expenses	31	45	48	71	25
Merger expenses	64	13	6	19	0
Total operating expenses	316	289	275	322	231
Depreciation and impairments	43	42	43	43	41
Total operating expenses	891	844	826	935	786

#### Change from previous quarter



#### Change from Q3 2023

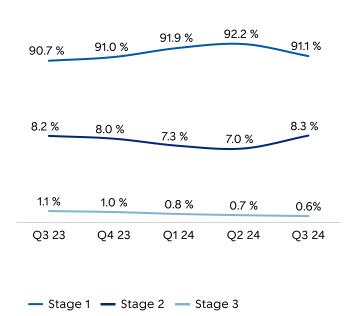
(MNOK)



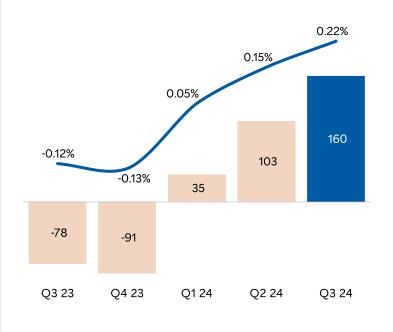


### Loans and financial commitments

#### Change in gross loans and financial commitments

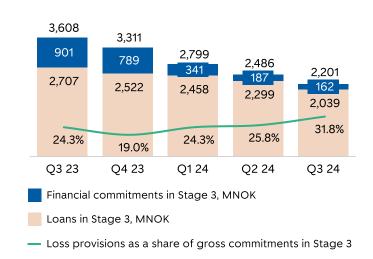


#### Impairments on loans and financial commitments



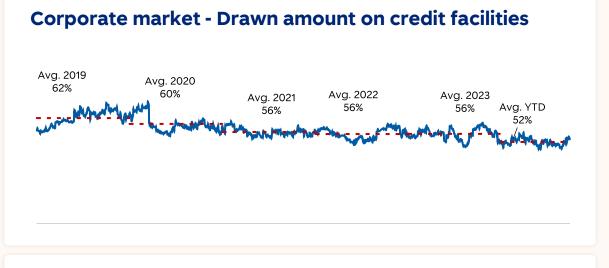
Impairment in % of average gross loans
 Impairments on loans and financial commitments, MNOK

### Changes in gross loans and financial commitments defined as Stage 3

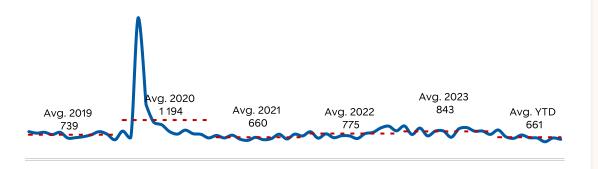




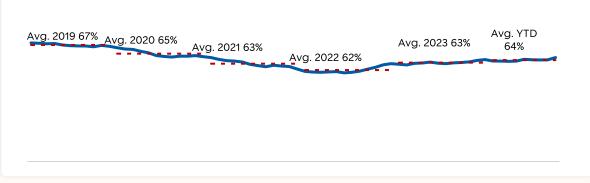
### Our customers are doing well

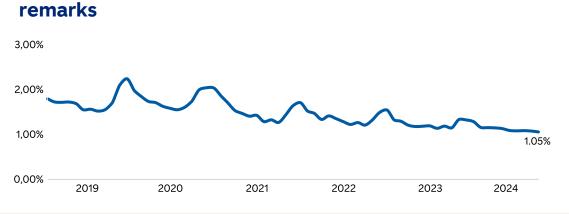


#### Retail market – Avg. number of applications for interest-only per month



#### Retail market – Drawn amount on interest only loans





**Retail market – Share of exposure (EAD)\* with payment** 



\*Proportion of Exposure of default that has payment notice externally/Bisnode.

## SpareBank 1 Sør-Norge

Proforma





### SpareBank 1 Sør-Norge

Proforma

#### Result 30 September 2024

14.0%

**13.0% excl. one-off effects Return on equity after tax** 

6.1%

Result 3. quarter 2024

16.2%

12.8% excl. one-off effects\* Return on equity after tax 18.3% CET 1 capital ratio 33.8%

Cost to income ratio

1.5%

Quarterly lending growthRetail market1.8%Corporate market0.8%

**MNOK 166** 

Impairments on lending and financial commitments

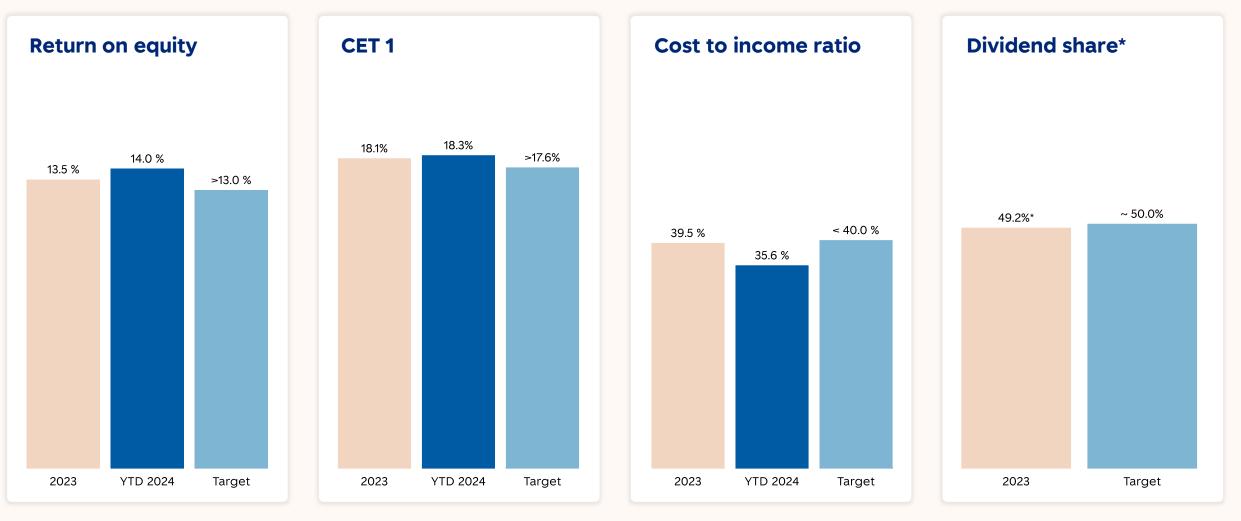
0.17% of gross lending

\*Gain of MNOK 577 from the merger between Eika Forsikring and Fremtind Forsikring, write down of shares of MNOK 105 in Folkeinvest and merger cost of MNOK 95 (MNOK 121 year to date).



### SpareBank 1 Sør-Norge: Key figures

Proforma

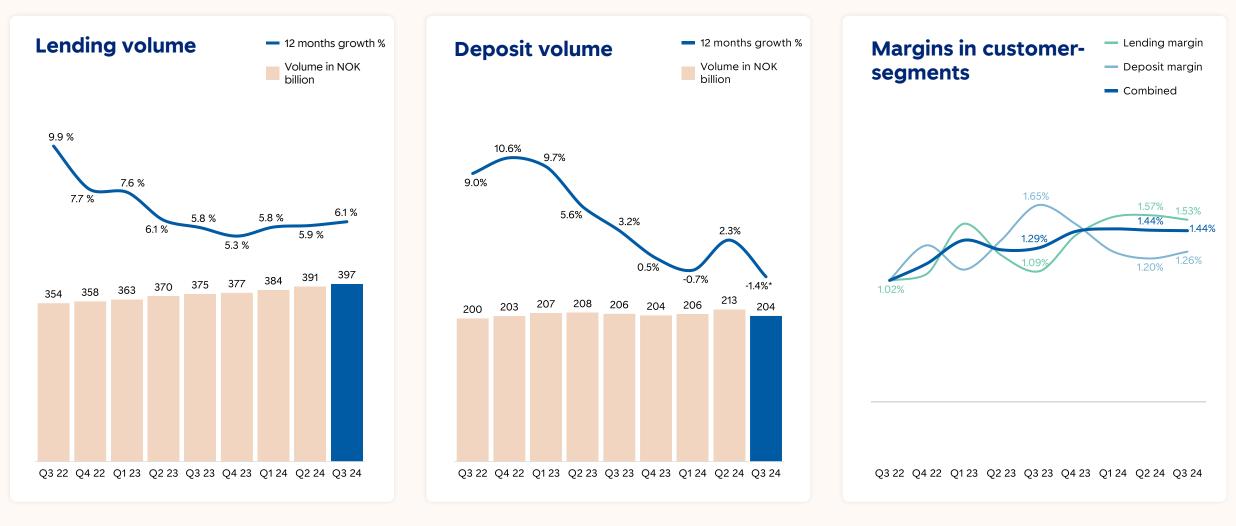




\*SB1 SR-Banks dividend share, uncorrected dividend share was 46.1%

### SpareBank 1 Sør-Norge

Proforma



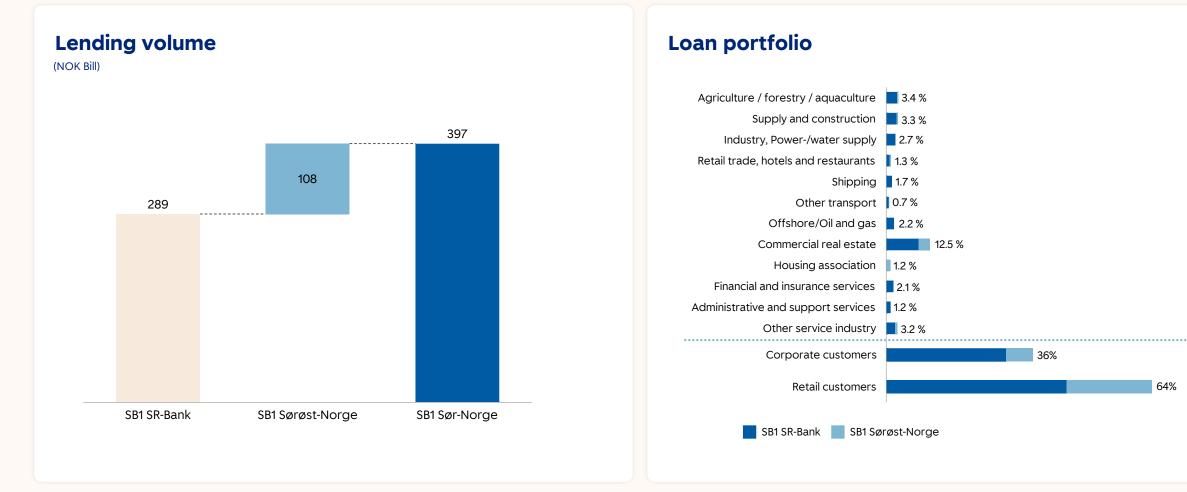
Definition margins: Average customer rate measured against money market rate.

\*The 12 months deposit growth excluding deposits from customers in the Public sector and Treasury is 3.5%



### SpareBank 1 Sør-Norge

Proforma





64%

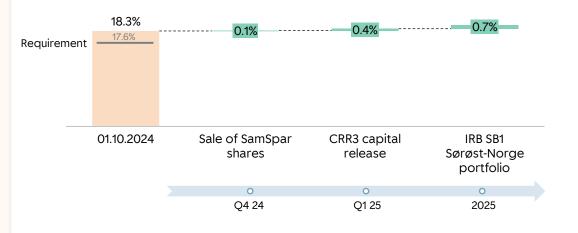
### SpareBank 1 Sør-Norge: Synergies

Proforma

#### A solid platform for profitable growth

- The merger is primarily aimed at creating the most efficient platform for profitable growth and achieving economies of scale. The companies do not have overlapping office networks. There is a clear ambition to achieve revenue synergies over time.
- Annual synergies related to operations and funding are currently estimated at approximately NOK 150 million. Work with identification of operational synergies is expected to be completed in the 4th quarter of 2024.
- SpareBank 1 Sør-Norge expects to achieve capital synergies, estimated at approximately NOK 2,5 billion.
  - Sale of shares in SamSpar
  - Introduction of CRR3 in Norway and capital release on SpareBank 1 Sørøst-Norge's mortgage portfolio
  - Approval of the A-IRB for SpareBank 1 Sørøst-Norge's lending portfolio

#### CET 1 – Estimated capital synergies 2024/2025





### Outlook

- The businesses in SpareBank 1 Sør-Norge's business reveiw are at their most postive in over two years
- Expecting subdued housing price growth going forward
- The group has strong growth and is increasing its markets share
- Full integration of SpareBank 1 Sør-Norge is expected autumn 2025



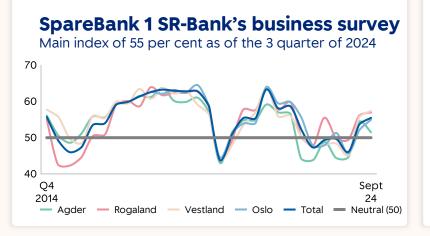
### APPENDIX

#### 1) Macro

- 2) SpareBank 1 Sør-Norge Proforma
- 3) SpareBank 1 SR-Bank



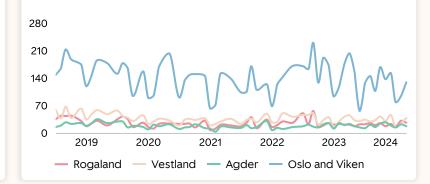
### Macro in Southern Norway



#### **Unemployment rate**



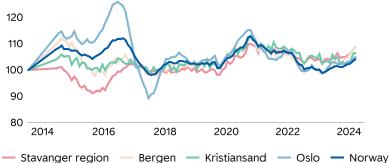
#### Number of bankruptcies



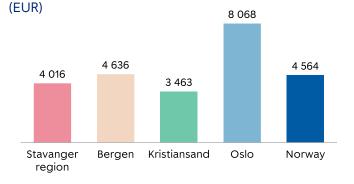
House price development Norwegian house prices have increased by 4.1 % the last 12 months 72% 51% 47% 22% 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024

Bergen — Kristiansand

## Index change 12 month (%)



#### Prices by city per square meter



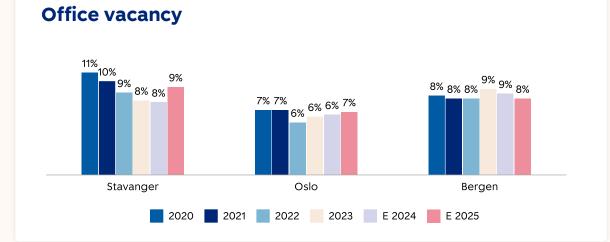
Sources: Eiendom Norge, Eiendomsverdi, NAV, Brønnøysundregisteret, SP1 SR-Bank Business survey.

— Oslo — Norwav

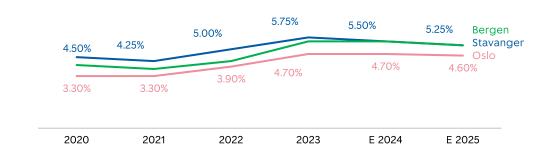
SpareBank

Stavanger region

### Market – Commercial real estate



**Prime yield** 



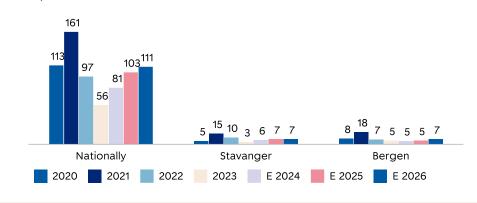
Rental prices (TNOK per sq.m)



Source: Entra, WPS, og EM1 SR-Bank

**Transaction volume** 

(NOK billion)



SpareBank SR-BANK

### APPENDIX

1) Macro

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### SpareBank 1 Sør-Norge

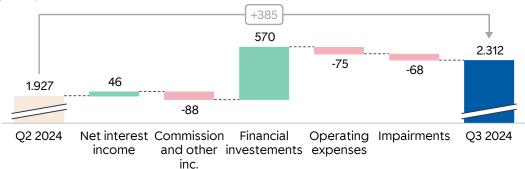
Proforma

#### **Income statement**

(MNOK)	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
Net interest income	2.308	2.262	2.256	2.258	2.119
Net commission and other income	694	782	676	656	701
Net income on financial investments	743	173	266	484	19
Total income	3.745	3.217	3.198	3.399	2.839
Total operating expenses	1.268	1.193	1.161	1.321	1.107
Operating profit before impairments	2.478	2.025	2.037	2.077	1.732
Impairments on loans and financial commitments	166	98	59	- 132	- 60
Pre-tax profit	2.312	1.927	1.977	2.209	1.792
Tax expense	353	417	398	405	427
Profit after tax	1.959	1.510	1.580	1.804	1.365

#### **Change from last quarter**

(MNOK)



#### Change from Q3 2023

(MNOK)



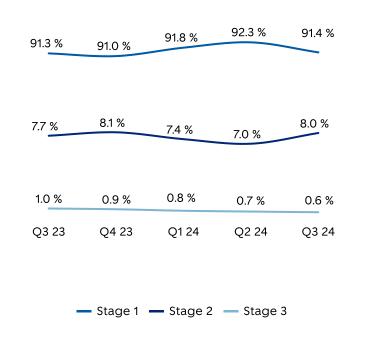
Q3 2023 Net interest Commission Financial Operating Impairments Q3 2024 income and other investements expenses inc.



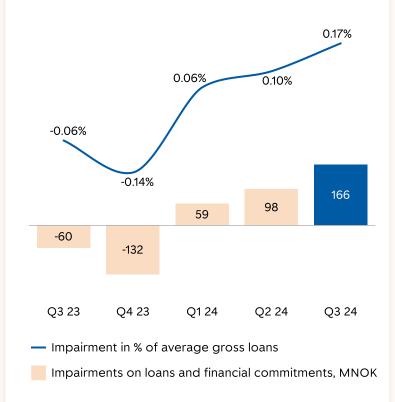
### SpareBank 1 Sør-Norge: Loans and financial commitments

Proforma

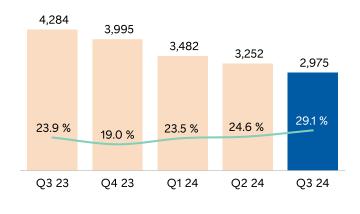
### Change in gross loans and financial commitments



#### Impairments on loans and financial commitments



#### Changes in gross loans and financial commitments defined as Stage 3



Loss provisions as a share of gross commitments in Stage 3

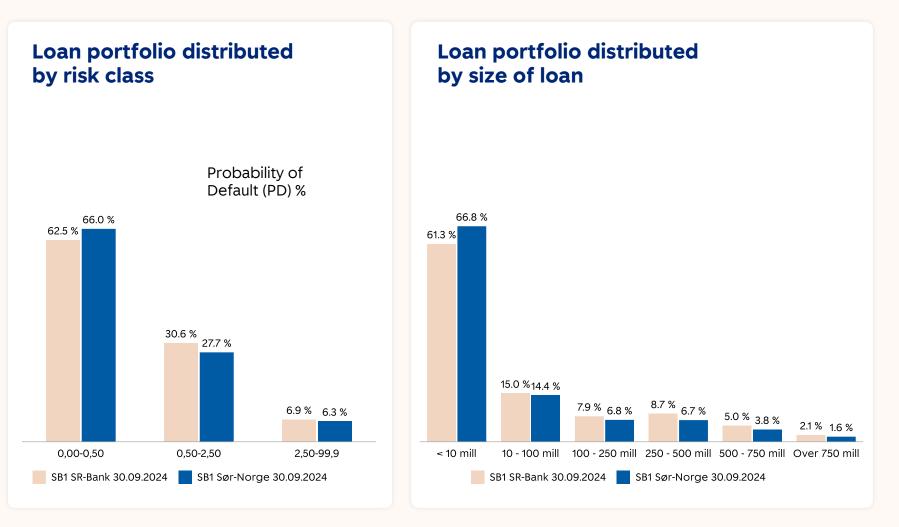
Loans and financial commitments in Stage 3, MNOK



### Profile of the loan portfolio

Proforma

- Solid loan portfolio
- The loan portfolio consists mainly of small and medium-sized loans





### Loan to value ratio and RWA on home mortgage loans

#### Proforma

70.3 % 69.4 %

< 70 %

#### Loan to value ratio on home mortgage loans

25.1 % 25.2 %

70 - 85 %

SB1 SR-Bank 30.09.2024 SB1 Sør-Norge 30.09.2024

• The proforma figures for SpareBank 1 Sør-Norge show that 94.7% of the exposure is within 85% of the assessed value of collateral.

#### **Risk weight home mortgages\***

- RWA on home mortgages reflects a solid portfolio with a moderate loan-to-value ratio and low potential loss.
- Risk weights on home mortgage loans are subject to a regulatory floor of 20%.



\*IRB framework only applied to SB1 SR-Banks loan portfolio, the portfolio of SB1 Sørøst-Norge is based on the standard method In a total-distributed loan to value ratio, the entire loan is allocated to one and the same interval. Home mortgages as defined in the Norwegian IRB framework; the value of the residential property must be at least 30% of a loan's security.

2.0 % 2.2 %

> 100 %

2.7 % 3.1 %

85 - 100 %

### SpareBank 1 Sør-Norge ASA

Proforma

#### Fully owned companies

<b>EiendomsMegler 1</b> <b>SR-Eiendom</b> Real estate broker	SpareBank 1 SR-Bank ForretningsPartner Accounting and advisory	<b>SR-Boligkreditt</b> Covered Bond Funding
<b>EiendomsMegler 1</b> <b>Sørøst-Norge</b> Real estate broker	SpareBank 1 Regnskapshuset Sørøst-Norge Accounting and advisory	<b>FinStart Nordic</b> Investmentportfolio FinTec
<b>EiendomsMegler 1 Telemark (51%)</b> Real estate broker		

#### **Partly owned companies**





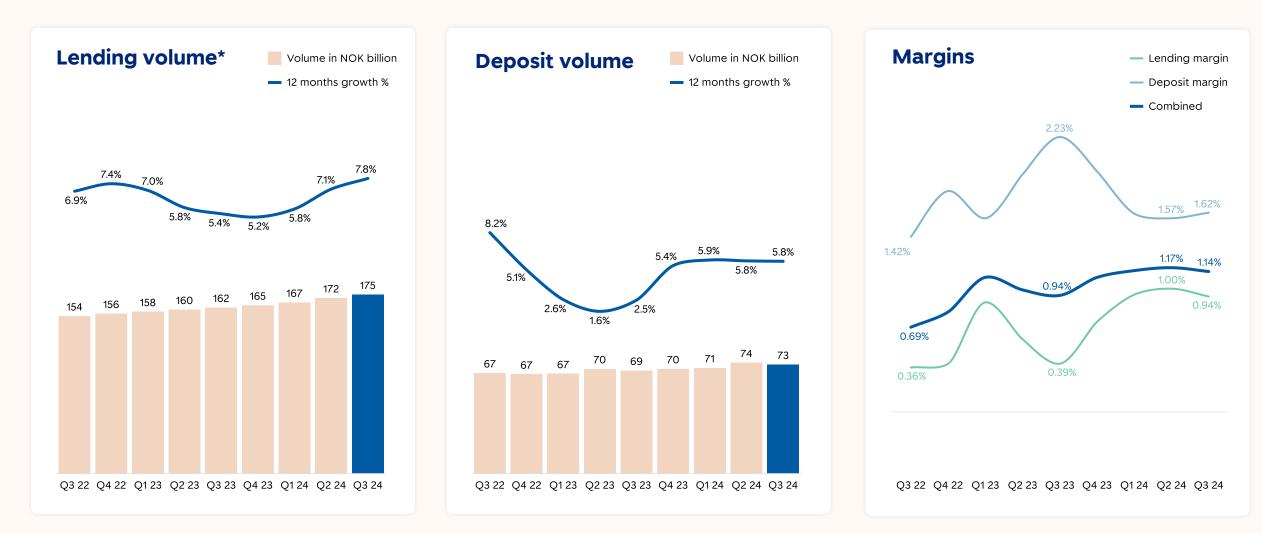
\*Owns 23.9 % in Vipps AS.

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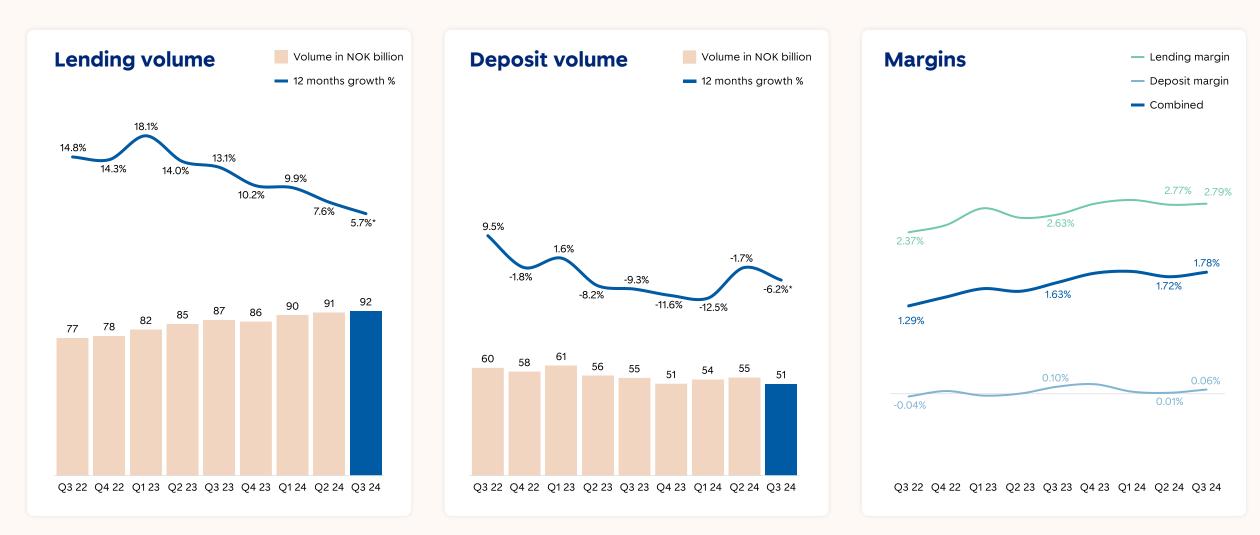
### **Retail market**



Definition margins: Average customer rate measured against money market rates. \*Including loans to employees.



### Corporate market

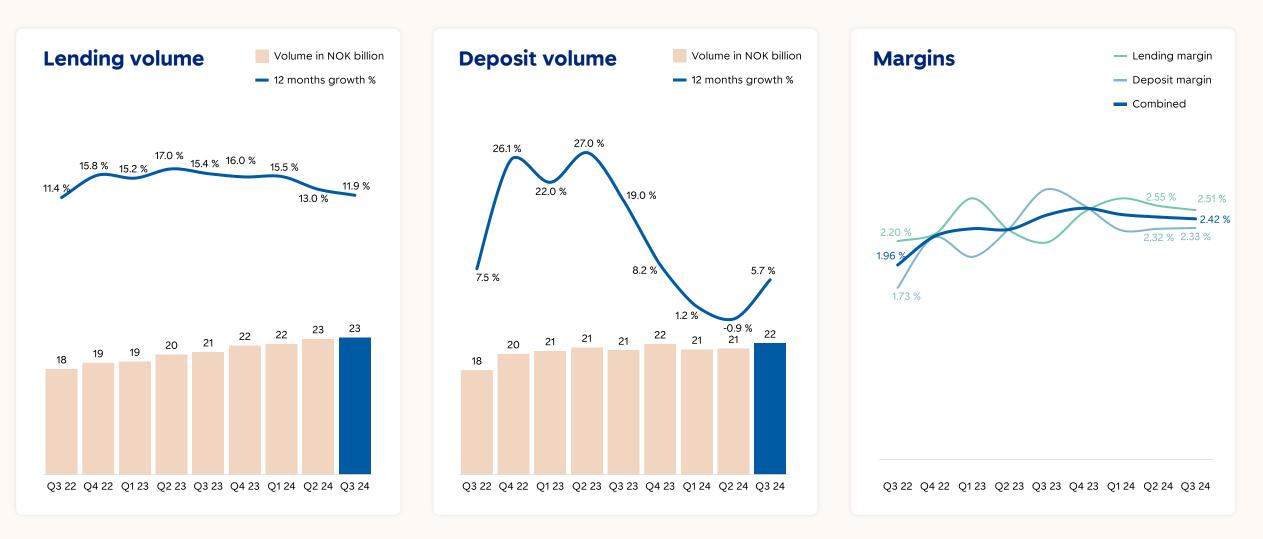


Definition margins: Average customer rate measured against money market rates.

\*12 months lending growth in Corporate market excluding currency effect is 5.2%. 12 months deposit growth excluding deposits from customers in the public sector is 2.5%.



### SME and Agriculture

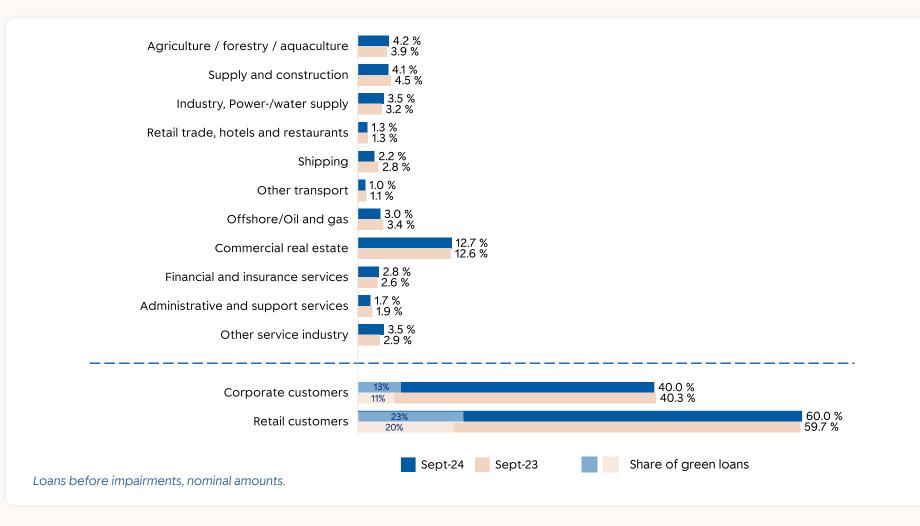




Definition margins: Average customer rate measured against money market rates.

### Well-diversified lending portfolio

- Gross loans increased to NOK 289 billion from NOK 270 billion year over year
- Low offshore, oil and gas exposure
- Commercial real estate low concentration risk and good credit quality





### **Ownership interests**

Company (ownership share), MNOK	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
SpareBank 1 Gruppen AS (19,5%)	538	1	40	-51	-13
BN Bank AS (35 %)	77	73	84	73	64
SpareBank 1 Forvaltning AS (35,8%)	22	22	17	21	11
SpareBank 1 Markets AS (33,3%)	17	22	21	51	
SpareBank 1 Kreditt AS (16,8%)	-3	1	-3	-3	-3
SpareBank Betaling AS (19,1%)	-1	-2	-10	-7	-9
Others	4	0	-3	6	1
Total ownership interests	655	117	145	92	51
Finstart Nordic AS*	0	2	-2	1	-3
Total ownership in the group	655	120	143	93	47

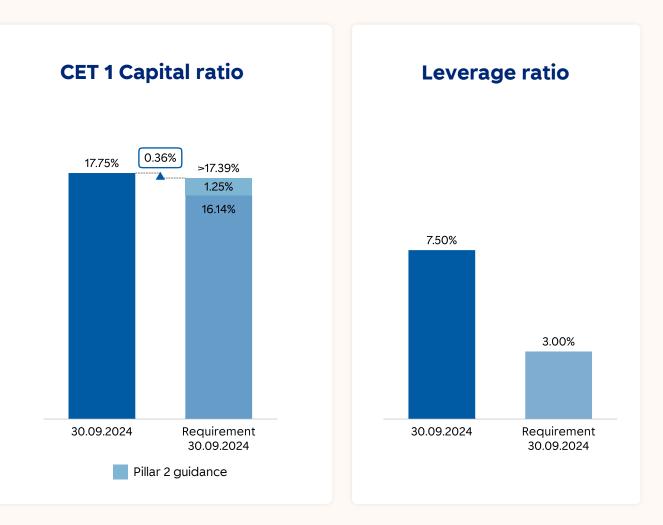
#### **Ownership interests** Fremtind SpareBank FORSIKRING sops SpareBank KREDITT **Kredinor** P ODIN SpareBank FORVALTNING **BN Bank**

\*Companies in which FinStart Nordic AS owns stakes of between 20-50% must, because of accounting rules, be measured as associated companies in the consolidated financial statements. The profit contribution here is included in the company's results on the previous page.



### Solid capital ratio

- The minimum requirement for the CET 1 capital ratio is 17.39% including a temporary Pillar 2 requirement of 0.28% and a Pillar 2 guidance requirement of 1.25%
- The leverage ratio is 7.50% as at 30 September 2024, well above the minimum requirement at 3.0%
- In connection with the approval from the Norwegian FSA of the merger between SpareBank 1 SR-Bank ASA and SpareBank 1 Sørøst-Norge, the merged bank (SpareBank 1 Sør-Norge ASA) received an increased Pillar 2-requirement to 1.9 %. The CET 1 requirement will then increase to 17.57% in the fourth quarter.



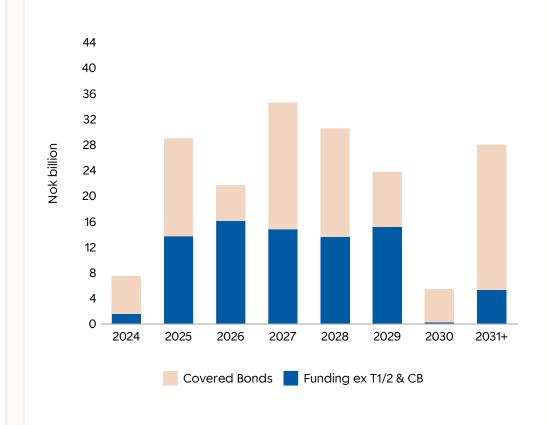


### Funding

#### **Strong liquidity**

- LCR 172%
- NSFR 134%
- NOK 27.3 billion net refinancing need over the next 12 months
- Deposit to loan ratio 50.6%
- MREL-requirement 38.6%, MREL-subordination requirement 30.7%
  - As of 30 September 2024, SR-Bank has issued NOK 17.8 billion in senior non-preferred. The requirement is approx. NOK 9 billion.

#### Annual funding maturity





### Lending volume and financing sustainable activities

#### Sustainable lending volume is 18.9% of total lending volume



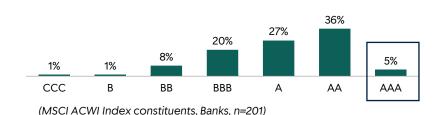
Sustainability-linked lending

### Target: Finance NOK 50 billion in sustainable activities by the end of 2030



#### Sustainable activities

- Green residential mortages (EPC A and B green products)
- Green car loans
- Green corporate lending
- Sustainability-linked lending





SpareBank 1 SR-Bank among top 5% with AAA rating



MSCI has upgraded SpareBank 1 SR-Bank's ESG rating from AA to AAA.

Sustainable lending and activities according to the internal sustainable product framework

### SRBNK share

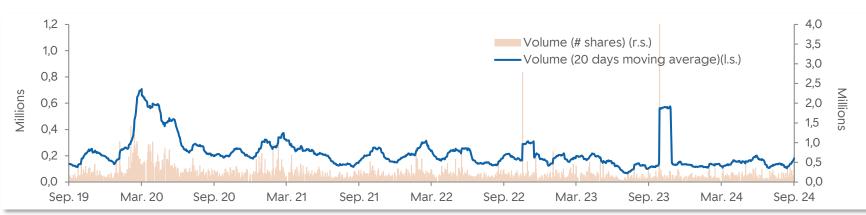
- International ownership is 22.7% per
  3. quarter 2024
- Total market value at
  3. quarter 2024 is NOK
  36 billion



**Relative share price development** 



#### Trading volume development





### SR-Bank as at 30 September 2024

- Number of shares issued 264.27 million
- Trading volume in Q3 2024: 3.5% (2.7%)

SpareBank 1 SR-Bank share	30.09.2024	2023	2022	2021	2020
Share price	136.20	128.90	120.70	133.20	91.00
Stock value (MNOK)	35,993	34,064	30,869	34,066	23,273
Book value per share (incl. Dividends) (group)	120.90	115.07	106.32	99.05	95.97
Earnings per share	13.64	16.27	12.88	12.08	5.87
Dividend per share	-	7.50	7.00	6.00	3.10
P/E	7.48	7.92	9.37	11.03	15.50
P/BV	1.13	1.12	1.14	1.34	0.95



Figures in parentheses as at 30 September 2023.

### 20 largest shareholders as at 30 September 2024

<ul> <li>Ownership interests:</li> </ul>	Investor	Shares (1000)	Stake
• From Rogaland, Agder, Vestland,	Sparebankstiftelsen SR-Bank	78,677	29.8%
Oslo and Akershus: 60.9% (64.8%)	Folketrygdfondet	19,570	7.4%
• International: 22.7% (21.2%)	SpareBank 1-stiftinga Kvinnherad	6,527	2.5%
• IIIternational. 22.7 % (21.2%)	State Street Bank and Trust Co, U.S.A.	5,270	2.0%
<ul> <li>10 largest: 50.5% (49.4%)</li> </ul>	Pareto Aksje Norge	4,233	1.6%
• 20 largest: 59.5% (57.7%)	J.P.Morgan SE, Luxembourg	4,168	1.6%
20 lai gest. 39.5% (37.7%)	JPMorgan Chase Bank NA, U.S.A.	4,087	1.5%
Number of shareholders:	Verdipapirfond Odin Norge	3,736	1.4%
19.504 (18.810)	Brown Brothers Harriman & Co, U.S.A. Swedbank AB	3,692 3,403	1.4% 1.3%
	Verdipapirfondet Alfred Berg Gambak	3,403	1.3%
<ul> <li>Employees owning</li> </ul>	J.P.Morgan SE, Luxembourg	3,302	1.2%
1.8% (1.8%) as at 30 September	Skandinaviska Enskilda Banken AB	2,657	1.2%
2024	Danske Invest Norske Instit. II	2,434	0.9%
	State Street Bank and Trust Co, U.S.A.	2,236	0.8%
	AS Clipper	2,234	0.8%
	KLP AksjeNorge Indeks	2,137	0.8%
	Westco AS	1,957	0.7%
	J.P.Morgan SE, Luxembourg	1,926	0.7%
	Verdipapirfondet Storebrand Indeks	1,784	0.7%
	Top 5	114,278	43.2%
	Тор 10	133,363	50.5%
	_Top 20	157,275	59.5%



### Disclaimer

This presentation contains forward looking statements that reflect management's current views with respect to certain future events and potential financial performance.

Although SpareBank 1 SR-Bank believes that the expectations reflected in such forward looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward looking statements as a result of various factors.

Important factors that may cause such a difference for SpareBank 1 SR-Bank include, but are not limited to: (i) the macroeconomic development, (ii) change in the competitive climate, (iii) change in the regulatory environment and other government actions and (iv) change in interest rate and foreign exchange rate levels.

This presentation does not imply that SpareBank 1 SR-Bank has undertaken to revise these forward looking statements, beyond what is required by applicable law or applicable stock exchange regulations if and when circumstances arise that will lead to changes compared to the date when these statements were provided.





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SpareBank 1