



Results DNB Group

Third quarter 2024

Kjerstin R. Braathen (CEO)
Ida Lerner (CFO)

Q3

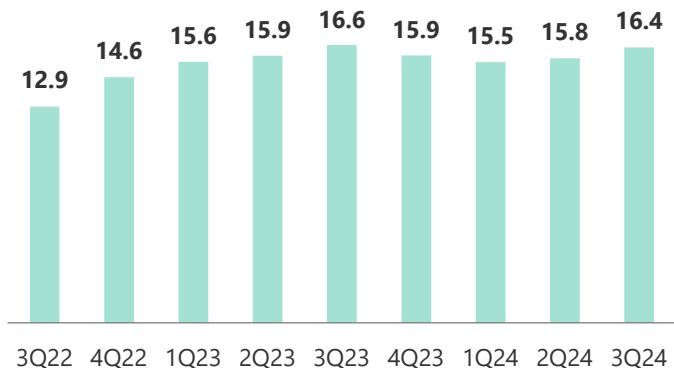
22 October 2024



Strong performance and solid asset quality

Return on equity

Per cent, trailing 12-month figures



Profit for the period
NOK billion
12.2

CET1 capital ratio
Per cent
19.0

Return on equity of 18.9 per cent in the quarter

Strong result with high activity across customer segments.
18.0 per cent adjusted for one-off gain from Fremtind/Eika merger.

Net interest income up 2.0 per cent from 2Q24

Driven by lending growth and increased activity. Strong momentum in personal customers segment during the quarter.

Net commissions and fees up 11.1 per cent from 3Q23

All-time high third quarter result driven by solid performance in asset management and investment banking.

Solid asset quality and low impairment provisions

99.2 per cent of portfolio in stages 1 and 2.
Impairment provisions of NOK 170 million in the quarter.

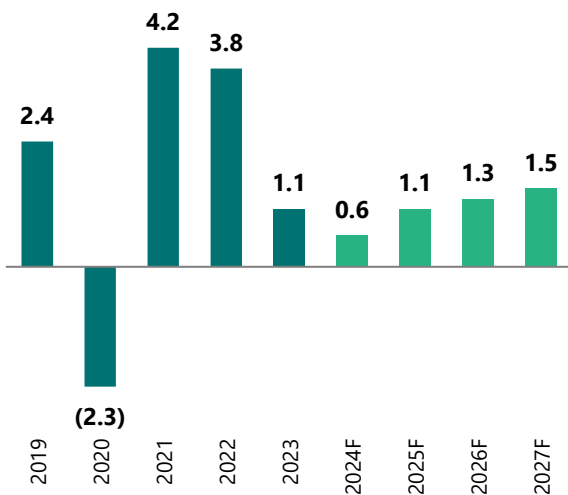
Earnings per share up 22.5 per cent from 3Q23

Earnings per share of NOK 7.83 in the quarter, YTD NOK 21.15.

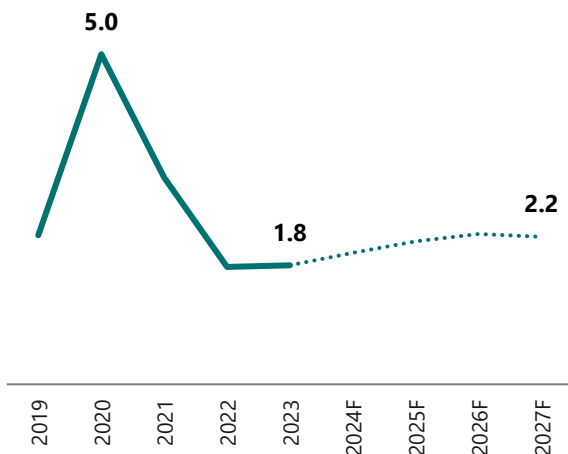
Norwegian economy remains robust – clear signs of a soft landing

- Expected growth in mainland economy through forecasting period
- Robust economic activity expected to support low unemployment rates
- Key policy rate expected to remain at current levels until March 2025

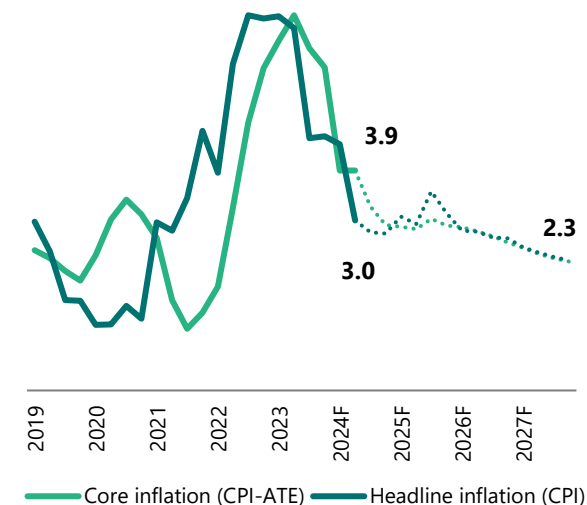
Mainland GDP growth
Actual and Norges Bank forecast
Per cent



Unemployment rate
Actual and Norges Bank forecast
Per cent



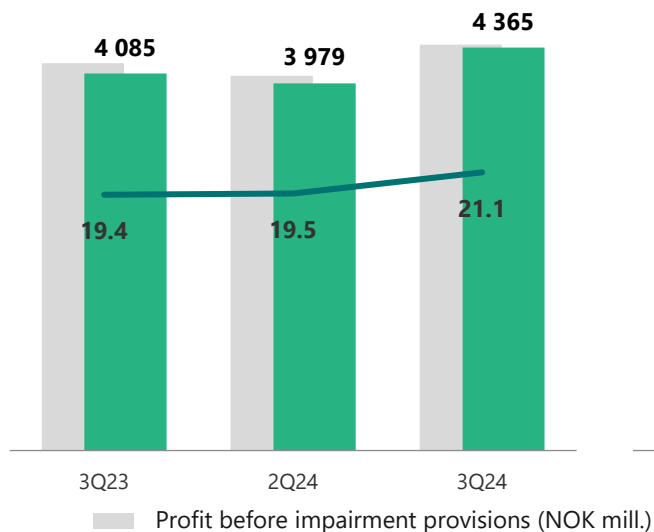
Inflation
Actual and Norges Bank forecast
Per cent



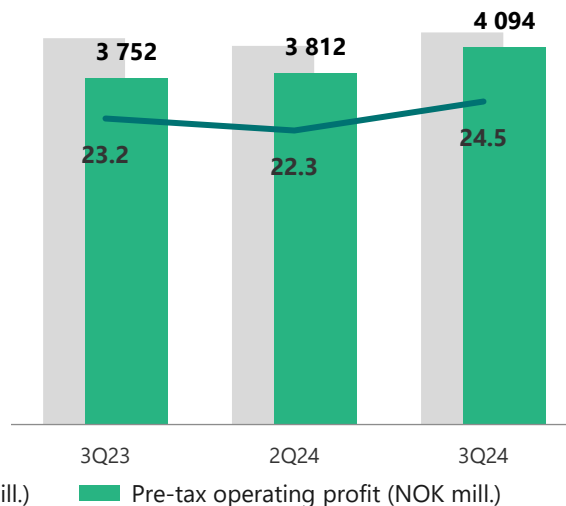
Strong performance in all three customer segments

- First reporting of corporate customers in two segments demonstrating DNB's strong position among business customers in Norway
- High customer activity reflecting solid growth in other income, up 8.7 per cent from 3Q23
- Continued strong credit quality in all customer segments

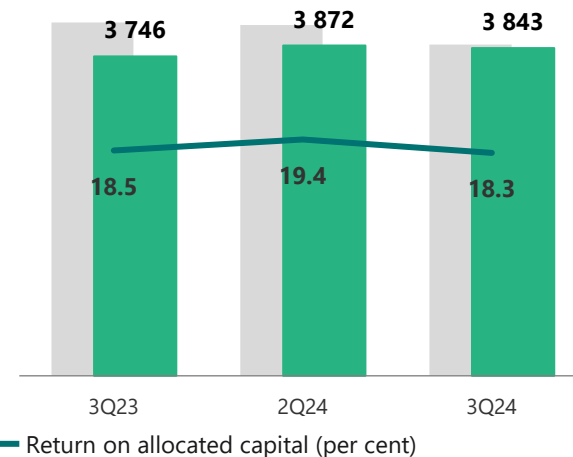
Personal customers



Business customers Norway



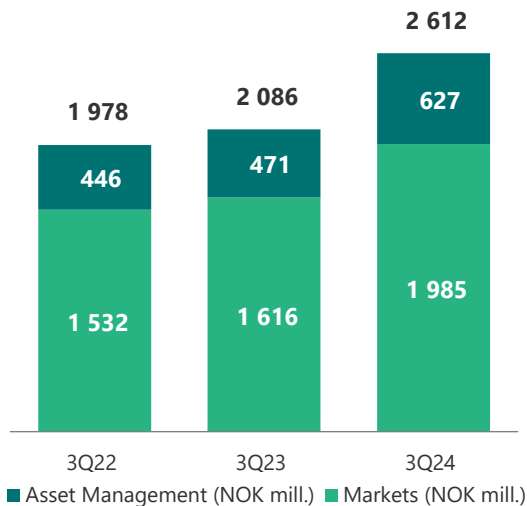
Large corporates and international customers



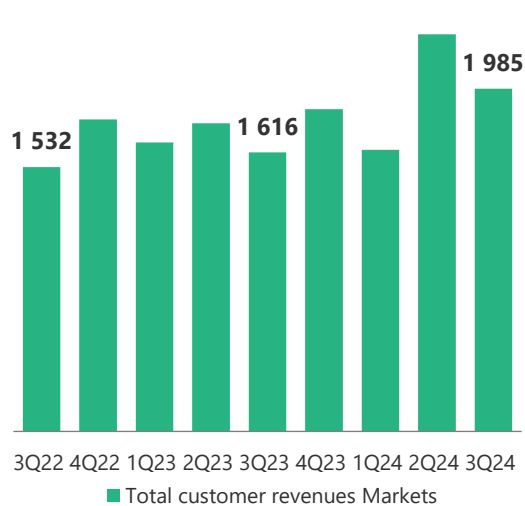
Strong and diversified product offering

- DNB Markets – strong market position in Norway and continuing to strengthen DNB’s position in the Nordics
- Solid growth in net inflows due to strong position in savings
- Broad-based product offering ensuring recurring income

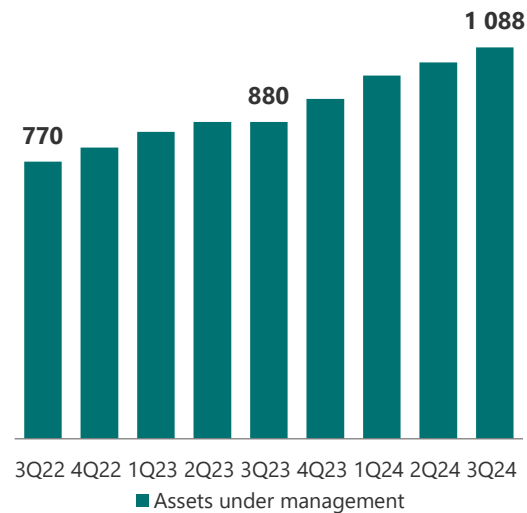
Customer income from Markets and Asset Management products



Total customer income DNB Markets
NOK million



Assets under management
NOK billion



Accelerates our ambition to become a leading Nordic player in investment banking and wealth management

DNB Bank ASA acquires Carnegie

Significant increase in highly competent professionals across the Nordics

Strong increase in Nordic income
2Q24 Rolling 12 months, NOK billion

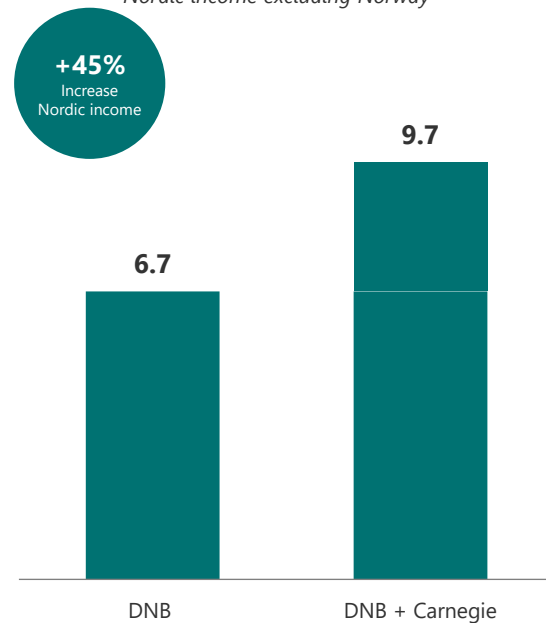
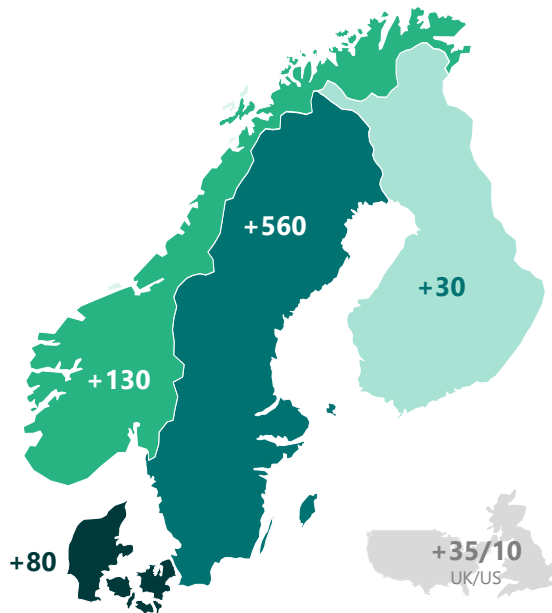
Carnegie

Employees, Carnegie, Sept. 2024

Nordic income excluding Norway

DNB Bank ASA has entered into an agreement to acquire Carnegie Holding AB for approximately SEK 12 billion

Closing expected in first half of 2025¹

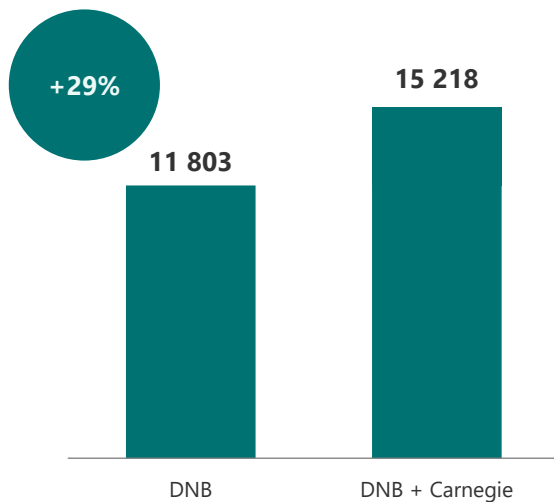


1 Subject to regulatory approvals.

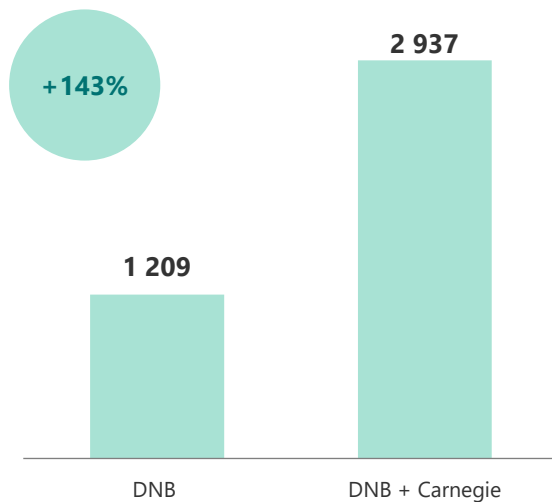
Step change to increase share of fee-related income

- Well positioned for future growth within high-margin products and services
- Strengthened position in the Nordics and internationally
- In line with DNB's strategy to grow share of fee-related income from capital-light products

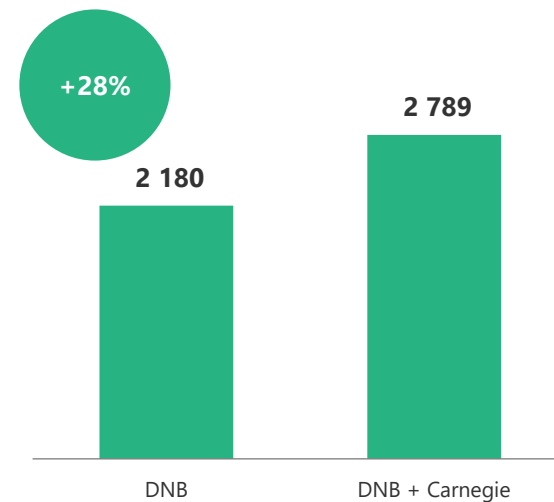
Commission & fee income 2Q24 Rolling12 months, NOK million



Markets products outside Norway Commission & fee income 2Q24 Rolling12 months, NOK million



Asset Management Commission & fee income 2Q24 Rolling12 months, NOK million

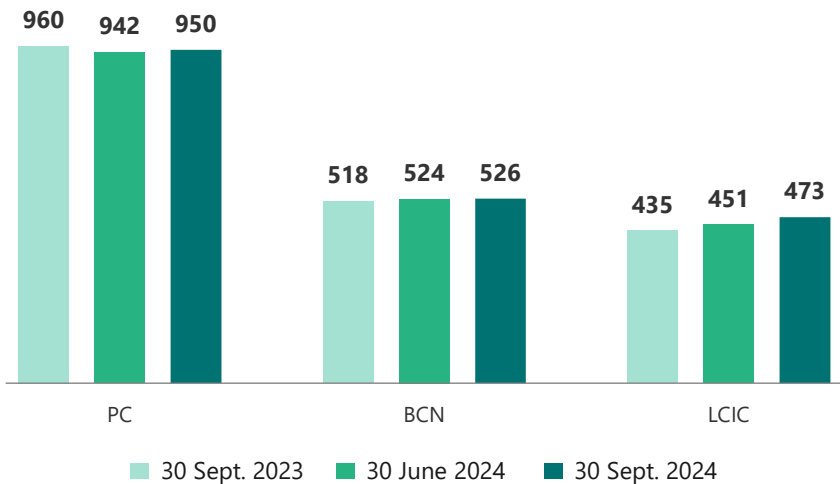


Loan growth driven by increased activity

- Loan growth of 1.6 per cent in the quarter
 - up 0.8 per cent in Personal customers (PC), 0.3 in Business customers Norway (BCN), 4.7 in Large corporates and international customers (LCIC)
- Deposits reduced by 4.1 per cent in the quarter
 - down 2.1 per cent in Personal customers, 4.9 in Business customers Norway and 6.0 in Large corporates and international customers

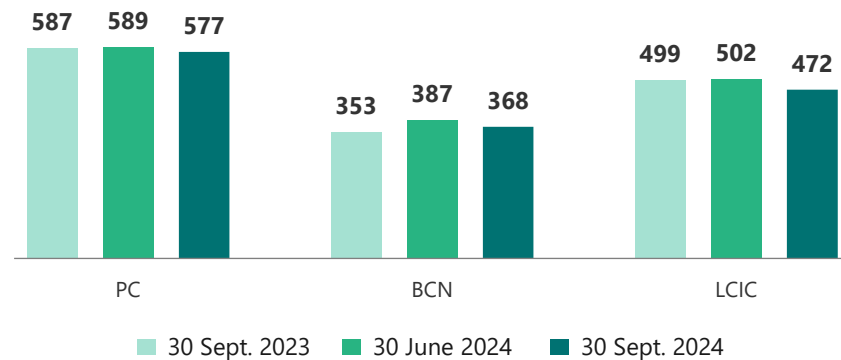
Loans by customer segment

NOK billion



Deposits by customer segment

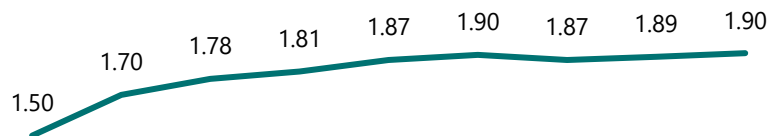
NOK billion



Positive development in net interest margin

Net interest margin¹

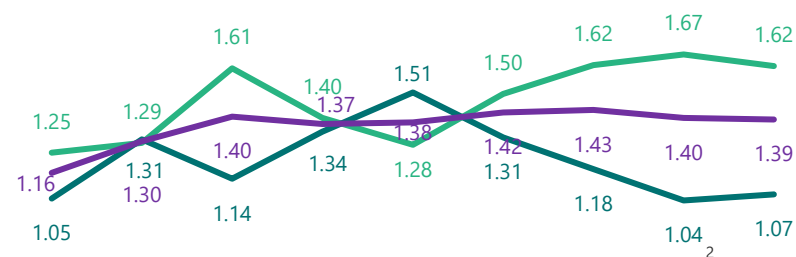
Per cent



3Q22 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 2Q24 3Q24

Spreads in customer segments

Per cent



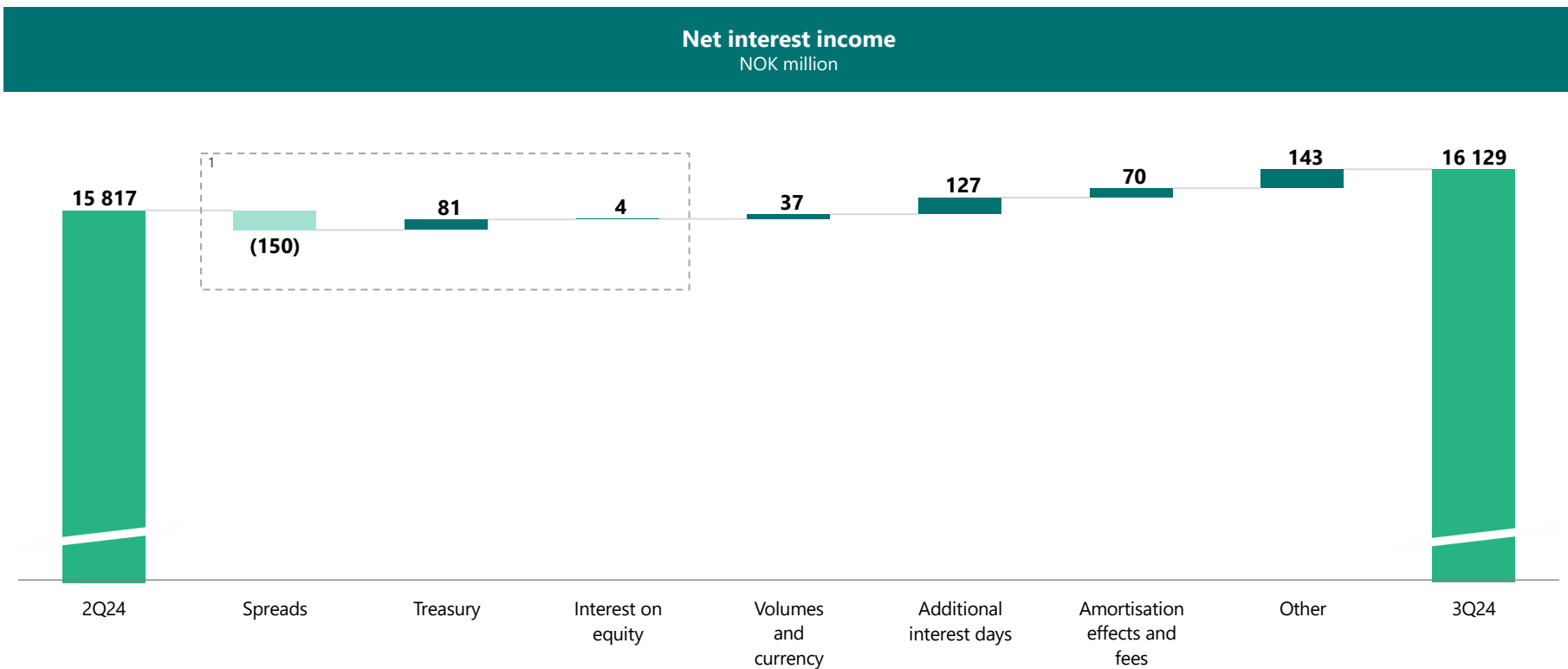
3Q22 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 2Q24 3Q24

- Lending spreads
- Deposit spreads
- Combined spreads – weighted average

¹ Total net interest income relative to average loans and deposits in the customer segments.

² The principles relating to calculation of margins on short-term deposits were revised in the second quarter. Adjusted for this change, combined spreads were stable from 1Q24.

Net interest income up 2.0 per cent from 2Q24

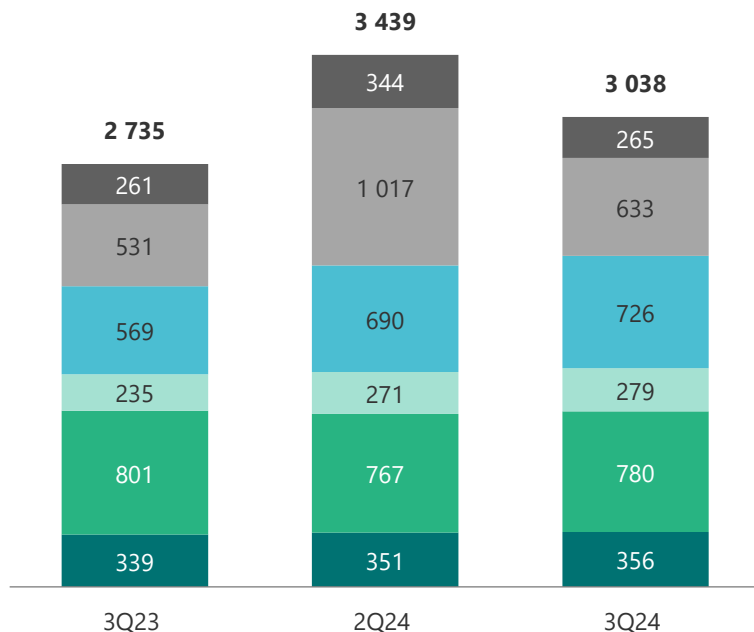


1 Effects of repricings, portfolio development and change in product mix.

Commissions and fees – all-time high third quarter result

Commissions and fees

NOK million / Change in per cent from 3Q23



+1.6

Real estate broking

Increased income from residential real estate offset by somewhat lower activity in commercial real estate.

+19.1

Investment banking services

All-time high third quarter. Strong contribution from DCM¹.

+27.6

Asset management and custodial services

Continued growth in AUM¹ – up NOK 208 billion. Positive net in-flow of NOK 37 billion from both retail and institutional customers.

+18.9

Guarantee commissions

Positive development for Trade Finance products.

-2.7

Money transfer and banking services

Seasonally high activity relating to payments.

+5.0

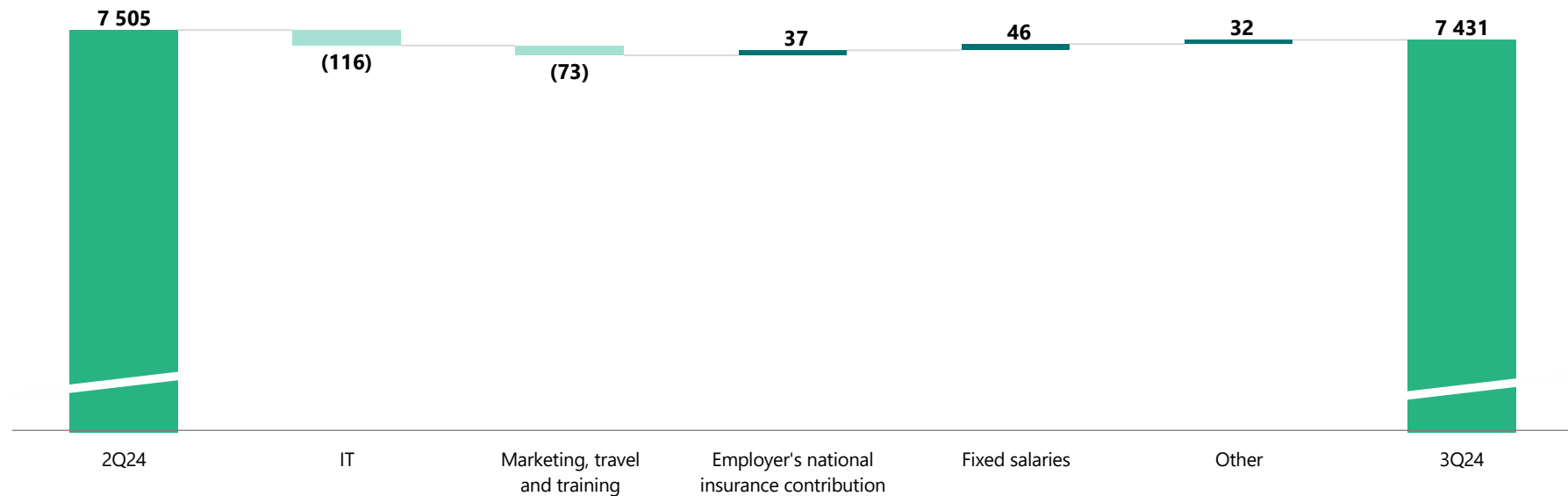
Sale of insurance products

Continued positive development in non-guaranteed pensions.

1 DCM: Debt capital market – AUM: Assets under management.

Stable operating expenses in the quarter

Operating expenses NOK million



Continued strong credit quality in all customer segments

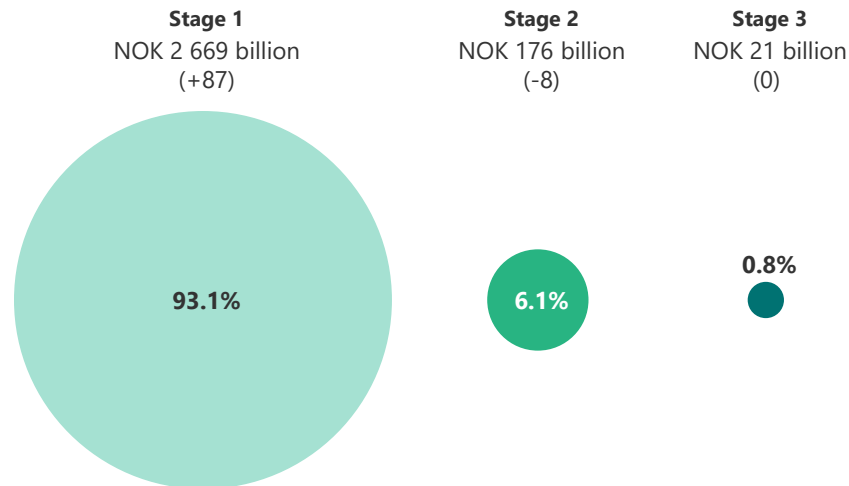
Impairment of financial instruments by customer segment

NOK million

	3Q24	2Q24	3Q23
Total	(170)	(560)	(937)
Of which:			
Personal customers			
- Stages 1 and 2	52	20	(0)
- Stage 3	(86)	(101)	(111)
Business customers Norway			
- Stages 1 and 2	1	(32)	(98)
- Stage 3	(148)	(260)	(337)
Large corporates and international customers			
- Stages 1 and 2	(26)	12	49
- Stage 3	38	(200)	(440)

Maximum exposure¹

Changes from 2Q24 in parentheses

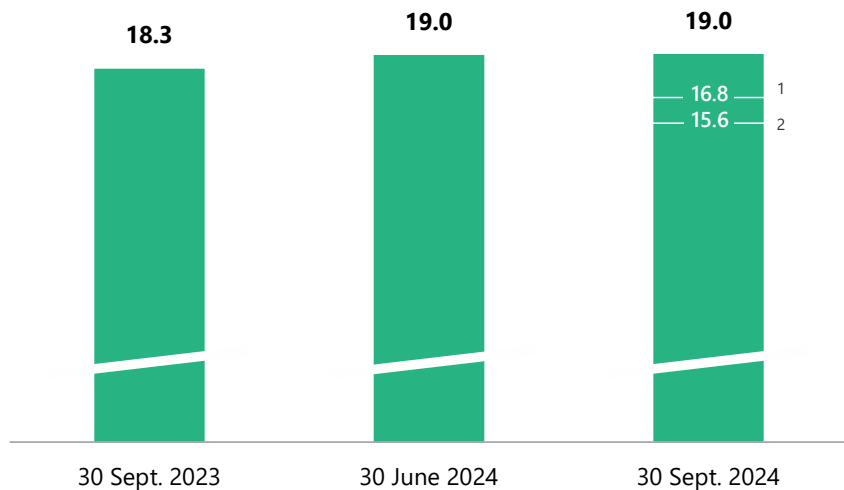


¹ On- and off-balance sheet items, net of accumulated impairment provisions.

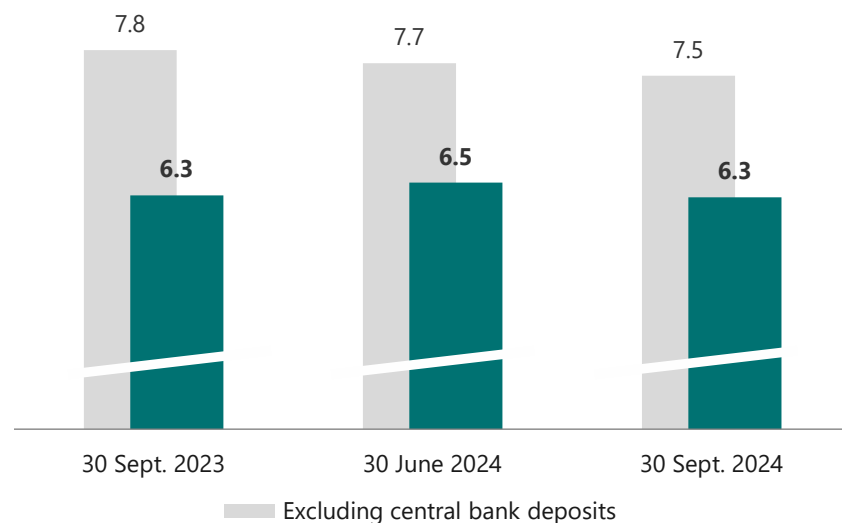
Strong capital position

- CET1 capital ratio of 19.0 per cent, ~220 basis-point (bps) headroom to Financial Supervisory Authority's (FSA's) current expectation
- Solid profit generation increased CET1 capital ratio by 35 bps, offset by increased risk exposure amount from volume growth and currency effects

CET1 capital ratio
Per cent



Leverage ratio
Per cent

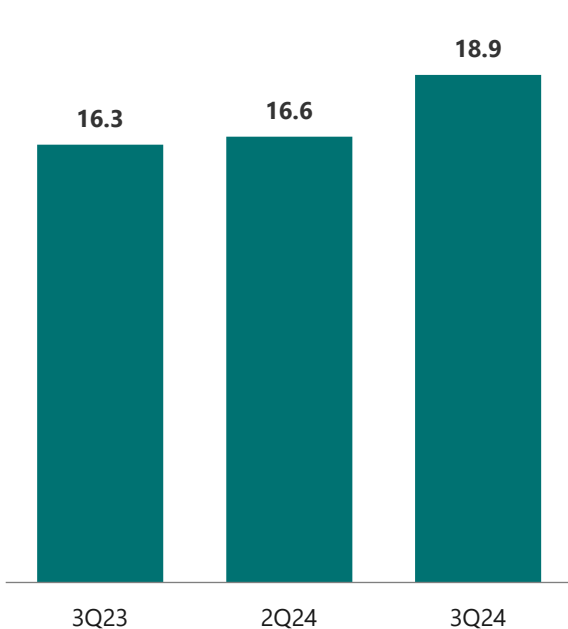


1 The FSA's current expectation: 16.8 per cent.
2 The FSA's current requirement: 15.6 per cent.

Strong third quarter result

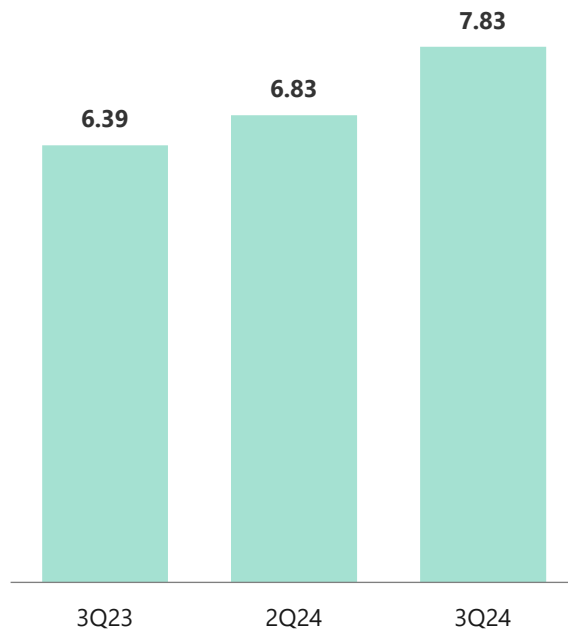
Return on equity

Per cent



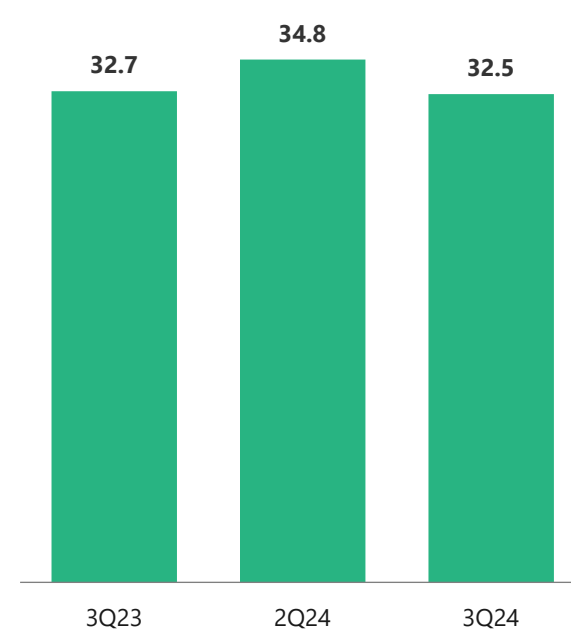
Earnings per share

NOK



Cost/income ratio

Per cent



Appendix



Income statement

NOK million	3Q24	2Q24	3Q23	Change from 2Q24	Change from 3Q23
Net interest income	16 129	15 817	15 718	312	411
Other operating income	6 722	5 756	5 252	966	1 470
Total income	22 851	21 572	20 970	1 279	1 881
Operating expenses	(7 431)	(7 505)	(6 858)	74	(574)
Pre-tax operating profit before impairment	15 419	14 067	14 112	1 352	1 307
Impairment of loans and guarantees and gains on assets	(169)	(562)	(941)	393	771
Pre-tax operating profit	15 250	13 504	13 172	1 746	2 078
Tax expense	(3 050)	(2 701)	(3 029)	(349)	(21)
Profit from operations held for sale, after taxes	(40)	(37)	(0)	(3)	(40)
Profit for the period	12 160	10 766	10 142	1 394	2 018
Portion attributable to shareholders	11 632	10 271	9 805	1 361	1 827

Other operating income

NOK million	3Q24	2Q24	3Q23	Change from 2Q24	Change from 3Q23
Net commissions and fees	3 038	3 439	2 735	(402)	303
Customer revenues in DNB Markets	921	851	752	70	168
Trading revenues in DNB Markets	138	225	251	(87)	(112)
Hedging of defined-benefit pension scheme	42	39	(19)	3	61
Credit spreads on bonds	32	57	(12)	(25)	44
Credit spreads on fixed-rate loans	(55)	110	136	(164)	(190)
CVA/DVA/FVA	(153)	42	65	(195)	(218)
Other mark-to-market adjustments	947	55	702	892	245
Basis swaps	(194)	(290)	(162)	96	(32)
Exchange rate effects related to additional Tier 1 capital	(19)	(79)	(11)	60	(8)
Net gains on financial instruments at fair value	1 660	1 010	1 703	650	(43)
Net life insurance result	318	433	364	(115)	(46)
Profit from investments accounted for by the equity method	1 016	258	(65)	758	1 082
Other	690	615	515	75	175
Net other operating income, total	6 722	5 756	5 252	966	1 470

DISCLAIMER

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

The statements contained in this presentation may include forward-looking statements, such as statements of future expectations. These statements are based on the management's current views and assumptions and involve both known and unknown risks and uncertainties.

Although DNB believes that the expectations implied in any such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to be correct.

Actual results, performance or events may differ materially from those set out or implied in the forward-looking statements. Important factors that may cause such a difference include, but are not limited to: (i) general economic conditions, (ii) performance of financial markets, including market volatility and liquidity, (iii) the extent of credit defaults, (iv) interest rate levels, (v) currency exchange rates, (vi) changes in the competitive climate, (vii) changes in laws and regulations, (viii) changes in the policies of central banks and/or foreign governments, or supranational entities.

DNB assumes no obligation to update any forward-looking statement.

This presentation contains alternative performance measures, or non-IFRS financial measures. Definitions and calculations are presented on ir.dnb.no.

The background of the slide is a dense, overlapping pattern of teal and dark green circles of various sizes, creating a textured, organic feel. A white rectangular box is centered on the slide, containing the text.

Welcome to

Capital Markets Day

London, 19 November 2024
12:00 pm GMT