# **SeaBird Exploration**

## Pareto Energy Conference 2024 Finn Atle Hamre - CEO



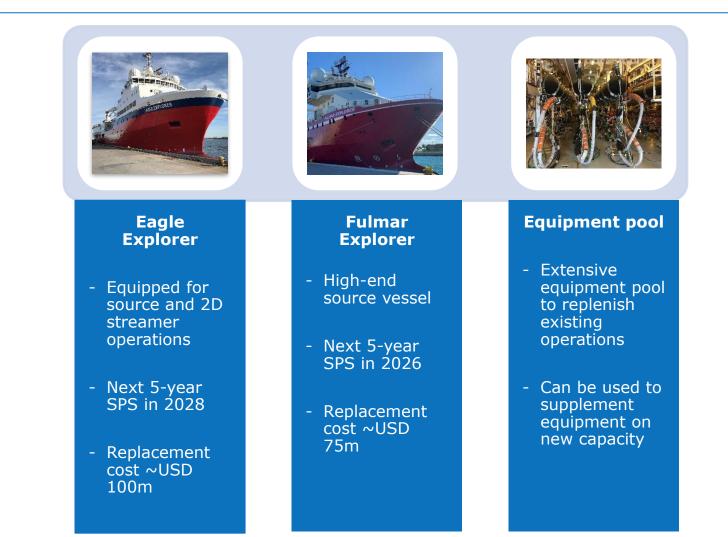
### **Forward-looking statements**

All statements contained in this presentation that are not statements of historical facts, including statements on projected operating results, financial position, business strategy and other plans and objectives for future results, constitute forward-looking statements and are prediction of, or indicate, future events and future trends which do not relate to historical matters. No person should rely on these forward-looking statements because they involve known and unknown risks, uncertainties and other factors which are, in many cases, beyond the company's control and may cause its actual results, performance or achievements to differ materially from anticipated future results, performance or achievements expressed or implied by the forward-looking statements and from past results, performance or achievements. These forward-looking statements are made as of the date of this presentation and are not intended to give any assurance as to future results. None of the company, its employees and representatives assumes any obligation to update these statements. This presentation includes historical financial data. Your attention is directed to the notes to such data for a description of the accounting principles used to prepare historical data. This presentation must be viewed only in connection with the company's separately distributed earnings release.



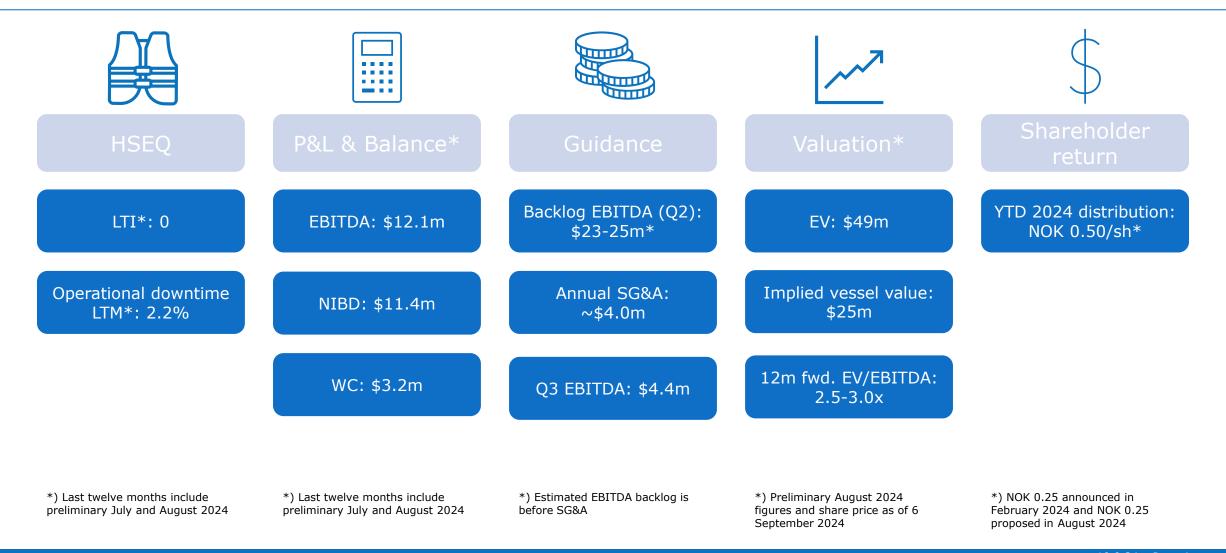
### **SeaBird Exploration Plc - Pure Play OBN**

- Only pure play OBN source company listed globally
- Own two high-end seismic acquisition vessels
- Solid capital structure
- Strong cash flow visibility next 12 months
- Entered capital distribution phase





### **Financial Performance Summary**

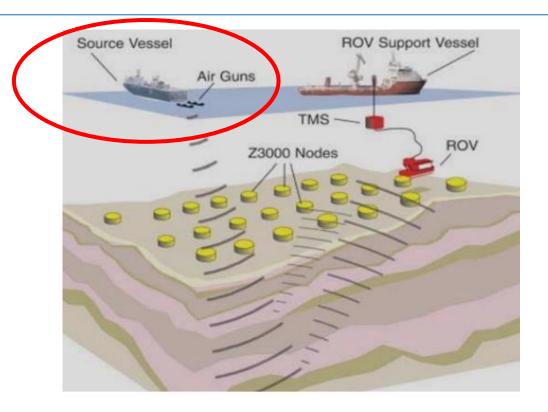


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### What do we do?

- Provides marine seismic acquisition services to E&P- and integrated seismic companies
- Operates within the seismic source vessel market and 2D streamer market
- <u>Not active</u> in the Data Processing- or Multi-Client market
- Competitive advantages:
  - Young, state-of-the-art purpose-built source and streamer vessels
  - No vessel age restrictions
  - Industry leading operational- and cost efficiency within its segments
  - Following company restructuring, solid financial and operational track record





### **Economical utilisation**

Utilisation\* (%) 120% 98% 98% 98% 96% 100% 90% 89% 76% 81% 80% 69% <sub>64%</sub> 60% 33% 28% 40% 32% 25% 230 20% 0% Q2 | Q2 | Q3 Q2 Q3 Q2 | Q3 | Q4 Q1 Q4 Q1 | Q4 Q1 Q3 Q1 2021 2022 2023 2024

Utilisation — LTM

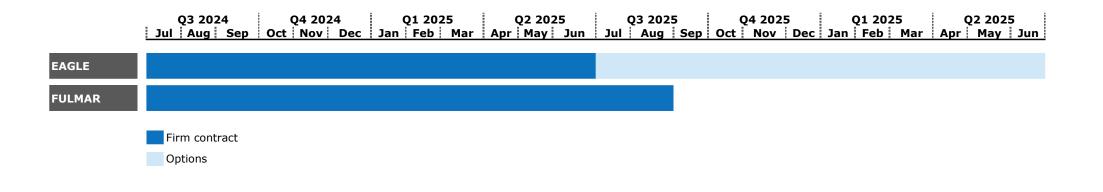
Utilisation for July and August was 98%

**Operational downtime at a mere 2.2%** the last twelve months

Seabird is sold out until July-25, which implies strong utilisation the coming quarter



### 26 months firm backlog with 12 months options



#### Backlog as of Q2 2024

- 26 months backlog & 6+6m options
- Contract EBITDA backlog: \$23-25m
- Contract EBITDA backlog w/ options: \$35-37m

#### **Eagle Explorer**

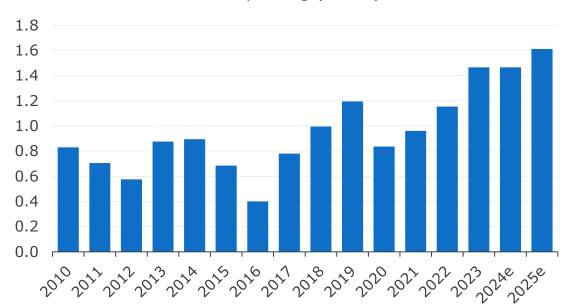
- In OBN production following mobilization to GOM in Q2 2024
- Contracted until July 2025
- 6+6 months options at increased day-rates
- Tier 1 client

#### **Fulmar Explorer**

- In OBN production in GoM
- Contracted until September 2025
- Tier 1 client

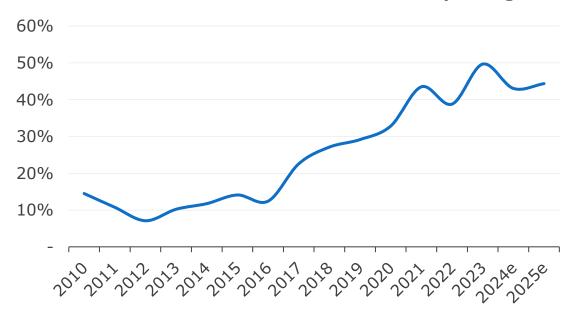


### Structural growth in global OBN market



OBN spending (USDm)

- OBN market growing by 15% annually since 2020
- Strong market both driven activity growth and dayrate increase

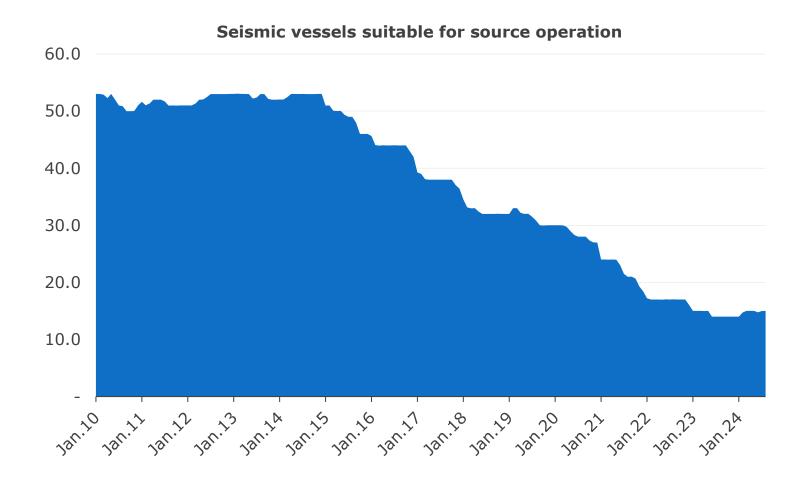


**OBN** market share of Offshore Seismic spending

- Strong focus on increased recovery rate, near field exploration and reduced cycle time
- OBN gaining market share in a slowly recovering seismic market



### Supply side has contracted 70% over past 10 years



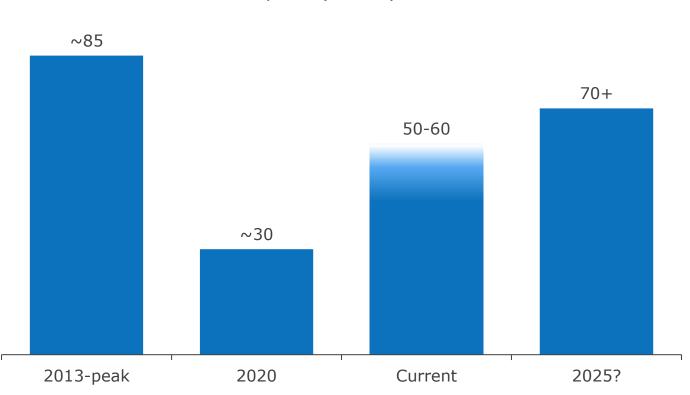
- The OBN source market is sold out
- 15 active OBN vessels, where all are on contract
- Limited candidates for conversion

\*) Excluding Russian and Chinese, and "inhouse" vessels from integrated players (e.g., BGP, Shearwater)



### **Market outlook**

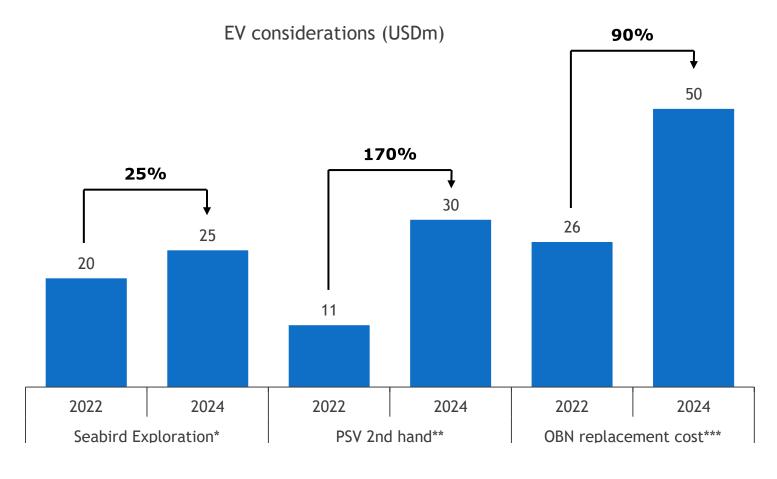
- OBN market sold out, but rates are not yet at levels justifying newbuild or conversion
- Seabird's free cash flow increases by NOK 0.5 annually per share for each USD 5,000 dayrate increase
- 12 months forward EV/EBITDA valuation for SBX is currently at 2.5-3.0x
- Offshore service transactions without backlog is done at 4x EBITDA



#### OBN dayrates (USDk/d)



### **Offshore markets are repricing, SBX lagging**



- SBX current implied vessel values have increased by 25% from 2022
- PSV market has recovered substantially with a 170% increase since 2022
- OBN replacement value is currently around USD 50m, up around 90% since 2022

\*\*\*) OBN replacement cost is based on 2<sup>nd</sup> hand PSV values and all-in cost for seismic equipment and installation



### **Capital Allocation**



# Aim to distribute excess cash to shareholders on a quarterly basis without jeopardizing Seabirds sound financial position



Green Minerals AS distributed to shareholders in 2023 (NOK 0.57/share)



Second cash distribution of NOK 0.25/share proposed by the Board, this takes YTD 2024 distribution to NOK 0.50/share

33% of market capitalization\*\*\* distributed to shareholders since start of 2023



### **Summary**

- Solid operational performance
- 26 months firm backlog provides good visibility
- Solid capital structure
- Excess cash being distributed to shareholders

- Seabird Exploration gives shareholders
  - Strong visibility for growing cash distribution going forward
  - Low implicit value per vessel



Solid operational performance, strong earnings visibility and shareholder distribution

