

### The savings bank map is being redrawn

#### Sparebanken Sogn og Fjordane kjøper seg inn i Sparebank 1



#### Nok en fusjon på trappene - Eidsberg og Marker vil slå seg sammen

«Den sammenslåtte banken vil også få økte ressurser til å svare opp de stadig økende regulatoriske myndighetskravene alle banker møter», skriver bankene i



#### Sparebanker slår seg sammen

Sandnes Sparebank og Hjelmeland Sparebank etablerer Rogaland



#### Mandag er Trøndelag Sparedank et faktum



### De to største bankene i Innlandet slår seg

Sparebank 1-fusjon skaper tredje største bank i Norge



#### **Endelig vedtak om fusion**

Sparebank 1 SMN og Sparebank 1 Søre Sunnmøre er nå slått sammen til en bank

rebank og SpareBank 1 Østlandet slår seg

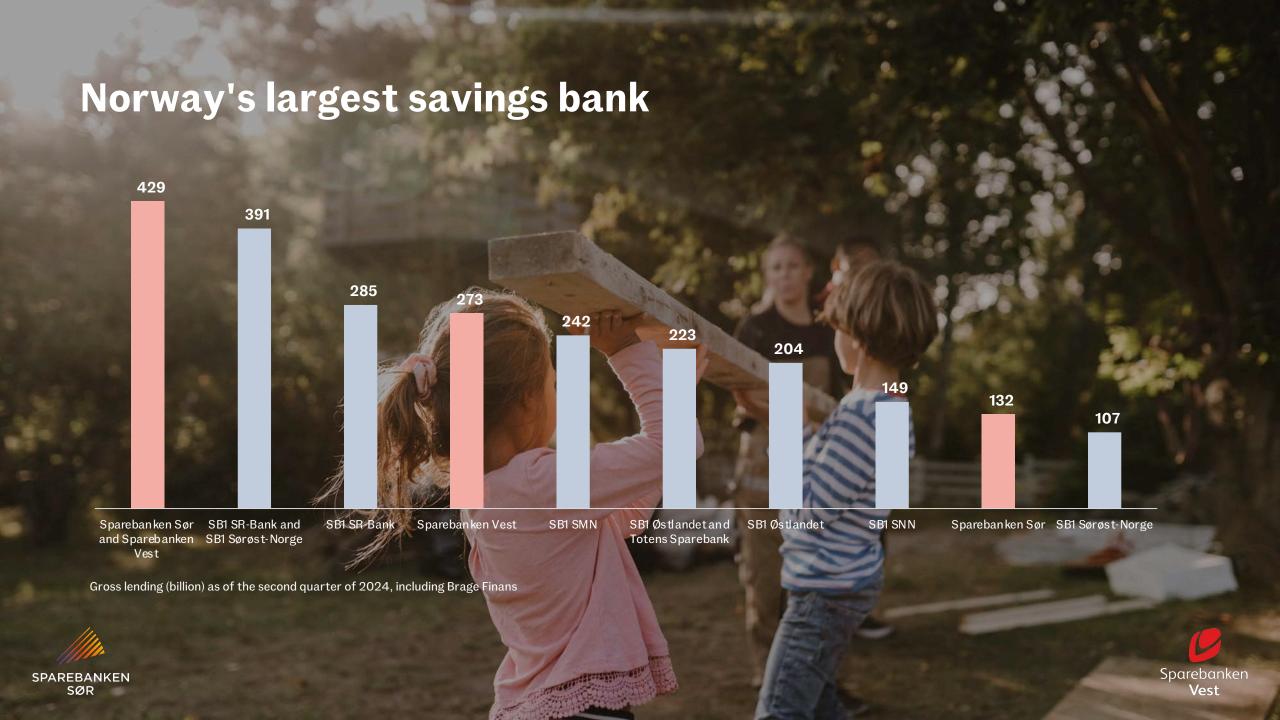


#### Sparebanker slår seg sammen

Haugesund Sparebank og Tysnes Sparebank blir en del av Eika-alliansen







### Head offices in Kristiansand and Bergen

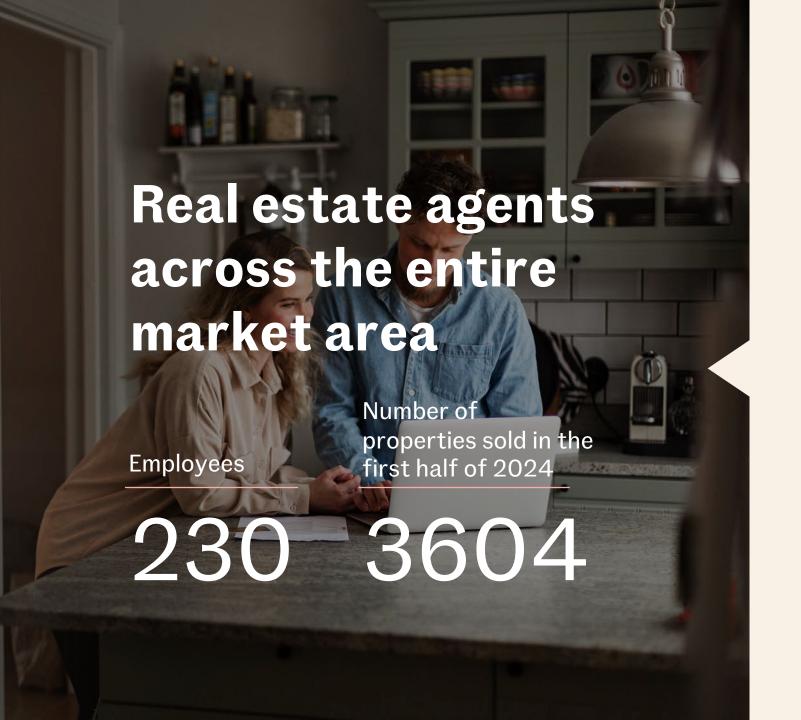
Our local impact will be strengthened through a total of 67 offices, none of which overlap today.

Our customers will have an even better offer and access to stronger local competence environments.

All current employees will be part of building the best savings bank in Norway. They will be part of a larger and even more interesting competence environment, and we will have head office functions in both Kristiansand and Bergen.













Bulder will still be the leading challenger concept in Norway.

Of course, delivered by the best savings bank in Norway.

# Strengthened value proposition to our stakeholders



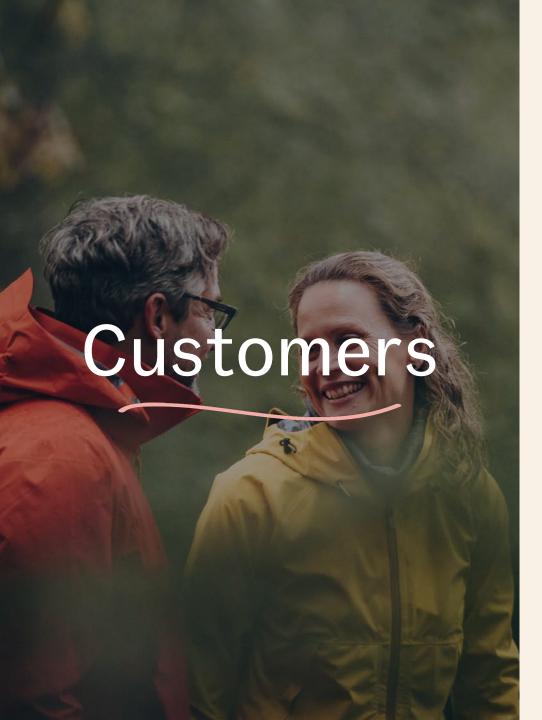














Increased competitiveness with a solid distribution power



Increased loan capacity that can support corporates in their growth to a greater extent



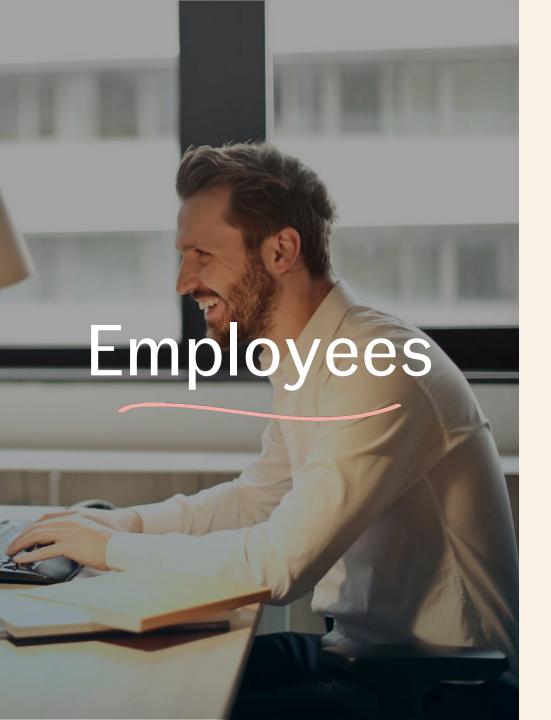
The best and most innovative services and products in the Norwegian banking sector



Basis for solid customer dividends going forward









Two head offices based on locally strong competence environments

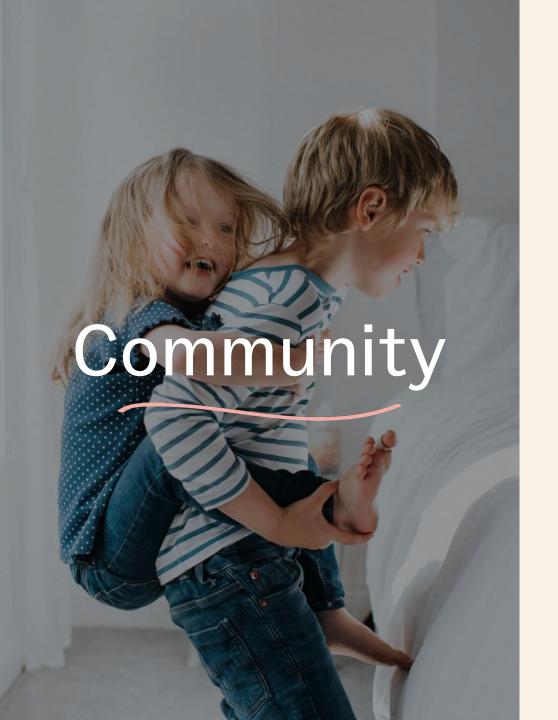


One of the most attractive employers in the Norwegian financial sector



Pride in being part of Norway's best savings bank that delivers world-class digital solutions







### Attractive jobs in the the bank's regions



A high level of community ownership ensures strong local roots and significant funds for public benefit



A stronger bank for the commercial sector as a driving force for competitive business and attractive jobs in the regions









Leading return on equity



Cost synergies and significantly increased capital efficiency



Significant room for growth and attractive dividends





## A strong position in both retail and corporate segments

NOK 429 billion

NOK 242 billion

Retail 56 %

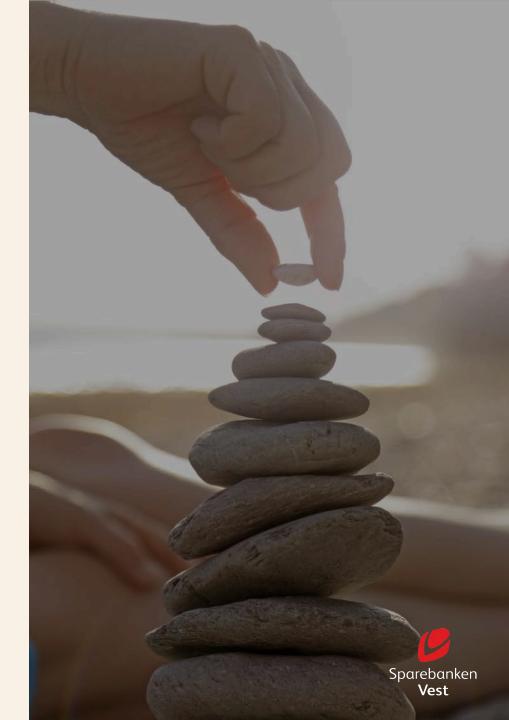
NOK 56 billion

**Bulder 13 % (retail)** 

NOK 131 billion

**Corporate 31%** 







## Significant cost and capital synergies

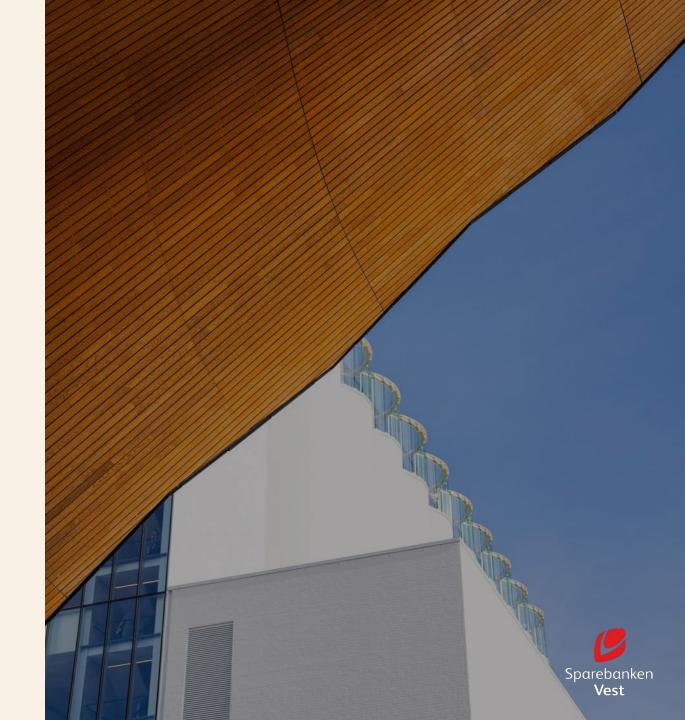
### **Cost synergies**

Estimated to NOK 350-400 million annually

### Capital synergies

Estimated to net NOK 2 billion. In addition, there is the effect of Basel IV of NOK 2.1 billion





## Exchange ratio and equity certificate ratio

The parties have agreed on an exhange ratio of 64.3% to Sparebanken Vest and 35.7% to Sparebanken Sør.

The equity capital certificate holders in Sparebanken Sør will receive 1.437 equity capital certificates in the merged bank for each equity capital certificate they own in Sparebanken Sør.

The equity capital certificate ratio in the merged bank will be 40.44%, in line with the current ratio in the two banks (Sparebanken Vest 40.7% and Sparebanken Sør 40.0%)





### An attractive and liquid equity certificate

75% of employees own equity certificates

**20%**Foreign ownership

20%

Savings Bank Foundations

### **Proforma 10 largest owners**

Shareholder	Ownershi
Sparebankstiftelsen Sparebanken Sør	9.3%
Sparebankstiftinga Hardanger	7.0%
Skandinaviska Enskilda Banken AB	6.2%
Geveran Trading Company	4.1%
Eika Kapitalforvaltning	3.3%
Kommunal Landspensjonskasse (KLP)	2.4%
Borea Asset Management	2.4%
Alfred Berg Kapitalforvaltning	2.1%
Sparebanken Vest	2.0%
JP Morgan Securities LLC	2.0%

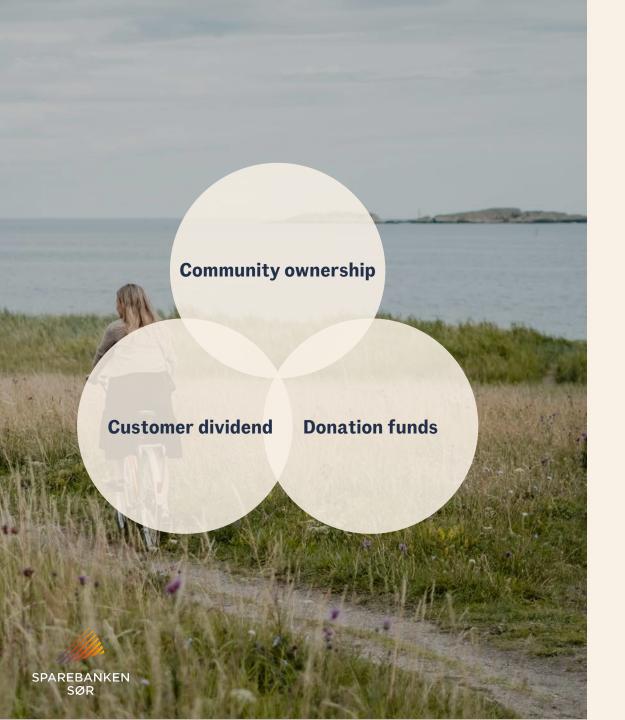
### Market cap billion NOK (100 % basis)











## Strong local ownership and anchoring

Community ownership through the primary fund accounts for about 60% of the bank's equity. In addition, savings banks foundations own equity certificates. This capital has been built up over 200 years in the banks' respective parts of the country.

Strengthened basis for gifts and customer dividends.

The primary fund, which is built up in Sparebanken Sør and Sparebanken Vest respectively, will "belong" to the respective parts of the country. In the event of a future liquidation/conversion, the primary fund is distributed in accordance with the agreed exchange ratio.

The return and dividends from community ownership will go to the banks' respective regions and customers.





## One of the most attractive workplaces in the Norwegian financial sector

### Competence

A larger competence
environment and a
targeted focus on
competence development
will make us the bank with
the greatest
competitiveness

### Leadership

We will be the most attractive employer for managers and employees who want to develop

### Culture

A strong culture that engages, motivates and develops is crucial to our success. Therefore, together we will build the best culture in the Norwegian financial sector







# We welcome all current employees to build Norway's best savings bank

We will be a strengthened team and want all employees to continue.

There will be head office functions in Kristiansand and Bergen.

The current CEO of Sparebanken Vest, Jan Erik Kjerpeseth, will become CEO of the merged bank. The current CEO of Sparebanken Sør, Geir Bergskaug, will join the Board of Directors of the merged bank.

The Group Executive Management shall consist of 11 to 13 members (excluding the CEO), and the aim is to achieve representation of approximately 40 percent over time, who will have their daily operations in Kristiansand.





CEO of Sparebanken Sør Geir Bergskaug and CEO of Sparebanken Vest Jan Erik Kjerpeseth



## General meeting and nomination committee

### **General meeting**

The current general meetings of Sparebanken Sør and Sparebanken Vest will be merged and, following a legal merger, will consist of 80 members (of which 48 will come from Sparebanken Vest and 32 from Sparebanken Sør) with 44 deputy members.

As of the election in 2027, the general meeting will have 60 members with 28 deputy members.

As of the election in 2028, the general meeting will have 48 members with 24 deputy members.

#### **Nomination Committee**

The general meeting elects a nomination committee of 9 members. As of the election in 2028, the nomination committee will consist of 7 members.





### **Board of Directors**

The Board of Directors of the merged bank consists of 13 members and 8 deputy members.

The general meeting of Sparebanken Sør appoints the chairman of the board, 3 members and 2 deputy members.

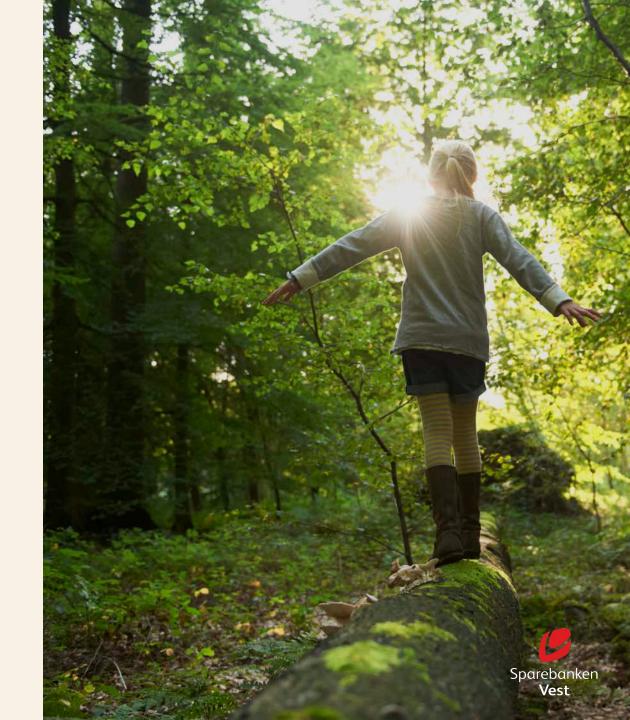
The general meeting of Sparebanken Vest appoints the deputy chairman of the board, 4 members and 2 deputy members.

The employees of Sparebanken Sør and Sparebanken Vest appoint 2 members and 2 deputy members from each bank.

The current chairperson of the board of Sparebanken Sør, Knut Ruhaven Sæthre, will be chairperson. The current CEO of Sparebanken Sør, Geir Bergskaug, will become a board member.

As of the election in 2028, the board will consist of 10 members, of which 7 members and 2 deputy members will be elected by the general meeting and 3 members and 3 deputy members will be elected by and among the employees.







## A strong commitment to the Frende Group

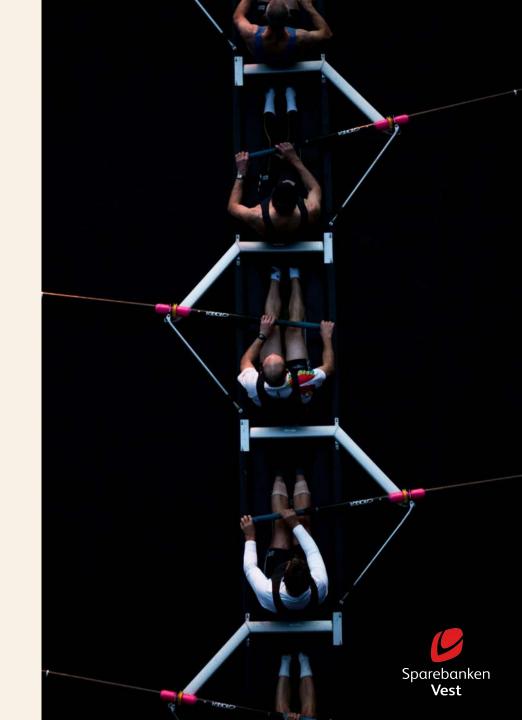
The two largest banks in the Frende Group will now have found their "structural solution" at a time when the savings bank map is being redrawn. The merger provides the Frende Group with strategic clarification and predictability.

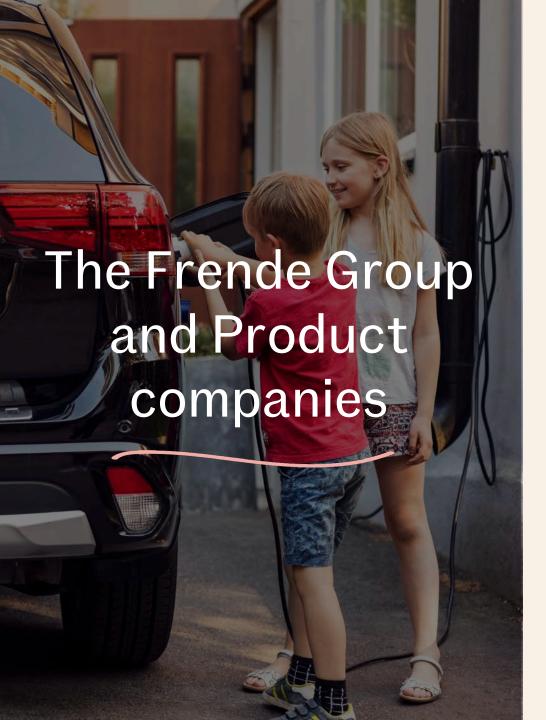
The new bank will help to develop the Frende Group to become even more relevant to non-alliance banks that want an attractive and cost-efficient alternative to close and costly alliance cooperation.

The new bank will be a strong driving force in developing costeffective cooperation based on direct ownership of product companies, expertise in its own bank and own local brands.

The new bank will have considerable resources and purchasing power for the benefit of all Frende-banks.









A strengthened partner and catalyst for an ambitious the Frende Group



A solid, long-term owner for the product subsidiaries, ensuring stability and consistency



A partner that provides technology and expertise to make the Frende Group attractive to other savings banks







### Ownership at time of merger

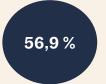




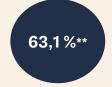




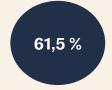








°balder betaling





## Next step is the general meeting of the two banks

On August 28, 2024, the boards have approved the merger.

The general meetings of Sparebanken Sør and Sparebanken Vest will decide the matter in early October 2024.

The merger application to the Financial Supervisory Authority and the notification to the Norwegian Competition Authority will be promptly submitted after approval by the banks' general meetings.

Following the general meetings, an integration program will be initiated to assess, among other things, name selection and branding.

The merger is expected to be completed by the end of the first half of 2025.





## Together we will build Norway's best savings bank

- **Low complexity**
- Low risk in the loan portfolio
- Proud performance culture and two strong headquarters
- New and strong brand built on savings bank values
- Significant gifts and high customer dividends
- Among the best in terms of return on equity







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