

Press Release

## **IENTC builds one of Mexico's most powerful networks with Smartoptics**

**Oslo, Norway – December 19, 2023 – Smartoptics, a leading provider of optical networking solutions, today announced that IENTC Telecomunicaciones, an innovative Mexican CSP, has chosen Smartoptics as its preferred WDM provider. The communication service provider (CSP) is creating one of the highest capacity long-haul networks in Latin America with Smartoptics open line systems, ROADMs and 400G muxponders.**

Founded in 2011 and based in Querétaro, IENTC has over 12,000 km of fiber optic routes across Mexico. The CSP has a focus on advanced technology to enable 99.9% uptimes for business users, both data centers and the wholesale segment. IENTC evaluated Smartoptics network elements in its lab to verify ease of use, deployment and interoperability. Following positive test results, two IENTC data centers in Mexico City were initially interconnected with 40x400G capacity over a single fiber pair utilizing open line systems and muxponders.

Following the first successful deployment, IENTC acquired dark fiber in the north of Mexico. To start commercializing the new fiber and selling services to customers, Smartoptics ROADMs, open line systems and muxponders were deployed.

“The Smartoptics solutions are as easy to deploy as promised with outstanding cost efficiency and performance. To us Smartoptics is more than a solution provider. We appreciate their continuous drive and commitment to innovation, bringing the latest technological advances into increasingly simple and easy-to-use products. We are confident in choosing Smartoptics as our preferred partner for all our WDM networking needs and look forward to continuing collaboration as we expand in the vast Mexican market together,” says Carlos Arguimbau, founder and CEO, IENTC Telecomunicaciones.

The Smartoptics network elements provide high capacity and flexibility for the north Mexico network. This will enable IENTC to offer 400G services to its customers along about 600 km from Saltillo to Ciudad Acuña.

“IENTC has demonstrated the enormous potential to disrupt the telecom market in Latin America with revolutionary performance and pricing based on Smartoptics' 400G technology. Everyone from customers to peers and competitors will be sure to take notice of the impressive north Mexico deployment, which reaches far and wide with high capacity. This project is just the beginning of what IENTC and Smartoptics can accomplish together as two rapidly growing partners that value innovation. We look forward to a continuing fruitful partnership based on these shared values,” says Armando Carmona, Business development director LATAM, Smartoptics.

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## **About Smartoptics**

Smartoptics provides innovative optical networking solutions and devices for the new era of open networking. Our customer base includes thousands of enterprises, governments, cloud providers, Internet exchanges as well as cable and telecom operators. We have an open networking approach in everything we do which allows our customers to break unwanted vendor lock-in, remain flexible and minimize costs. Our solutions are used in metro and regional network applications that increasingly rely on data center services and specifications. Smartoptics is a Scandinavian company founded in 2006. We partner with leading technology and network solution providers such as Brocade, Cisco and Dell and have a global reach through more than 100 business partners.

For additional information about Smartoptics, please visit <https://www.smartoptics.com/>

## **About IENTC**

IENTC is a robust network operator and telecom service provider, we stand out for offering cutting-edge connectivity solutions, supported by the most advanced infrastructure and technology. We are rapidly expanding throughout the Mexican territory operating a state of the art fiber network, providing mainly wholesale infrastructure and IP transit for other carriers, consolidating as one of the biggest IP transit providers in the country with a vision of expanding the network and making it more robust. We have the flexibility to offer customized products that fit the needs of our customers. IENTC is a telecom company based in Querétaro, founded in 2011 that has its own fiber, which ensures a reliable and efficient service for all needs and market segments.