

value

We help **power producers** and **grid operators** handle the green transition. For power producers that means turning volatility into profitability and for grid operators, it means efficiently running current- and planning for new infrastructure

Working across three major industry segments

Energy

Help customers master the energy transition by enabling end-to-end optimisation of the green energy value-chain

Q2 revenues (% of total)	NOK 225m (60%)
Recurring revenues share (Q2)	64%
SaaS revenues (Q2)	31%
EU Taxonomy eligibility	HIGH

Power Grid

Enable power distributors to support electrification of society by unlocking flexibility and digital management of the power grid

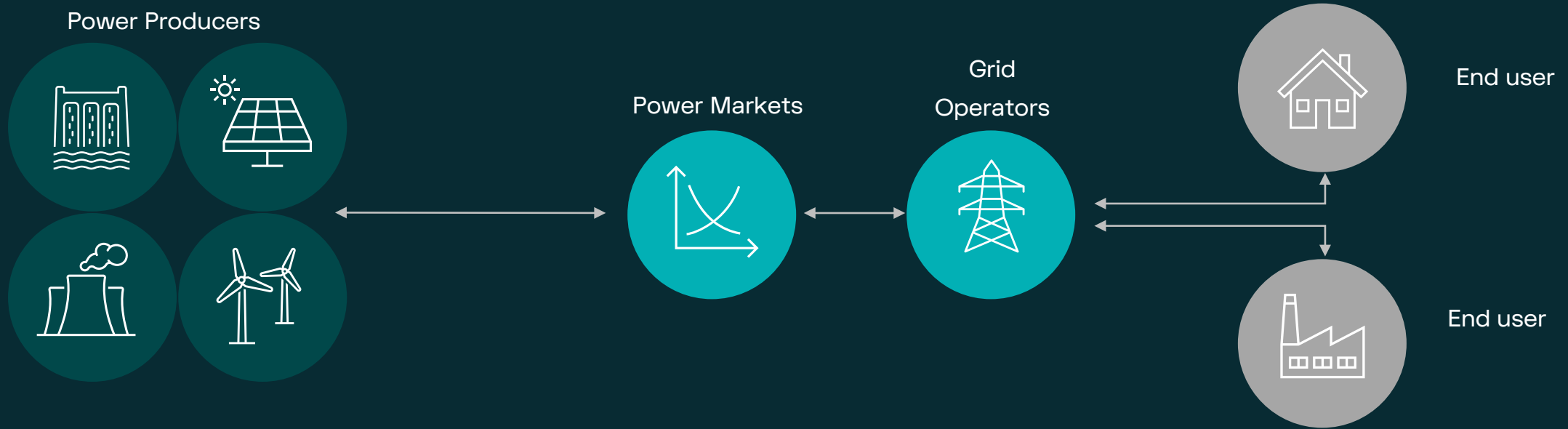
Q2 revenues (% of total)	NOK 89m (24%)
Recurring revenues share (Q2)	49%
SaaS revenues (Q2)	6%
EU Taxonomy eligibility	HIGH

Infrastructure

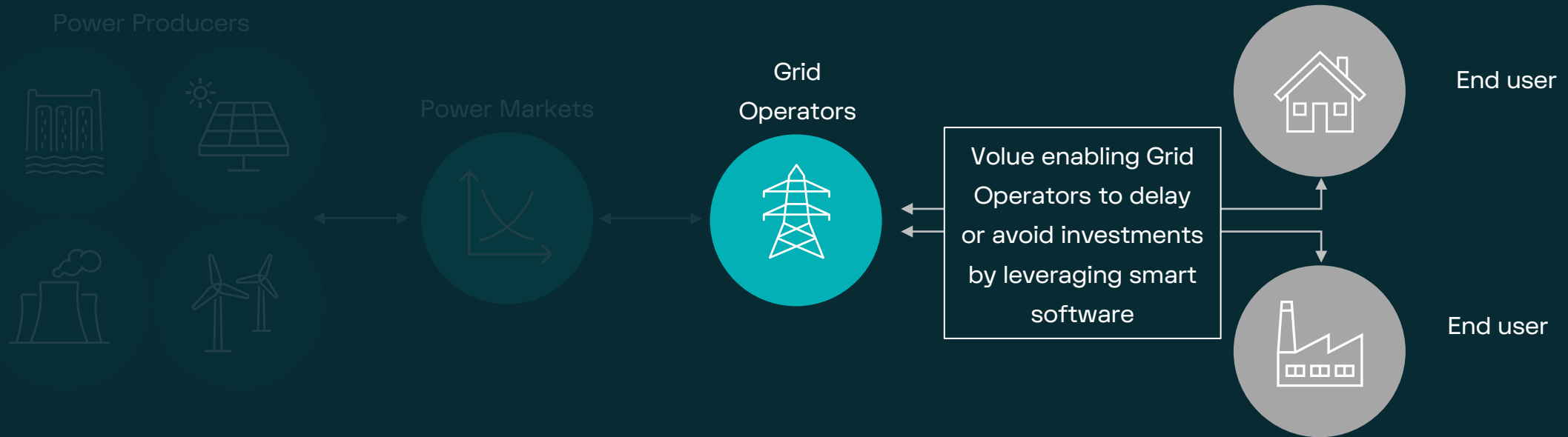
Deliver flexible capabilities for digital water management and help automate processes and machines for the construction industry

Q2 revenues (% of total)	NOK 62m (16%)
Recurring revenues share (Q2)	74%
SaaS revenues (Q2)	38%
EU Taxonomy eligibility	MEDIUM

Value ensuring supply=demand in the energy system



Optimising the grid life cycle for grid operators



Value's promise

- ✓ Penalty avoidance through effective bottleneck manoeuvring
- ✓ Mitigating grid instability
- ✓ Facilitating the energy transition

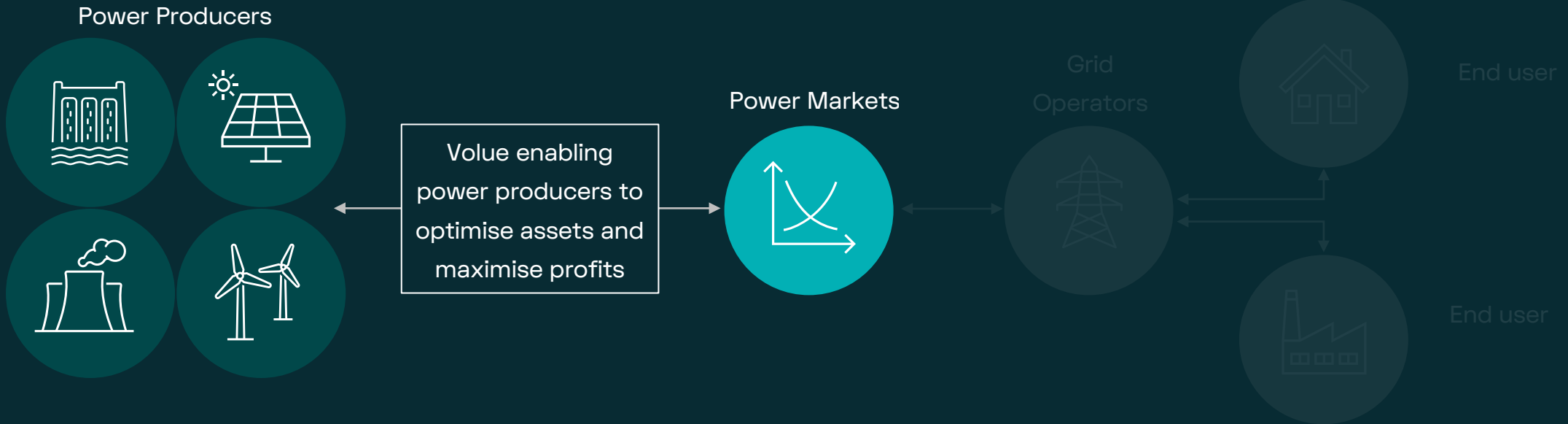
Serviceable EU market

NOK 11
billion ARR

Value's deliverables

- ✓ Documentation of current grid allowing for full asset control
- ✓ Analysis models to efficiently plan for new grid
- ✓ Automated grid connection focusing on DER's

Profit maximisation for Power Producers



Value's promise

- ✓ Profit maximisation
- ✓ Control and overview to avoid imbalance
- ✓ Complete market overview

Serviceable EU and Japan market for Energy Software

NOK 8
billion ARR

Value's deliverables

- ✓ Portfolio management as a service, monetising new asset owners' assets in an optimal manner
- ✓ Optimisation-, data management- and trading capabilities
- ✓ Unparalleled market insight with API connections enabling state-of-the-art market participation

Customer statements

Power Producers



Fortum achieved a **5%** increase in revenues translating to 40MEUR annually

Power Grid Operators



Tensio were able to automate **40%** of all grid connection requests

Volue achievements since listing

Completed must-win battles from the '21-'23 strategy

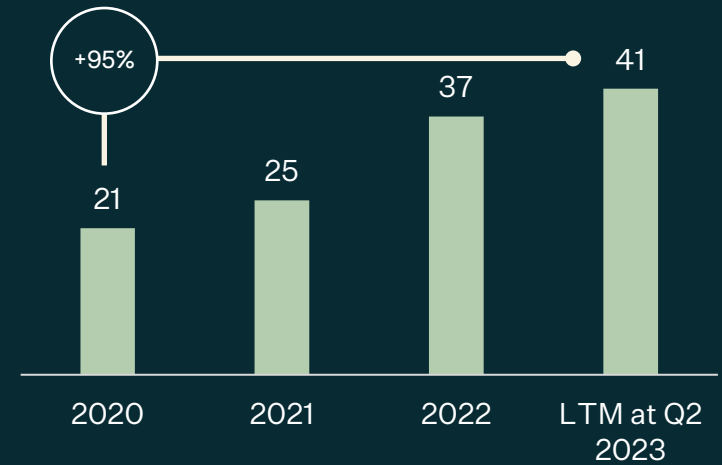
Expansion from DACH to significant positions in Iberia & Italy

Established operations in Japan – 19 customers as of Q2 '23

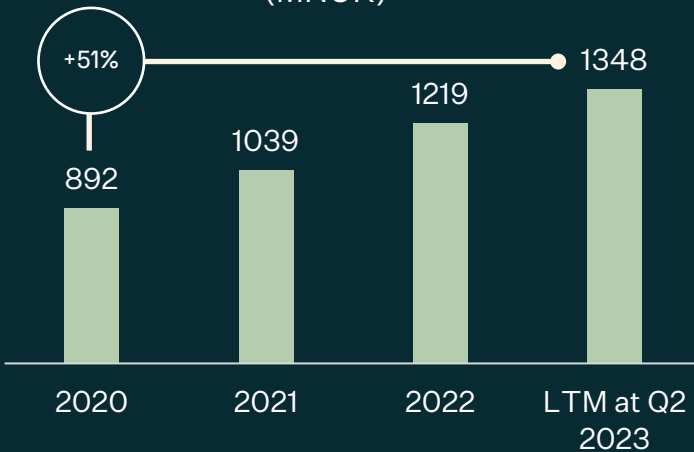
Acquired Three of our strongest competitors

Fully integrated organisation scaled for growth

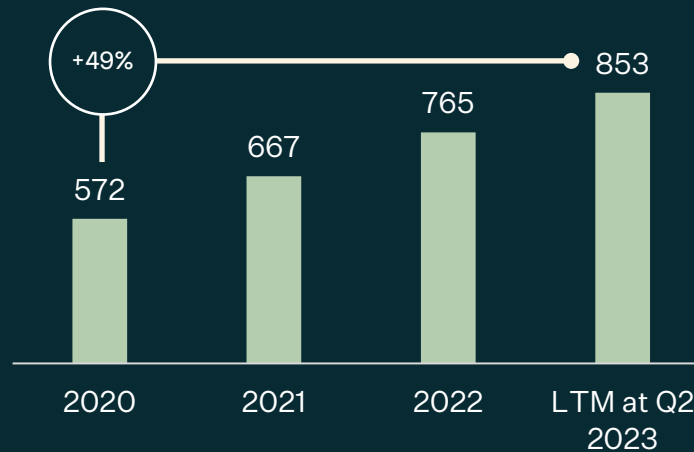
Million algo trades on the Volue platform



Operating revenue (MNOK)



ARR (MNOK)



SaaS (MNOK)

