

# **Modex AS**

**Unaudited 3rd Quarter Results 2022 31 October 2022** 

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We are pleased to present the Quarter 3 2022 Interim Accounts for Euro Offshore Holdings AS ("EOH") and MODEX AS ("MAS") (together "the Norway Group").

Following the corporate reorganisation at the end of 2021 and in line with the Q2 2022 reporting, the trading summary for Q3 2022 no longer include any results relating to legacy MODEX businesses outside of Norway, which are no longer part of the Norway Group.

In order to preserve comparability of total trading results pre and post reorganisation the trading comparatives for Q3 2021 include results for the MODEX businesses outside of Norway, as well as MAS and EOH (together "the Prior Group".

### **Trading Overview**

The highlights for the Norway Group for Q3 2022 were:

- Revenue of NOK 98.5m was up 10.6% compared to NOK 89.1m in Q3 2021.
- Gross profit margin increased to 78% from 68% in Q3 2021 driven by a change in the sales mix towards higher margin rental and services activities.
- EBITDA before foreign exchange gains/losses was NOK 38.9m an increase of 16%, as compared to NOK 33.5m in Q3 2021.
- EBITDA margin before foreign exchange gains/losses increased to 39% in Q3 2022 compared to 38% in Q3 2021.

### Income Statement Q3 2022 versus Q2 2022

Total revenue in Q3 2022 was NOK 98.5m for the Norway Group versus Q2 2022 of NOK 98.1m.

In Norway Group's core Rental/Services segment, revenue increased from NOK 89.7m to NOK 90.3m (+1%) reflecting increased utilisation through heightened customer activity.

Revenue in the Sales segment was NOK 8.3m in Q3 2022 which was broadly in line with Q2 2022 (NOK 8.5m).

Overall gross profit margin of 78% in Q3 2022 was broadly in line with Q2 2022 (79%).

Overheads increased in Q3 2022 versus Q2 2022 by approximately NOK 9.4m primarily due to the release of the holiday pay adjustment in the prior quarter.

Net financial cost in Q3 2022 was NOK 14.0m and includes NOK 14.4m of Bond interest.

#### **Balance Sheet**

Total assets for the Norway Group were NOK 1,120m at the end Q3 2022.

The book equity ratio at 30 September 2022 increased to 42% (30 June 2022: 41%) including adjusting for intercompany loans which have been subordinated in line with the terms of the Bond reconstruction.

The Norway Group had interest-bearing debt of NOK 573.3m and held cash balances of NOK 52.4m, an decrease of NOK 7.8m on the quarter.

The Norway Group's leverage ratio decreased to 3.34 times as at Q3 2022 from 3.40 times as at Q2 2022.



### **Cash Flow**

Cash flow from operating activities was NOK 24.4m in Q3 2022.

Net outflows from investment activities were NOK 18.5m – largely due to capital expenditure on rental equipment (including NOK 3.5m for improvements to existing rental units and NOK 15.0m investment in expanding the rental fleet).

Net cashflow consumed by financing activities was an outflow of NOK 13.6m in Q3 2022 and primarily relates to the bond interest payments and lease payments.

### **Order Backlog & Market**

Activity in 2022 has continued to show the steady improvement ongoing since mid 2020 and the outlook is supported by a favourable macroeconomic backdrop for the Norwegian oil and gas market.

### **HSEQ**

At the end of Q3 2022 the Norway Group had 75 employees.

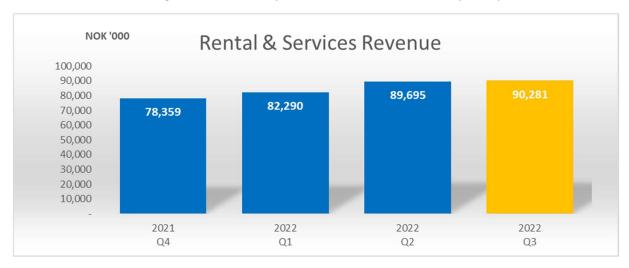
No serious incidents this quarter, resulting in a total Serious Incident Frequency (SIF) in the period of Nil and Nil during the last 12 months.



### **Business Segments**

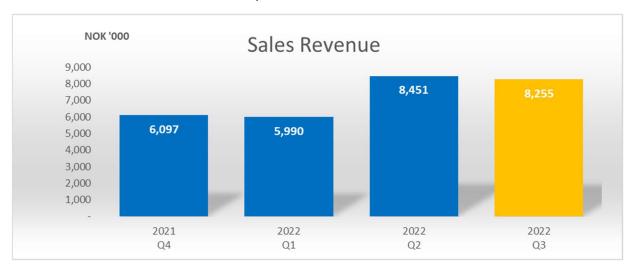
### **Rentals & Services**

The Rentals & Services segment increased by 1% in Q3 2022 for the Norway Group versus Q2 2022.



### Sales

Revenue in the Sales segment of NOK 8.3m in Q3 2022 is broadly in line with Q2 2022 and higher than Q1 2022 due to an increase in sales market activity.





# **Euro Offshore Holdings AS Condensed Consolidated Income Statement**

Summary	Q3	Q2	Q3
Amounts in NOK thousand	2022*	2022*	2021**
Rental & Services Revenue	90,281	89,695	73,615
Sales revenue	8,255	8,451	15,487
Total Revenue	98,535	98,146	89,101
Rental & Services GP	74,981	75,218	54,997
Sales GP	2,024	2,578	5,695
Total Gross Profit	77,004	77,796	60,692
Overheads	(38,095)	(28,677)	(27,173)
EBITDA pre Foreign exchange	38,910	49,119	33,519
Foreign exchange	(0)	-	1,092
EBITDA	38,910	49,119	34,612
Depreciation of plant and equipment	(19,757)	(19,682)	(23,612)
Leased assets depreciation	(2,223)	(2,578)	(3,665)
EBIT	16,930	26,859	7,334
Finance expenses	(13,974)	(13,521)	(12,025)
Lease assets interest expense	(149)	(174)	(305)
Profit/(loss) before taxation	2,807	13,164	(4,995)
Income tax credit	-		262
Net profit/(loss)	2,807	13,164	(4,733)

<sup>\*</sup> Represents the unaudited consolidated financial results of the Norway Group for the entire quarter.

<sup>\*\*</sup>Represents the unaudited consolidated financial results of the Prior Group before the formation of the Norway Group and the amendment to the guarantee under the Bond terms converted at the following rate: Q3 2021 NOK 8.7642



## **Euro Offshore Holdings AS Condensed Consolidated Balance Sheet**

### **Group Summary**

Amounts in NOK thousand	Sep-22*	Jun-22*	Sep-21**
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Property, plant and equipment	702,144	703,375	762,117
Investments/Goodwill	210,188	210,188	350,577
Finance lease receivable	-	-	23,225
Right of use assets	13,612	15,582	16,652
Total Non-Current Assets	925,944	929,145	1,152,571
Inventories	13,539	13,626	13,988
Trade receivables	83,709	79,722	73,908
Other debtors and prepayments	44,183	37,689	35,662
Bank balances and cash	52,428	60,158	41,358
Finance lease receivables	-		6,845
Total Current Assets	193,858	191,195	171,761
TOTAL ASSETS	1,119,802	1,120,339	1,324,332
Total Equity & Subordinated intercompany loans	466,628	461,643	643,441
	400,028	401,043	043,441
Other payables	-	-	27,476
Bond	550,000	550,000	549,997
Lease liabilities	5,310	6,916	8,887
Deferred tax	49,214	49,214	40,885
Total Non-Current Liabilities	604,524	606,130	627,245
Trade Payables	14,976	20,459	19,053
Other payables and accruals	15,659	13,599	21,236
Loans	5,874	5,521	-
Lease liabilities	12,141	12,987	13,357
Total Current Liabilities	48,649	52,566	53,646
TOTAL LIABILITIES	653,174	658,696	680,891
TOTAL EQUITY AND LIABILITIES	1,119,802	1,120,339	1,324,332

<sup>\*</sup>Represents the unaudited consolidated balance sheet of the Norway Group adjusted for intercompany loans which have formally been subordinated in line with the terms of the Bond reconstruction.

<sup>\*\*</sup>Represents the unaudited consolidated balance sheet of the Prior Group before the formation of the Norway Group and the amendment to the guarantee under the Bond terms converted at the following rate: Q3 2021 NOK 8.7642



# **Euro Offshore Holdings AS Condensed Consolidated Statement of Cash Flow**

Amounts in NOK thousands	Q3 2022*	Q2 2022*	Q3 2021**
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EBITDA	38,910	49,119	34,615
Taxes paid	-	-	(289)
Change in net working capital	(14,512)	(16,285)	(9,207)
Others non-operating expenses	-	<u> </u>	
Net cash flow from operating activities	24,398	32,833	25,118
Proceeds from finance lease receivables	-	-	798
Interest received	-	-	351
Capex less disposals	(18,526)	(7,421)	(10,719)
Net cash flow from investing activities	(18,526)	(7,421)	(9,571)
Net repayment of interest bearing debt	-	-	(4,172)
Loan from/(to) associated companies	2,939	(2,485)	-
Change in other long term liabilities	(2,566)	(3,281)	-
Net interest paid	(13,974)	(13,521)	(12,051)
Net cash flow from financing acitivites	(13,601)	(19,287)	(16,223)
Total Cash flow	(7,730)	6,125	(675)
Effect of currency translation	-	-	(9,606)
Opening bank balance	60,158	54,033	51,639
Closing bank balance	52,428	60,158	41,358

<sup>\*</sup>Represents the unaudited consolidated statement of cash flows of the Norway Group for the entire quarter.

<sup>\*\*</sup>Represents the unaudited consolidated statement of cash flows of the Prior Group before the formation of the Norway Group and the amendment to the guarantee under the Bond terms converted at the following rate: Q3 2021 NOK 8.7642



In accordance with Clause 12.1 (b), Information Undertakings – Financial Reports, please find attached our interim accounts for Modex AS ("the Issuer"):

# Modex AS Income Statement

Summary	Q3	Q2	Q1
Amounts in NOK thousand	2022	2022	2022
Rental & Services Revenue	90,281	89,695	82,290
Sales revenue	8,255	8,451	5,990
Total Revenue	98,535	98,146	88,280
Rental & Services GP	74,981	75,218	65,735
Sales GP	2,024	2,578	1,900
Total Gross Profit	77,004	77,797	67,635
Overheads	(38,095)	(28,677)	(30,958)
EBITDA pre Foreign exchange	38,910	49,119	36,677
Foreign exchange	(0)	(0)	(237)
EBITDA	38,910	49,119	36,440
Depreciation of plant and equipment	(19,757)	(19,682)	(19,747)
Leased assets depreciation	(2,223)	(2,578)	(2,832)
EBIT	16,930	26,859	13,860
Finance expenses	(8,481)	(8,589)	(8,432)
Lease assets interest expense	(149)	(174)	(230)
Profit before taxation	8,300	18,096	5,198
Income tax credit	-		
Net Profit	8,300	18,096	5,198



## Modex AS Balance Sheet

Summary	Q3	Q2	Q1
Amounts in NOK thousand	Sep-22	Jun-22	Mar-22
Property, plant and equipment	620,993	622,224	634,485
Loans to associated companies	301,880	289,907	278,549
Right of use assets	13,612	15,582	18,560
Total Non-Current Assets	936,485	927,713	931,594
Inventories	10,981	11,068	11,082
Trade receivables	83,709	79,722	62,850
Other debtors and prepayments	44,183	37,689	39,523
Bank balances and cash	52,208	59,925	53,763
Total Current Assets	191,080	188,404	167,219
TOTAL ASSETS	1,127,565	1,116,116	1,098,812
Total Equity	284,926	278,139	270,730
Bond	550,000	550,000	550,000
Lease liabilities	5,310	6,916	10,856
Deferred tax	44,699	44,699	35,451
Total Non-Current Liabilities	600,009	601,615	596,307
Trade Payables	14,976	20,459	16,167
Other payables and accruals	15,633	13,576	19,379
Loans	5,874	5,521	5,626
Lease liabilities	12,141	12,987	12,406
Loans from associated companies	194,006	183,819	178,198
Total Current Liabilities	242,630	236,363	231,775
TOTAL LIABILITIES	842,639	837,978	828,082
TOTAL EQUITY AND LIABILITIES	1,127,565	1,116,116	1,098,812



## Modex AS Statement of Cash Flow

	Q3	Q2	Q1
Amounts in NOK thousands	2022	2022	2022
EBITDA	38,910	49,119	36,440
Taxes paid	-	-	-
Change in net working capital	(14,498)	(16,249)	(13,559)
Others non-operating expenses	-		
Net cash flow from operating activities	24,411	32,870	22,881
Capex less disposals	(18,526)	(7,421)	(7,637)
Net cash flow from investing activities	(18,526)	(7,421)	(7,637)
Loan from associated companies	2,939	(2,485)	1,212
Change in other long term liabilities	(2,566)	(3,281)	(2,000)
Net interest paid	(13,974)	_ (13,521)	(13,176)
Net cash flow from financing acitivites	(13,601)	(19,287)	(13,964)
Total Cash flow	(7,716)	6,161	1,280
Effect of currency translation	-	-	12
Opening bank balance	59,925	53,763	52,471
Closing bank balance	52,208	59,925	53,763



In accordance with Clause 12.1 (c) (ii), Information Undertakings – Financial Reports, please find attached our interim consolidated accounts for OEG Offshore Group Limited ("the Global Group"):

## OEG Offshore Group Limited Condensed Consolidated Income Statement

Group Summary	Q3	Q2	Q1
Amounts in USD thousand	2022*	2022	2022
Total Revenue	80,227	74,814	72,441
Cost of Sales	(36,015)	(33,406)	(32,314)
Total Gross Profit	44,212	41,408	40,126
Overheads/other	(20,066)	(15,943)	(16,950)
EBITDA pre Foreign exchange	24,146	25,466	23,176
Foreign exchange**	(8,891)	(13,240)	(2,635)
EBITDA	15,255	12,226	20,541
Depreciation of plant and equipment	(12,249)	(11,450)	(11,955)
Leased assets depreciation	(1,361)	(1,361)	(1,361)
EBIT	1,645	(585)	7,225
Finance expenses	(1,505)	(1,544)	(1,715)
Lease assets interest expense	(195)	(195)	(195)
Profit/(loss) before taxation	(54)	(2,325)	5,315
Income tax credit	(745)	(536)	(337)
Profit/(loss) after tax	(800)	(2,860)	4,978
Dividends paid	-	-	-
Retained profit/(loss)	(800)	(2,860)	4,978

<sup>\*</sup>Represents the unaudited consolidated financial results of OEG Offshore Group Limited and its subsidiaries (including the Norway Group which are assumed to be transferred with effect from 31 December 2021).

<sup>\*\*</sup>Foreign exchange primarily relates to the translation of intercompany loan balances.



### OEG Offshore Group Limited Condensed Consolidated Balance Sheet

	Q3	Q2	Q1
Amounts in USD thousand	Sep-22*	Jun-22*	Mar-22*
Property, plant and equipment	276,862	247,449	270,828
Right of use assets	18,510	18,510	19,162
Total Non-Current Assets	295,372	265,959	289,990
Inventories	4,367	3,670	3,187
Trade and other receivables	100,080	90,422	89,185
Cash and cash equivalents	24,929	39,398	37,644
Total Current Assets	129,375	133,490	130,017
TOTAL ASSETS	424,747	399,448	420,006
Borrowings	64,276	58,178	67,402
Lease liabilities	34,369	21,600	24,772
Deferred tax	5,647	5,878	5,557
Total Non-Current Liabilities	104,292	85,657	97,731
Trade and other payables	38,580	33,265	38,071
Lease liabilities	6,485	4,450	4,637
Total Current Liabilities	45,065	37,715	42,708
TOTAL LIABILITIES	149,357	123,371	140,440
NET ASSETS BEFORE SUBORDINATED INTERCOMPANY LOANS	275,390	276,077	279,567
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Total Equity & Subordinated Intercompany Loans	275,390	276,077	279,567
TOTAL EQUITY AND LIABILITIES	424,747	399,448	420,006

<sup>\*</sup>Represents the unaudited consolidated balance sheet of OEG Offshore Group Limited and its subsidiaries after adjusting for subordinated intercompany loans and elimination of any goodwill/intangibles arising on consolidation.



## OEG Offshore Group Limited Condensed Consolidated Statement of Cash Flow

	Q3	Q2	Q1
Amounts in USD thousands	2022*	2022*	2022*
EBITDA	15,255	12,226	20,541
Taxes paid	(1,364)	(1,420)	(572)
Change in net working capital	(2,839)	(14,099)	(9,407)
Other non-operating expenses	3,317	(0)	0
Net cash flow from operating activities	14,369	(3,294)	10,563
Net capital expenditure	(13,765)	(8,073)	(8,404)
Net cash flow from investing activities	(13,765)	(8,073)	(8,404)
Net repayment of interest bearing debt	(3,296)	(3,270)	(1,762)
Loan from associated companies	9,953	15,965	48,316
Business (acquisitions)/disposals	(15,126)	5,493	(43,645)
Net interest paid	(2,167)	(2,225)	(2,282)
Net cash flow from financing acitivites	(10,636)	15,963	627
Total Cash flow	(10,032)	4,596	2,785
Cash received on acquisitions	1,039	-	8,332
Effect of currency translation	(5,476)	(2,842)	(518)
Opening bank balance	39,398	37,644	27,045
Closing bank balance	24,929	39,398	37,644

<sup>\*</sup>This represents the unaudited consolidated cash flow statement of OEG Offshore Group Limited and its subsidiaries.



### **Notes**

#### Note 1 - General

Euro Offshore Holdings AS is a company domiciled in Norway. The consolidated financial statements of Euro Offshore Holdings AS comprise the company and its subsidiary (MAS), are together referred to as the Norway Group.

OEG Offshore Group Limited is a company domiciled in the UK. The consolidated financial statements of OEG Offshore Group Limited comprise the company and its subsidiaries ("the Global Group"), including the Norway Group.

The Norway and Global Group's principal activities are the provision of high-quality equipment, primarily DNV certified offshore cargo carrying units, cabins, tanks, and related services for offshore operations.

### Note 2 - Basis for preparation

The interim financial statements for the Norway Group, Modex AS and Global Group are prepared in accordance with International Financial Reporting Standards (IFRS).

### Note 3 - Judgments, estimates and assumptions

In applying the accounting policies, management makes judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses. The estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.