

1Q 2022 Financial results

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Reach Subsea Q1 2022 – Perfectly positioned for growth

- Important strategic milestones achieved, bringing Reach Subsea to pole position for next generation subsea operations
- Solid underlying market driven by resurgence of oil & gas activity
- Steady increase in demand from renewable energy and other emerging sectors
- Vessel capacity in place Reach perfectly positioned to leverage the strengthened market the coming 1-2 years
- Weak Q1 due to harsh winter conditions, low season in OCTIO and one-off M&A cost





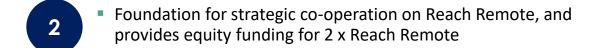
Strategic moves to build a strong foundation

 Further strengthening of Reach data management and data analytics capabilities, allowing expansion of service scope



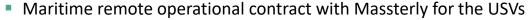


















Serving strong customer base across sectors

Oil & Gas

Structural decrease in new installations, but ageing installed base requires increasing maintenance

Clients transitioning to offshore wind



Offshore Wind

Structural growth market

Technology and solutions from oil and gas applicable for several parts of the value chain



Offshore Cables

Structural growth market as the world electrifies

Subsea service assets widely used for survey, installation and maintenance







Emerging Sectors

Offshore fish farming, subsea mining, environmental surveillance

Subsea service solutions applicable in many aspects, at the right cost

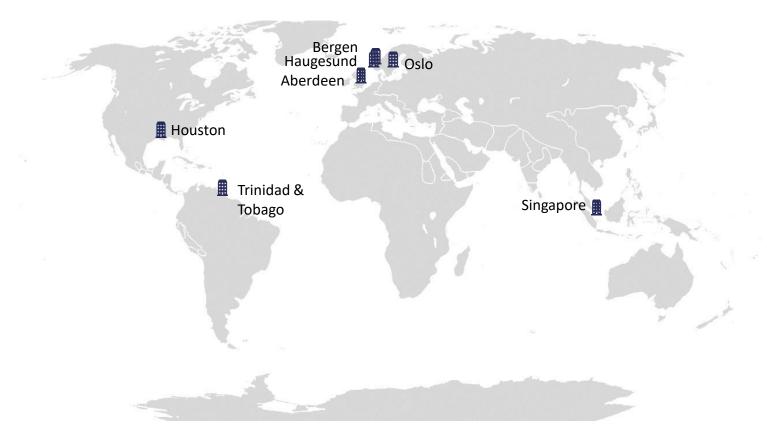








Expansion worldwide





Vessel fleet 2022



Viking Neptun



Olympic Challenger



Havila Subsea



Olympic Delta



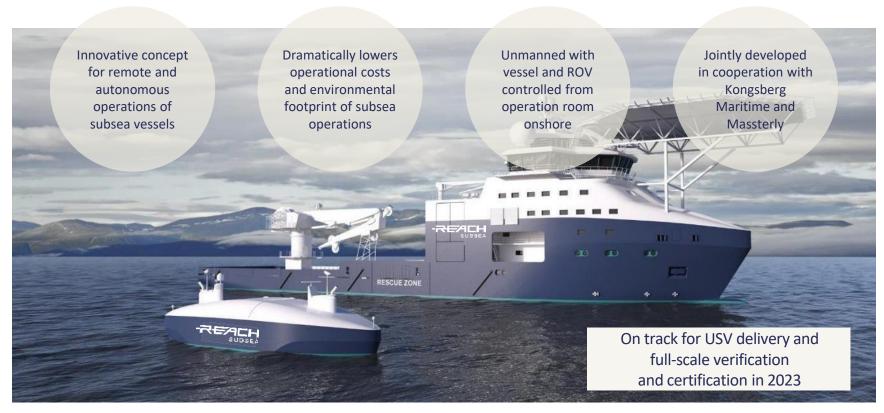
Olympic Artemis



Stril Explorer



Diversifying portfolio into unmanned vessels





Reach Remote project status / timeline

- elivery
- Contract signed with Kongsberg Maritime for 2x USVs for 2023 delivery
- Building yard Trosvik in Breivik
- Proceeding according to latest timeframe
- Massterly on track with marine operational center in Horten
- Reach on track with remote operational center in Haugesund

Timeline

2021

Engineering

Start building USVs

2022

USV building period

Onshore control centers

Subsystems testing in manned operations

2023

USV delivery

Full-scale verification and certification



Finance



Q1 2022 highlights

Financial highlights

Q1 2021 in brackets

REVENUE

NOK 129 million (102 million)

EBIT

NOK -38 million (12 million)

COMPREHENSIVE INCOME

NOK -35 million (11 million)

CASH AND CASH EQUIVALENTS

NOK 248 million (144 million)

NET INTEREST-BEARING DEBT

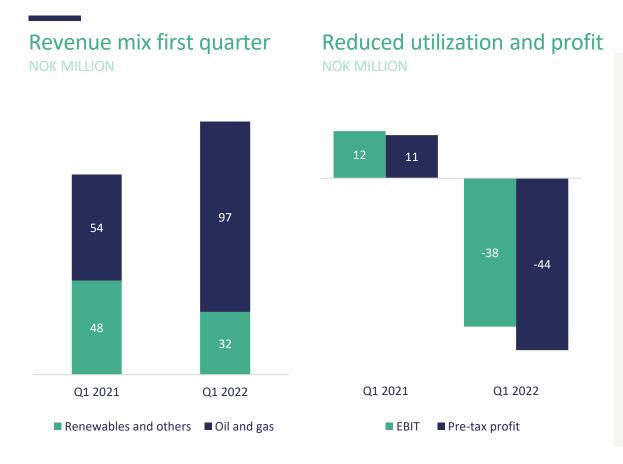
NOK -211 million (-99 million)

Operational highlights

- Challenging weather conditions lead clients to to postpone projects to later in the season
- Record high order book NOK 350 million
- Resulting impact was low vessel utilization of 63% (96%), giving high non-utilization costs
- ROV utilisation of 67% (54%) was seasonally good, but high share on low standby rates
- Deepened Reach Subsea's technology competence and expanded value chain through acquisition of OCTIO
- Completed iSurvey and Wilhelmsen transactions and now well positioned going into Q2 2022
- Awarded contract in US Gulf for end of 2021 and 2022 execution, representing ~230 project days
- OCTIO awarded multi-year geophysical monitoring contract with Shell



Q1 2022 key developments



- Winter season, low utilization
- Transaction cost
- Build capacity for future operations and secure the possibility to exploit opportunities



Q1 2022 EBIT explained

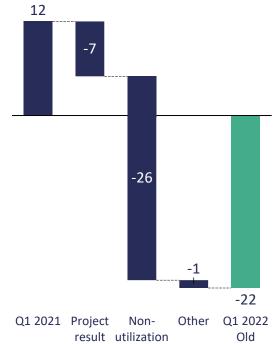
Q1 2022 EBIT mix

NOK MILLION



YoY EBIT bridge

NOK MILLION



cost

Reach

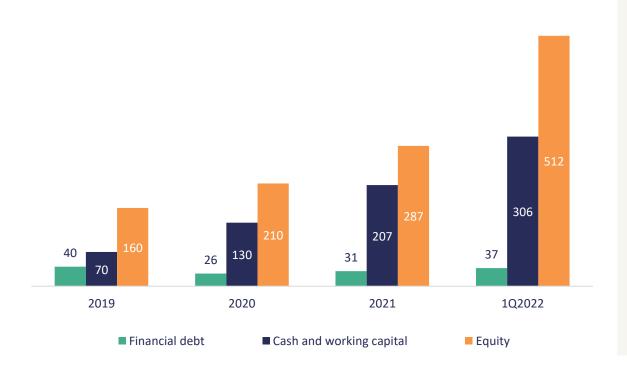
- Certain new and special effects negatively impact Q1 EBIT
- Challenging weather conditions impact in two ways:
 - Lower result on projects performed (standby rates)
 - Low vessel utilization (63% vs 96%) leads to high nonutilization cost



Positioned for growth

Solid financial position

NOK MILLION



Strong balance sheet

- Consolidated balance sheet after M&A transactions
- Liquidity and equity positions are strong
- Delivering on dividend policy
- Positioned for Reach Remote investment



Progress on achieving ESG targets

Responsible business

Develop and implement audit plan for suppliers

Ongoing

Environment

Increase activity within non-Oil&Gas segment to 50%

Ongoing

Zero major spills of hazardous materials to the sea

Achieved

Invest in Unmanned Surface Vessels

Achieved

Reduce COE emissions compared to activity levels

Achieved

Increase use of remote operations

Ongoing

Participate in Ocean Cleanup campaign

Ongoing

Employees

Work-related sick leave at low level (less than 1.0%)

Achieved

Implement campaign with focus on metal and physical health

Ongoing

Develop REACH-ED with new e-learnings for employees

Ongoing

Zero work-related injuries

Achieved

Increase percentage of female employees in offshore employment categories

Ongoing

Maintain turnover below 8%

Achieved

Maintain customer satisfaction score at 4 and higher

Achieved

Develop REACH-ED with new e-trainings for suppliers

Ongoing

Maintain technical uptime at 99% or higher

Achieved



Summary



The trusted data and subsea service provider for ocean-based industries

Rapidly growing ocean-based industries market

- Stable oil and gas market mid to long-term, demand for maintenance and decommissioning to accelerate
- Green energy transition creating attractive business opportunities
- New verticals emerging

Creating sustainable value for all stakeholders

- Continuous operational improvements to enhance efficiency and reduce emissions
- Stringent HSEQ standards and solid safety track record
- Goal of zero harm to personnel, environment and equipment

Well-positioned to capture profitable growth opportunities

- Leveraging 10+ years of spotless execution and global customer network consisting of several energy supermajors
- Highly experienced management and operational team
- Digitally-enabled, cost-efficient, technologydriven services and solutions

Pursuing value accretive bolt-on acquisitions

- Exploring opportunities to deepen technology base and expand value chain
- Lean and agile organization
- Supportive majority shareholders

Robust financial profile

- Solid balance sheet
- Positive cash flow and liquidity buffer
- Attractive and sustainable dividend









Q&A

