

1024 Results and Operational Update

June 2024

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Overview

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Key Takeaways and Outlook

Greenvolt

01 Executive summary

Greenvolt is confident in its strategic direction supported by market context and a stronger financial structure

Market Context

Market developments continue to validate Greenvolt's Business Model:

- ✓ There is an ongoing need for more renewable energy
- ✓ There is a permitting bottleneck which highlights the value of companies with expertise in both Utility Scale and DG
- ✓ Flexibility and storage capacity are crucial with growing importance of battery storage projects

Strategy

Within this context Greenvolt:

- ✓ Continues to develop and expand its portfolio with a total pipeline of 8.8 GW¹, of which, 2.9 GW¹ at least RtB now and 4.3 GW¹ expected at the end of the year
- ✓ Reinforced its commitment to storage with projects partially contracted in Poland and Hungary
- ✓ Has four Asset Rotation operations at an advanced stage, two with binding offers and two with a preferred bidder for a total of more than 400 MW
- ✓ Acquired Kent Renewable Energy², the second biomass power plant in the UK, which uses locally sourced biomass and is a base load-type of electricity
- ✓ Enhanced its financial structure with the **conversion** of KKR's bonds and **adequate liquidity** for the existing **business** plan

1Q24 results were impacted by seasonal effects and do not represent the Company's expectations for 2024, which foresee a significant improvement in activity and profitability during the course of the year

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02 Market development

Greenvolt is well positioned to navigate the current environment which demands increased weight in renewables

Renewables are key to meet long-term energy policy targets



Fight against climate change



Guarantee energy independence



Cheapest source of energy



Safeguard a fair energetic transition through solar PV distributed generation sources

Short-term market trends reinforce Greenvolt's strategic positioning

Current Market

bottleneck

Permitting is the



Structural permitting barriers persist, which implies that local expertise is key for development success

Greenvolt prospect / opportunity







Volatile short- and long-term energy prices, being PPA prices higher than in the past

Renewables push



Softer supply chain disruptions



Stabilization of the supply chain led to a sharp decrease in solar and in batteries' Capex



High interest rates



Profitability of RTB projects maintained in most markets as the increase in interest rates is offset by lower Capex and higher electricity prices



New market design



Promotion of Renewables through CfDs and corporate PPAs Fostering Distributed Generation and energy sharing



Growing intraday unbalances



Urgent need for flexibility and Storage

Greenvolt

03 Results 1Q24

1Q24 In Numbers

Revenues went up but EBITDA decreased mostly due to lower contribution from the biomass segment partially compensated by higher EBITDA in the Utility-Scale.

The Biomass segment was impacted by lower UK electricity prices compared to 1Q23, offset by higher energy exported.

The pipeline in the Utility-Scale segment grew by 25% y-o-y while the DG installed capacity grew by 47%.

Liquidity and unused guarantee lines are available to finance future growth.

101.6 €m ↑ 18.7 €m





-1.5 €m

Revenues¹

EBITDA

Net Income²

307 GWh



8.6 gw



20.6 MWp (↑)

Energy Exported³

Pipeline⁴

DG Installed Capacity

588.3 €m

Liquidity ⁵

367.6 €m

Unused guarantee-lines

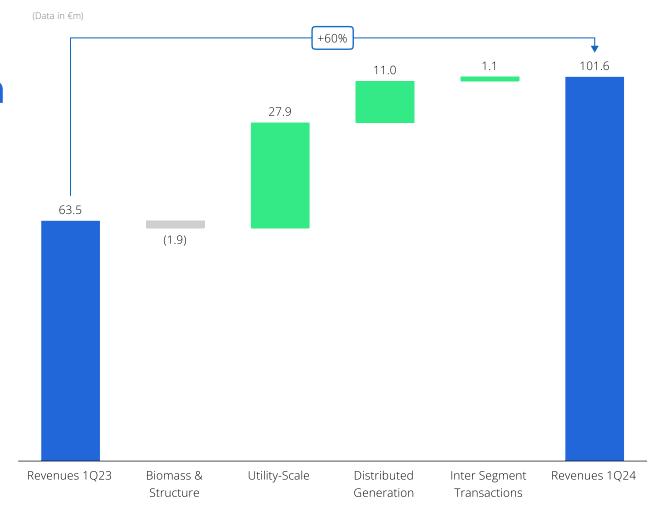


1Q24 Revenues Evolution

Revenues increased by 38.1 €m versus 1Q23, driven by a 5.6x growth in the Utility-Scale segment supported by income from operating assets, the margins of asset rotation sales, and the positive impact of the valuation of VPPAs (mark-to-market).

DG continued to contribute to revenues with a 69% increase when compared to 1Q23, driven by installation growth (+47% vs 1Q23) in Portugal, Spain, Poland, Greece, and Ireland.

Biomass sales decreased slightly mainly due to the substantially lower UK electricity prices compared to the same quarter last year.



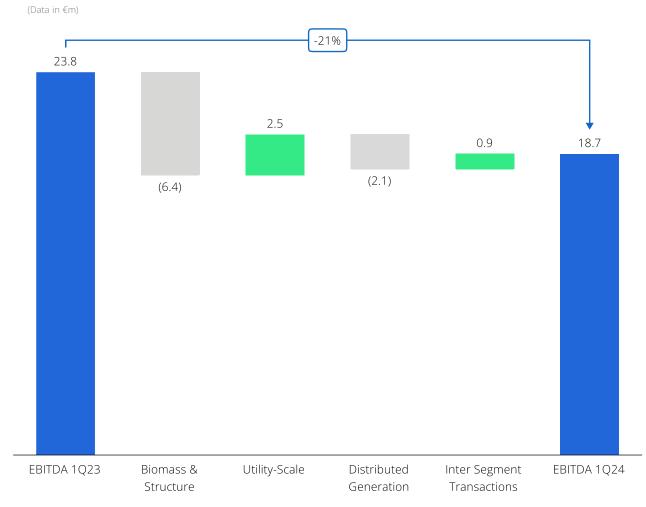


1Q24 EBITDA Evolution

EBITDA decreased by 21%, mostly impacted by (i) substantially lower prices in the UK affecting the Biomass segment and (ii) seasonality factors, namely in DG.

The Utility-Scale increase in EBITDA was not big enough to offset this drop since there was no asset rotation in this quarter.

Following a year of intensive investments and acquisitions in 2023, the DG segment is still in a ramp-up phase, aligned with the Group's expectations which is expected to start generating positive EBITDA in 2024.





reenvolt

04 Business Evolution

Results mainly impacted by notable lower prices in the UK

1Q24 Key Financials



41.2 €m



-4% Yo\

Revenues



8.6 €m





Highlights

Biomass & Structure

- The Biomass and Structure segment's total operating income for the first quarter of 2024 amounted to 41.2 million Euros, down 4% compared to the first quarter of 2023. EBITDA totaled 8.6 million Euros, representing a 43% year-on-year decrease.
- The operational performance in Portugal was affected by the stoppages at two biomass power plants which impacted load factor and availability by -1% and -2% respectively. The wet winter has also somewhat affected efficiency but is worth highlighting the strong operational performance of the other 3 assets in Portugal increasing energy exported by 8.2% compared to the first quarter of 2023.
- The activity in the United Kingdom continued to be affected by lower electricity prices which were, on average, 49% lower in 1Q24 (62.6£/MWh), compared to 1Q23 (122.1 £/MWh). The TGP power plant however, maintained an excellent operational performance with an increase of 13.5% in energy exported year-on-year. TGP did not experience substantial stoppages, reaching a 96.9% availability and 93.7% load factor in the quarter, representing a 12% and 10% increase, respectively, since the same period last year.
- During 2Q24, Greenvolt signed the acquisition of a 100% stake in the Kent Renewable Energy, a biomass power plant located in Kent, a southeastern county in the UK. The power plant started operating in 2018 and has a capacity of 28.1 MW (electricity) and 25.0 MW (heat).



Biomass Overview

The Biomass & Structure business unit is now composed of 7 biomass plants in two geographies (Portugal and UK) and holding structure

United Kingdom¹

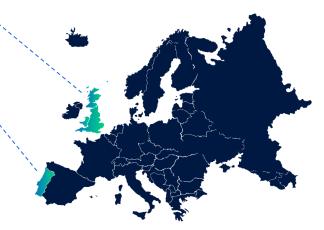
Tilbury Green Power – 41.6 MW

Kent Renewable Energy ²– 28.1 MW

Portugal¹

Mortágua – 10.0 MW Ródão – 13.0 MW Constância – 13.0 MW Figueira da Foz I – 30.0 MW

Figueira da Foz II (SBM) – 34.5 MW



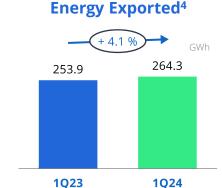
The power plants in Portugal experienced a moisture-related, slightly weaker, but stable, operational performance, greatly offset by the strong availability and load factor of the TGP power plant in the UK

01 Key Operational Data

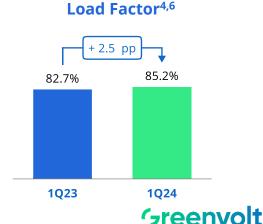


170.2 MW

Pro-forma Capacity 3







Overview of Greenvolt's Biomass operations in the UK

Tilbury Green Power



- COD: 2019
- Capacity: 42 MW
- ROC expiry: 2037
- Load Factor: 85%

Tilbury Green Power Holdings Limited (TGPH)

- 51% stake acquired in July 2021
- Strategically located c.25 miles from London to economically process urban waste wood
- Multiple long-term value enhancement opportunities given strategic location and land leased until 2054
- High degree of **cash flow visibility**, including ROCs revenue underpinned by RPI-index up to 2037 and long-term agreements in O&M and supply of biomass



Kent Renewable Energy



- COD: 2018
- Capacity: 28 MWe / 25 MWth
- ROC / RHI expiry: 2037 / 2039

Kent Renewable Energy Limited (KREL)

- Greenvolt signed an SPA for the acquisition of KREL, acquisition expected to be completed during the fourth quarter of 2024
- Strategically located in one of the densest forest areas in the UK, benefiting from a long term fuel supply agreement for sustainable biomass with a leading ESG-focused supplier
- Higher degree of cash visibility:
 - Several **long-term private wire agreements** for the supply of power and/or heat
 - It is one of the last assets with ROC remuneration, in addition to Renewable Heat Initiative ("RHI"),

Upon completion, Greenvolt will reach a biomass renewable energy production capacity of 179.2 MW, of which 68.7 MW are in England, making it one of the top 5 electricity producers from locally sourced biomass in the country.



Performance driven by operating assets and VPPAs appreciation which offset the absence of new AR ¹ gains

1Q24 Key Financials



34.0 €m



Revenues



EBITDA



Highlights

Utility-Scale

- **O1** EBITDA was mainly driven by the sales of green certificates and electricity and the positive contributions from VPPAs.
- Installed capacity in operation remained unchanged since the end of 2023 at 304 MWp, representing an 80% increase since 1Q23. However, the total pipeline probability-weighted capacity has been expanded by 224 MW (vs FY23), for a total of 8.6 GW.
- While no AR¹ transactions were completed in 1Q24, Greenvolt currently has four portfolios in sales processes. Two have already binding offers and the other two have preferred bidders, which hints at the robustness of the Group's pipeline.
- MaxSolar had a negative impact on EBITDA of -2.6 million Euros, due to delays in work commencement caused by adverse weather conditions. However, these delays are expected to be fully recovered until the end of the year. So far it has developed ~130 MWp in projects up to under construction or COD status and continues to advance its 1.6 GW late-stage pipeline, with approximately 300 MWp expected to reach RtB status in 2024.
- Finally, long-term contracted battery capacity in Poland and Hungary has been a significant achievement for the Group. In Poland, preliminary construction work has begun for two 200 MW /800 MWh projects. In Hungary, preliminary works have started for two 50MW / 100MWh projects.



Utility-Scale Overview

Overall Pipeline of 8.6¹ GW in 16 countries

Projects sold or at least RTB as of today > Total 2.9 GW

2,046 MWp

Ready to Build

323 MWp

Under Construction

258 MWp

In Operation

301 MWp

Sales processes with at least signed SPAs

		(1)	4			
Ready to Build	1,523 MW ##6% 1% 10 93%		224 MW #89% 11%			299 MW ##75% \$\bigsize 5% @ 20
Under Construction	110 MW 6% 3 94%	144 MW	24 MW		19 MW	26 MW
In Operation	62 MW	87 MW		58 MW	51 MW	
Projects with signed SPA	59 MW	189 MW ²				
Projects sold & delivered	53 MW 6% 3 94%					

Robust pipeline expansion and sales in 2024...

Projects at least RTB by year-end 2024

2,187 105 MW 177 MW 1,377 MW 528 MW **RTB** 100% 25% 🔭 1% 🕝 74% **4**33% 67% 91% 0 9% **MWp** 1,295 620 MW 60 MW 224 MW 35 MW 356 MW Under Construction 100% 3% 🔏 4% 🕝 53% **4**65% **7**17% **4**89% **1**1% **MWp** 24 MW 146 MW 174 MW 70 MW 64 MW 536 58 MW COD 100% 100% 100% 100% 100% **40% 760% MWp** 112 MW 189 MW Projects sold **301** & delivered1 32% \$\bigg\{ 68\% \end{array}} 100\% **MWp**

4.3_{GW}

Capacity net of minorities is 4.1 GW

■ 2.0 GW ② 0.5 GW ② 1.6 GW

Sales expected for 2024



Four sale processes already ongoing in four different geographies totalling more than 400 MW



... and ambitious goals for 2025 and future tears

Projects at least RTB in 2025

2,468	RTB	1,258 MW		49 MW	35 MW		1,126 MW	6.6 gw
MWp		<u>#</u> 18% <u>?</u> 2% [Ø]80%		100%	100%		1 7% 3 66% 2 17%	Capacity net of minorities is 6.6 GW
1,1824 MWp	CONSTRUCTION	699 MW <u>∰</u> 43% ② 57%		88 MW	70 MW	177 MW	790 MW ∰57% ≈ 36% ② 7%	<u>■</u> 2.9 GW 1.5 GW 1.8 GW
1,968 MWp	COD	355 MW	235 MW	339 MW ∰93% ₹ 7%	58 MW	105 MW ∰97% 🔏 3%	876 MW ∰80% 🛜 7% 👩 13%	
301 MWp	Projects sold & delivered ¹	112 MW 32% 3 68%	189 MW					

Greenvolt is positioned as a key player in the energy storage market in Poland and Hungary

Poland





As of 1Q24, the preliminary works for the construction of two 200MW / 800MWh projects in the northeastern part of Poland have started



The first 2 out of 6 projects assigned in the capacity market auction



17-year service contracts from 2028



Expected to start operating in 1H26







As of 1Q24, the preliminary works for **2 projects with 50MW / 100MWh** have started, located in the Northern Great Plain region of Hungary



Awarded within the tender "Installation of grid energy storage facilities at energy market participants" supported by the European Resiliency and Recovery funds



Grant includes a direct investment subsidy and a Contract for Difference (CfD) for 10 years

During the first quarter of 2024, Greenvolt started the preliminary works of the first BESS¹ projects in the Group's portfolio in two different countries in Europe



Strong growth in revenues and backlog reflects the growing strength of the segment

1Q24 Key Financials







Revenues



Highlights

Distributed Generation

- 1 The DG segment continues to show a growing backlog (signed contracts), reflecting increased market demand.
- O2 Similar to what happened in some segments in Utility-Scale, DG faced delays in project completion due to weather and licensing issues. Recovery is anticipated over the coming quarters, aligned with the Group's operational plans.
- In 1Q24, self-consumption installations totalled 20.6 MWp in Portugal, Spain, Poland, Greece, Italy, and Ireland, which corresponds to a growth of 47% compared to 1Q23, with installations through PPAs accounting for 35% of the total. At the end of this quarter, Greenvolt had a total backlog of 246.2 MWp to install, which represents a growth of 57% compared to 1Q23, from which 71.2 MWp will be through PPAs.
- Considering the solid backlog of 246.2 MWp and the number of projects already under construction the Group is confident the whole segment will be EBITDA positive in 2024.



Distributed Generation Overview

Designed to capture the exponential growth opportunity, combining local expertise with the benefits of scaling operations.

Pan-European Presence

















Minority stake included in Utility-Scale segment

Key Operational Data



Strategic Drivers

Solgrelit

One stop shop to multinational clients



Boost PPA Portfolio



Maximize procurement synergies



Leverage on in-house installation capabilities



Reinforce market share in existing locations



Expand to other geographies



Greenvolt

05 Financials

Financial Position

The conversion of KKR's bonds and the existing liquidity levels as of 1Q24 allow for the solid maintenance of the Business Plan.

1Q24 Highlights

- Cash, unused credit lines and cash-like items³ amounting to 642.2 €m.
- 140 €m raised during the 1Q24, of which 120 €m are medium to longterm.
- Greenvolt has 528.9 €m approved guarantees lines, of which 367.6 €m are available.
- As of June:
 - All debt maturing in 1H24 already refinanced (140 €m).
 - KKR & Co. Inc. converted its Greenvolt Convertible Bonds 2023 into equity, resulting in a 163.3 €m reduction in debt.
 - Greenvolt has secured additional 26 €m of corporate debt.

01 Key Figures as of March 2024

716.8 €m

Pro-forma Net Debt1

6.8 x

Pro-forma Net Debt¹ / LTM Adjusted EBITDA²



3.0 years

Average Life

642.2 €m

Cash, unused credit lines and cash-like items³



Cost of Deht⁴



31 %
Green Bonds

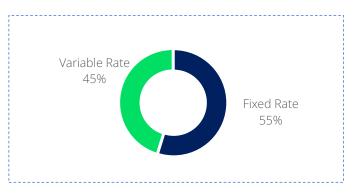


Liquidity position to support the Business Plan needs for the future

Outstanding Debt¹ Profile as of March 2024

Project Loans finance 23% Commercial paper 24% Bonds 48%





Debt¹ Maturity Profile as of March 2024





Greenvolt

O6
Key Takeaways and
Outlook

Greenvolt is confident in its strategic direction supported by market context and a stronger financial structure

In 1Q24, Greenvolt presented an EBITDA of 18.7€m and net income attributable to the Group, excluding the effect of discontinued operations of -1.5 €m, based upon:



Biomass results were impacted by lower electricity prices in the UK and by the stoppages at two biomass power plants in Portugal, nonetheless operational performance remained strong in the UK and stable in Portugal;

1Q24 Results



Utility-Scale experienced a lack of Asset Rotation which impacted profitability but was offset by revenues from the existing operating portfolio. Four sales processes are ongoing and are expected to be concluded during 2024;



Distributed Generation is continuously growing, specifically the backlog and projects under construction but, the segment has still not reached break-even given that there were delays in the final stages of some projects because of adverse weather conditions. However, EBITDA is expected to become positive by the end of 2024;

Outlook for 2024

First quarter results are not a good proxy for the rest of the year. **Greenvolt remains confident in its strategic direction** and anticipates a significant **increase in results for 2024** compared to 2023.

With the improved financial structure, the company continues to focus on expanding its renewable energy portfolio, enhancing its market position, and delivering long-term value to its stakeholders.



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