

2022 Results and Operational Update

March 2023

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O1Overview of the year

02

Results 2022

03

Business Evolution

- > Biomass & Structure
- > Utility-Scale
- > Distributed Generation

04

Strategic Enablers

05

Key Takeaways

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O1Overview of the year

Greenvolt's vision and strategic positioning has been reinforced by the market evolution over the past year

Renewables are key to meet long-term energy policy targets



Fight against climate change



Guarantee energy independence



Cheapest source of energy



Safeguard a fair energetic transition through solar PV distributed generation sources

Short-term market trends reinforced Greenvolt's strategic positioning

Current Market

Greenvolt prospect / opportunity

Renewables push



Emergency Measures



Long term prospects sustained, as most of the measures were directed at controlling short term power prices

DG push



High and Volatile Prices



Drive demand for renewable energy / energy independency Drive demand for PPAs, increasing the contracted prices



Scarcity of projects / raw materials

Increase in capex and interest rates is compensated by higher PPA prices; However, solar capex trend is already reversing to lower values



Permitting is the bottleneck

>

Reinforces the value-added of early-stage development capabilities

Greenvolt delivered on its 2022 commitments with the first asset rotation in Utility Scale

2022 Performance Key targets EBITDA growth of 57 % ¹ (vs 2021) and Net income growth of 114%, in line 43% EBITDA CAGR and 64% Net income to Greenvolt with Greenvolt's expectations and business plan CAGR until 2026 **Financials** Prefunding policy led to several landmark financial deals, which resulted in Strong balance sheet and conservative financial policy a very strong liquidity position of 900 €m (pro-forma) to meet future business development needs EBITDA from Biomass improved 47% ¹ versus 2021, driven by both i) full Operational efficiency improvement and management consolidation of assets and ii) higher operational and financial excellence of GreenVolt's biomass plants under operation performance on biomass plants First Asset Rotation transaction in Poland Develop the pipeline according to the best value creation 2.9 GW at least RTB until the end of 2023 **Operations** As of today, 591MW of the pipeline is already at RtB, under construction opportunities or at COD, enabling short term results Organic and inorganic growth in Iberia and other Installed capacity grew by 71% versus last year, and signed backlog capacity at year end reached 149 MWp, of which 52 MWp are PPA European markets both in Distributed Generation and in **Energy Sharing projects** contracts that include 30 MWp of Energy Sharing

⁶

¹ EBITDA excluding non-recurring transaction costs;

Greenvolt's delivery of its Business Plan is well evidenced by the recent strategic partnership established with KKR

Key strategic developments in 2022

Value creation through enhanced development, PPAs origination and asset rotation at RtB or COD Expansion to 9 new geographies in Utility Scale, complemented by the partnerships with Infraventus, MaxSolar and SEO

Expansion in **DG** to the B2B segments in **Spain and Poland**, and launch of Greenvolt Comunidades in Portugal Robust financial position and policy, a reflection of market confidence in Greenvolt

KKR transaction

In January 2023, a convertible bond of 200 m€ was issued to KKR enabling:

- ✓ Acceleration of project development and higher percentage of asset rotation sales at COD, when Greenvolt believes the returns are higher
- ✓ Reinforcement of the Balance Sheet and Board of Directors
- ✓ Strategic Partnership with an experienced and established player that can help identify additional investment opportunities

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02 Results 2022

2022 In Numbers

259.7 €m ↑ 96.5 €m ↑

16.6 €m



Revenues

Recurring EBITDA 1

Net Income ²

Results were positively driven by the Biomass performance and the first asset rotation, which marked the turning point in the Utility Scale segment

DG operations accelerated massively during 2022 with backlog at the end of the year reaching 149 MWp

1.1 TWh

Energy Exported ³

6.9 gw



39.4 MWp (1)

Wind & Solar Pipeline ⁴

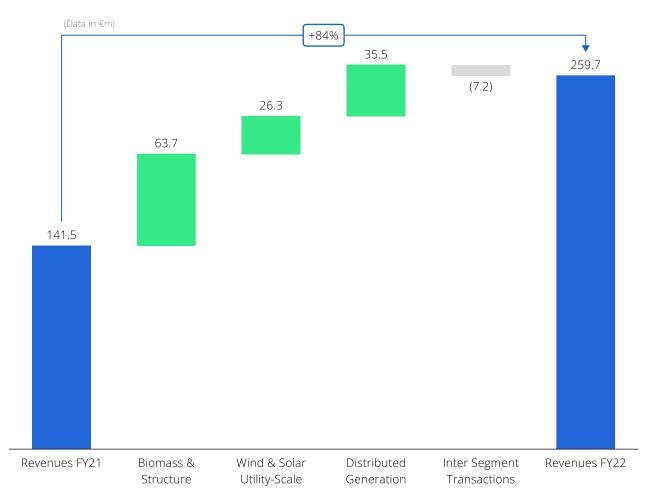
DG Installed Capacity

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2022 Revenues Evolution

Revenues increased by 118€m versus 2021, with 50% of the increment coming from the Biomass performance and TGP contributing for a full year of operations

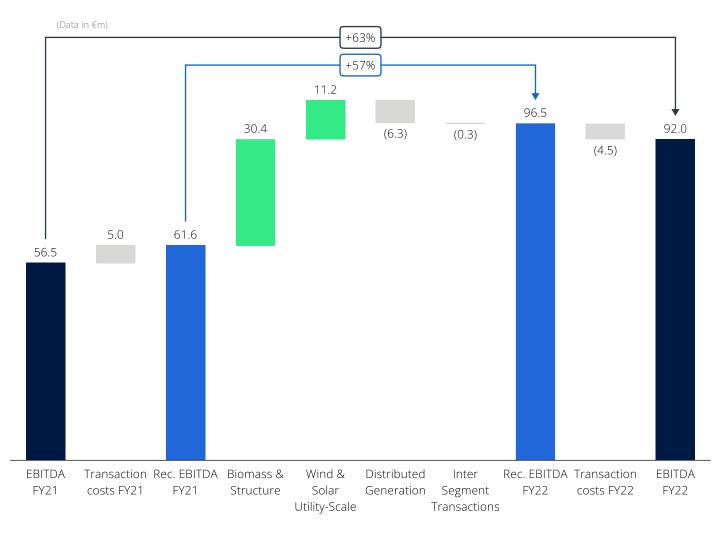
The other 50% of revenue growth was driven by the acceleration of Utility Scale and DG





2022 EBITDA Evolution

Recurring EBITDA increased by 57% in 2022, driven by the strong performance of Biomass and a positive contribution from Utility Scale after the first asset rotation in Poland This was partially offset by the acceleration costs in DG





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03 Business Evolution

Biomass & Structure

Biomass & Structure business unit is composed by 6 biomass plants in two geographies (Portugal and UK) and holding structure

United Kingdom ¹

Tilbury Green Power – 41.6 MW

Portugal ¹

Mortágua – 10.0 MW

Ródão - 13.0 MW

Constância – 13.0 MW

Figueira da Foz I – 30.0 MW

Figueira da Foz II (SBM) – **34.5 MW**



01 Key Operational Data



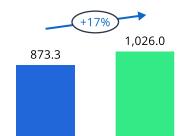
1.0 TWh

Energy Exported FY22

142.1 MW

Capacity FY22





Energy Exported

Availability ²



Load Factor ³

FY22

FY21⁴





Recurring EBITDA increased by 47% driven by full year consolidation, operational performance and higher prices

2022 Key Financials



195.2 €m



Revenues



94.6 €m



+47%

Recurring EBITDA 1

Highlights

- 2022 revenues increased by 48% versus the previous year, which only accounted for one semester of TGP. Inflationary pressures pushed both revenues and costs upwards.
- During 2022 overall availability was 91.4% and load factor 82.4%, both improving compared with the previous year. This progress is partially driven by Rodão, which had a long outage for part of 2021.
- During 2022 TGP had two planned outages of 18 and 11 days, in the course of the investment plan defined to improve its efficiency. This plan will imply another scheduled outage of about 23 days in 2023.



Utility-Scale

Probability Weighted Pipeline of 6.9 GW

+ 200 MW since the last update

Value creation through enhanced development of pipeline, PPAs origination and asset rotation at RtB or COD

→ 2.1 GW→ 3.2 GW	3.4 GW
	1.0 GW
+ 3.0 GW + 0.3 GW (a) 2.5 GW	% 2.5 GW

Probability Weighted Capacity ¹ **3.6** gw

6.6 gw



GV Stake Equivalent Capacity

Gross Capacity¹



Greenvolt is already creating value from its pipeline

As of today

167 MWp

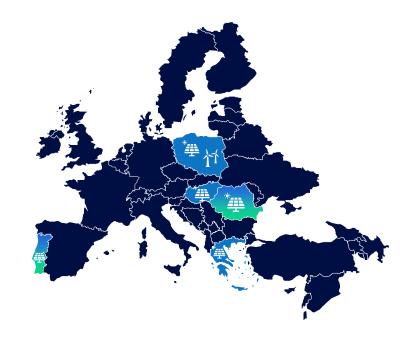
COD / In Operation ¹

405 MWp

Under Construction

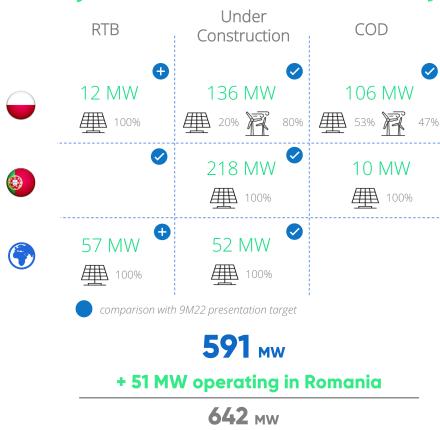
69 MWp

RTB



+ 8 MWp in Construction in the United States

Projects at least RTB as of today

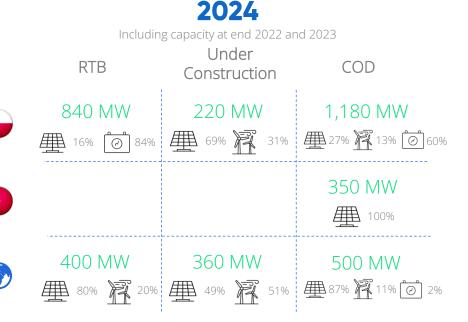




Additional short-term visibility until 2024







2.9 gw

Of which our capacity net of minorities is 1.9 GW

■ 0.8 GW 🔊 0.4 GW 🗑 0.7 GW

3.9 gw

Of which our capacity net of minorities is 2.9 GW

1.7 GW \$\overline{\pi}\$ 0.5 GW \$\overline{\pi}\$ 0.7 GW



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First asset rotation deal and more than 500 MW in construction or COD

2022 Key Financials



28.1 €m

Revenues



8.2 €m

Recurring EBITDA ¹

Highlights

- Transaction of wind assets totalling 50 MW contributed with 12.4 €m to FY22 EBITDA.

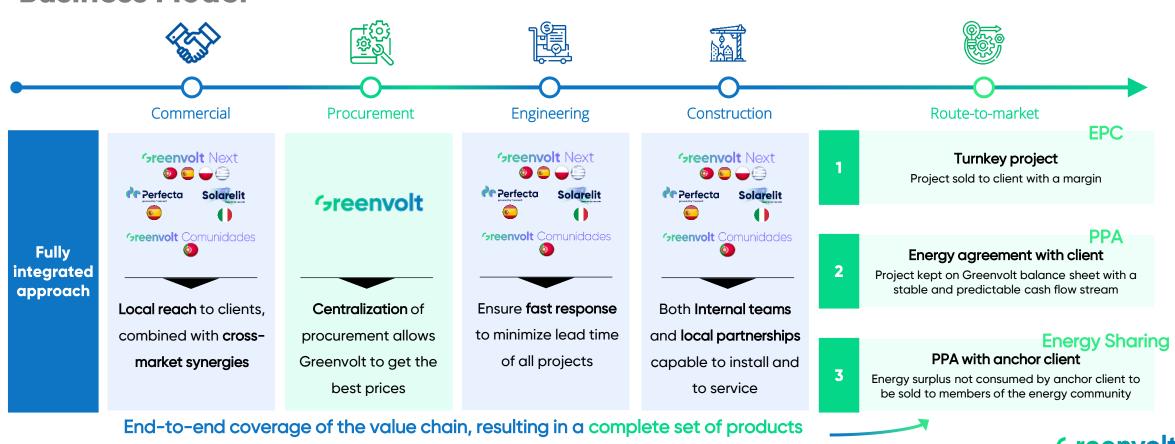
 The solar assets are currently fully operational and exporting electricity at total capacity, soon beginning to deliver power under a long-term PPA with T-Mobile Polska. The revenue of these assets, since COD until the end of the year, amounts to approximately 1.5² million Euros. Regarding the sale process, these assets are recognized at acquisition cost given that there are some conditions precedent to the conclusion of the business that are not yet met.
- Development of pipeline continued to improve with 116 MW already at COD, in Poland and Portugal, and an additional 405 MW already in construction in five geographies. Part of these assets (at least 200 MW) are expected to be sold during 2023.
- Operating assets in Romania injected 42.7 GWh of energy since acquisition in May (the full year pro forma would be 60.4 GWh), contributing with 9.8 €m to 2022 EBITDA,.



Distributed Generation

Business Model

Designed to i) capture the exponential growth opportunity, ii) combine local expertise with the benefits from being able to tap several markets and iii) ensure scale at a Group level





Greenvolt installed 39 MWp and signed contracts with total capacity of 149 MWp of which 52 MWp are PPAs

2022 Key Financials



44.2 €m

Revenues



(6.1) _{€m}

Recurring EBITDA 1

Highlights

- Total signed capacity over 2022 was 149 MWp, which is 168% above the signed capacity in 2021².

 The signed backlog capacity to install in 2023 is 149 MWp, of which 52 MWp are PPA contracts, which include 30 MWp of Energy Sharing.
- During the 4th quarter, Greenvolt Next entered the Polish market where it had a signed backlog capacity at year-end of 5 MWp and has installed 4 MWp since the beginning of 2023.

 Also, during 2023 two new geographies were announced: an organic partnership in Greece and an acquisition with an option to increase to a majority stake, in Italy.
- Despite the negative EBITDA contribution during 2022, the signed backlog capacity of 149 MWp entails a positive outlook for 2023 operations and profitability.



Current operational position and strategic drivers of growth enhance the value proposition of the segment

Key operational data

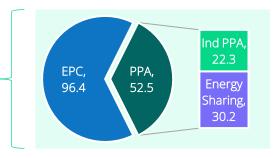
39.4 MWp



149.1 MWp



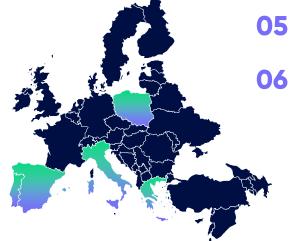
148.9 MWP Backlog at Dec22



Strategic Drivers of Organic Growth...

- Reinforce market share in existing locations
- **02** Boost **portfolio of PPA** in all geographies
- 03 Maximize synergies: commercial and procurement
- O4 Increase in-house installation capabilities across several geographies

...also enabling sustained Inorganic Growth



- Expand to other geographies
- Export energy sharing business model abroad

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04 Strategic Enablers

Strong Financial policy

2022 Highlights

- Cash and unused credit lines amounting to 602 €m at year-end
- 342 €m raised during the year
- 100 €m capital increase in July 2022
- Issuance of 150 €m in Green Bonds to retail investors with a 5.2%. coupon and 5Y maturity
- Investment grade rating (BBB-) with stable outlook by EthiFinance

Going into 2023...

- Issuance of a 200 m€ convertible bond to KKR:
 - o 7Y maturity with a coupon of 4.75%
 - o Conversion premium of 25%, implying a conversion price of 10€
 - Ability do convert after year 3
- Issuance of a 25 m€ 7-year bond
- Issuance of a 75m€ through three commercial paper contracts

Key Figures (as of Dec22, not including KKR transaction)



342.1 _{€m} 3.7 _×

Net Debt ¹

Net Debt / EBITDA

Cost of Debt 2

Average Life

602.3 €m

Cash and Unused Credit Lines



Green Bonds

Pro-forma liquidity and financial position



902.3 €m

Pro-forma Cash and Unused Credit Lines

3.8%

Pro-forma Cost of Debt²

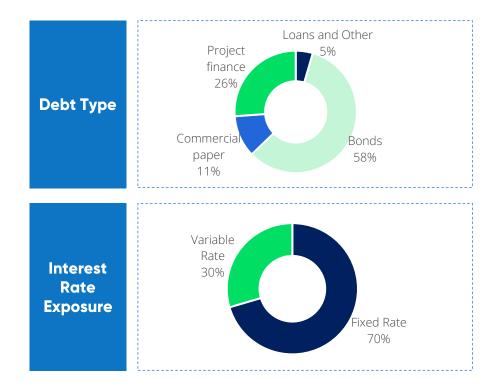
Pro-forma % of Fixed Rate 3

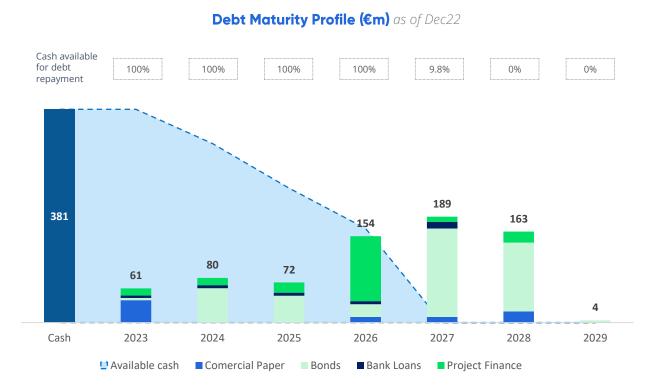
Average Life 3

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The prefunding policy reinforced in 2023 secures a strong liquidity position to meet business development needs

Outstanding Debt Profile as of Dec22







ESG is our DNA

Greenvolt is a 100% renewable energy company committed to accelerate the energy transition and contribute to a greener and more sustainable global economy

√ Social Responsibility Program



Share affordable energy by supporting vulnerable people with clean and cheaper energy



Talk to future generations to increase energy and environmental literacy



Offer equal opportunities by creating partnerships with schools and our time in voluntary initiatives

100
Merit scholarships

2
Volunteer initiatives per year

Protect the environment through projects to conserve and preserve biodiversity and ecosystems

2030 Goals

✓ Alignment with the best ESG standards and frameworks







✓ Recognition for our strategy and commitments











Greenvolt aims to hold the highest sustainability standards and ethical business practices

Reflecting our performance according to ESG criteria

2022 Key Figures



182.5 kt CO2e

Emissions Avoided

-16 %

Carbon intensity of Operations vs 2021



98 %

Revenues aligned with EU Taxonomy

95 %

Capex aligned with EU Taxonomy



Frequency of accidents of employees

Targets

Reduce the carbon intensity of own operations by 45% by 2026

Align business and reporting activities according to European Taxonomy best practices

Zero accidents with employees and top management commitment reflected in a company-wide specific KPI for variable compensation



Competitive HR policy

Well-defined HR strategy, based on attracting and retaining top-tier people across different geographies

HR Strategic pillars

Recruitment



Retention

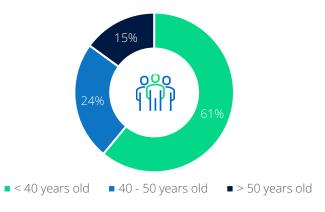
Highlights

- ✓ Greenvolt has around 500 people from 20 different nationalities distributed across 12 geographies
- ✓ Already during 2023, Greenvolt conducted its first climate study



Climate Study Answer Rate

01 Employees



Geographies

























2022 Key Figures

40 %

Women Talent

26 %

Women in Leardship Positions

>

2026 Targets

30% of women in leadership positions in our global workforce

> 90 %

Training in ethics, human rights and corruption, bribery and money laundering



100% of employees are trained in ethics, human rights and related policies



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05 Key Takeaways

2022 was the year Greenvolt started to deliver on the proposed growth path

Market

The year was marked by multiple **shocks to the energy market**, through higher prices and regulatory changes in the short and medium term. This environment pushed the **energy transition** and **renewables** implementation further, **accelerating Greenvolt's business plan**.

In 2022 Greenvolt presented solid results, with a recurring EBITDA of 96.5 €m (+57%) and attributable net income of 16.6 €m (+114%), based upon:

Operations

Biomass delivery of strong results driven by operations performance;



Utility scale first asset rotation transaction, with a decisive contribution turning EBITDA positive.

Pipeline development accelerated over the year, with close to 600 MW reaching at least RTB at the end of 2022 and targets of 2.9 GW for 2023 maintained:



Distributed Generation installations 71% growth versus 2021; and uninstalled **capacity signings** which reached **149 MWp** at the end of the year, of which 52 MWp consisting of PPAs.

Financials

- ✓ Greenvolt raised equity from markets via a **capital increase of 100 €m** in July and debt through the issuance of **150 €m retail green bonds**, during the 4th quarter, both extremely well received by investors.
- ✓ Reinforcing the confidence of the market in Greenvolt's value proposition, in the beginning of 2023 Greenvolt successfully issued a 200 €m convertible bond to KKR, a leading player in the market, that will help accelerate the business plan and potentially find additional investment opportunities.

Looking into 2023...



Market Context



2022 Performance

Prefunding policy

Greenvolt's position to take on 2023



2023 View

Prefunding policy resulted in a strong liquidity position of 900 €m, providing Greenvolt with a unique competitive advantage, to pursue both organic and inorganic opportunities

Biomass

2023 Targets

Continue the operational improvement of our assets in Portugal and the UK

Utility Scale

Monetization of the pipeline by successfully developing 2.9 GW at least until RtB, starting the construction of at least more 300 MWp in 6 different countries and selling a minimum of 200 MW over the year

✓ Currently 2 formal sale processes under execution in Portugal and Poland

Tackle further opportunistic routes of pipeline expansion

Distributed Generation Increase Installations by 4X reaching 150 MWp, based on the 149 MWp signed backlog capacity of 2022 (including 52 MWp of PPAs), and double new signed capacity to reach 300 MWp

Create value from geographical expansion

In 2026

Have accumulated installations of 1 GW, of which 300 MWp under PPA contracts with predictable cash flow streams



Greenvolt Shaped by Nature www.greenvolt.com