

## VISIATIV AND XEFI ANNOUNCE PARTNERSHIP AGREEMENT TO TRANSFER IT INFRASTRUCTURE BUSINESS

Lyon, March 14, 2023 – 06 :00 pm

**Visiativ and XEFI announced, today, that they have engaged in exclusive negotiations to sell Visiativ Managed Services, an IT infrastructure and hosting provider. This transaction marks the strengthening of the partnership between XEFI and Visiativ, two key players in the Auvergne-Rhône-Alpes region, both of which specialize in providing solutions and services to small and medium-sized businesses.**

With 26 employees and its own datacenter located in the Lyon metropolitan area in the Auvergne-Rhône-Alpes region, Visiativ Managed Services supports 140 small and medium-sized businesses with IT infrastructure and technological platforms adapted to their needs.

With its 1,800 employees in more than 160 offices in France, Switzerland and Belgium, XEFI group is the French leader in IT and related services (maintenance, cloud, outsourcing, security) for small and medium-sized businesses. The group also has a NEXEREN datacenter subsidiary with 5 highly certified datacenters, enabling it to control the entire cloud service chain.

Visiativ has been helping small and medium-sized businesses (SMBs) with their digital transformation and innovation for over 35 years. This partnership will enable Visiativ to refocus on its core business of consulting and software, while relying on a partner of choice for its infrastructure business.

This transaction accelerates the respective development of the XEFI and Visiativ groups' offerings, in order to continue to support their common target: SMBs.

*"We are delighted with the prospects that this operation opens up for us, as it strengthens our NEXEREN data center subsidiary and our influence in the Rhône-Alpes region. We are continuing our development of a 100% French, highly certified hosting and data security offer"* said **Sacha Rosenthal, Chairman and CEO, XEFI Group.**

*"This transaction with a key player in IT infrastructure will enable us to continue to benefit from the expertise of its teams while focusing on our core business"* said **Laurent Fiard, Chairman and CEO of Visiativ.**

The transaction would involve the sale of 100% of Visiativ Managed Services' capital to the XEFI group.

The signing of the final agreement could take place in April, with the transaction being subject to consultation with the employee representative bodies of both groups.

### VISIATIV FINANCIAL AGENDA

EVENEMENTS	DATES
Full-year 2022 results	<b>Tuesday 21 March, 2023</b>
Q1 2023 revenues	<b>Tuesday 25 April, 2023</b>
Annual General Meeting	<b>Thursday 25 May, 2023</b>
Q2 2023 revenues	<b>Wednesday 26 July, 2023</b>
H1 2023 results	<b>Tuesday 19 September, 2023</b>
Q3 2023 revenues	<b>Tuesday 24 October, 2023</b>
Full-year 2023 revenue	<b>Wednesday 24 January 2024</b>
Full-year 2023 results	<b>Tuesday 19 March 2024</b>

These dates are an indication and may be changed if necessary. All publications will be issued after close of trading on Euronext Paris.



**ABOUT XEFI**

Since the company was created in 1997, XEFI has built a reputation as a leader on the IT equipment business and associated services: maintenance, cloud, security, print, software and backup solutions.

The group's ambition is to offer 'ready-to-use' products and services, all-included packages, specially designed for Small & Medium size Businesses.

Today, more than 160 "one-stop shop" agencies in France, Switzerland and Belgium are supporting SMBs on a daily basis. In 2022, the group realized 307M€ total turnover with more than 1 800 employees.

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**ABOUT VISIATIV**

Visiativ's mission is to make digital transformation a performance lever for companies. We do this by co-building alongside our customers, over the long term. We call this our promise: "Sharing, is growing".

We support our customers by providing solutions and services to plan, implement, manage and monitor transformations with a unique and innovative approach through three pillars: Consult (consulting & support), Engage (solutions & deployment) and Connect (communities for exchange and sharing). With over 35 years of proven experience working with more than 21,000 Small & Mid-Market customers, Visiativ has achieved revenues of €259 million in 2022. Visiativ is present in 14 countries (Belgium, Brazil, Canada, France, Germany, Luxembourg, Morocco, the Netherlands, Poland, the United Kingdom, U.A.E, USA and Switzerland) and has more than 1,100 employees.

Visiativ (ISIN code FR0004029478, ALVIV) is listed on Euronext Growth in Paris. The share is eligible for PEA and PEA-PME.

For further information visit [www.visiativ.com](http://www.visiativ.com)

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