

Press Release

High revenue growth, strong net profit despite supply chain disruptions and soaring inflation.

Performance 2022

- Revenue increased from 259.7 million euro in 2021 to 341.6 million euro in 2022, an increase of 31.5%. This is the result of a higher order backlog at the end of 2021 and a continuous strong order intake during 2022.
- The Group received orders for 364.4 million euro in 2022, a 6% increase compared to previous year and the highest order intake in its history. This rise in order intake was also influenced by the announcement of a second price increase, effective as from 1st of July 2022.
- For both revenues and new orders, the JENSEN-GROUP is back at pre-Covid-19 activity levels, earlier than anticipated.
- Operating profit (EBIT) amounted to 22.4 million euro in 2022 compared to 21.3 million euro in 2021, an increase of 5.1%, which is the result of:
 - The positive impact of higher revenues as well as lower organizational costs due to the measures taken by the Group in the previous years to structurally decrease the cost base.
 - The negative impact of supply chain disruptions, resulting in lower operational efficiency as well as higher than anticipated cost increases from suppliers.
- Cash flow from operations (EBITDA) amounts to 26.2 million euro in 2022, a 15% decrease compared to last year. EBITDA is lower in 2022 versus 2021 as restructuring provisions for an amount of 2.2 million euro recorded in 2021, have been effectively incurred as cash expenses in 2022.
- Total net finance cost amounts to 1.9 million euro and relates to interest charges (1.1 million euro), net currency charges (0.1 million euro) and other financial charges (0.7 million euro).
- Result of companies (TOLON) accounted for by the equity method, increased from 0.5 million euro to 1.0 million euro.



- Net profit attributable to the shareholders amounts to 16.3 million euro (Earnings per Share of 2.10 euro) compared to 14.6 million euro last year (Earnings per Share of 1.86 euro).
- The Group reports a net financial cash of 11.5 million euro compared to 41.0 million euro at year-end 2021. The decrease in net cash is mainly caused by higher working capital, negatively affected by the industry-wide increase in material prices as well as higher work-in-progress due to components scarcity.
- The Board proposes to members of the Annual Shareholders' meeting to approve a dividend of 0.50 euro per share.

Subject to approval at the Annual Shareholders' meeting of May 16, 2023, the share will trade ex-coupon as of May 24, 2023 and the dividend will be payable as from May 26, 2023 at the counters of KBC bank upon presentation of coupon n°17.

Other activities

The Board of Directors decided to enter into a joint-venture agreement with MIURA Group and refers to a separate press release issued on March 9, 2023.

This press release is available on the Company website www.jensen-group.com.

Share Buy Back

At its meeting held on March 10, 2022, the Board of Directors decided to implement a share buy back program limited to a maximum of 781,900 or 10% of its own shares. The shares are bought at the stock exchange by an investment bank mandated by the Board. The buy-back mandate expires on May 18, 2026.

As per December 31, 2022, the Group holds 60,053 treasury shares for a total value of 1.9 million euro. And per March 9, 2023, the Group holds 113,873 treasury shares representing 3.4 million euro.

In view of the transaction with MIURA, the Board of Directors decided at its meeting of March 9, 2023, to suspend the share buy back program until further notice and to cancel the 113,873 treasury shares for a total value of 3.4 million euro.



Outlook and risk factors

The Group expects manufacturing productivity, production output, and supplier delivery schedules to gradually improve in 2023 and normalize towards the end of the year.

The main risk factors to be considered include the impact of geopolitical and military threats, travel restrictions across the world in the event of new pandemic emerging, a slow-down in demand due to an economic recession in our key markets, the access to financing for our customers, fluctuating raw material, energy and transportation prices, the exchange rate volatility, uncertain overall political climate and competitive pressures.

Despite a challenging business environment, the Group remains confident in its ability to stay the course. Our aim for 2023 is to gradually improve the Group's profitability while strengthening our market position and increasing market share. The Group will continue to focus on customer centricity and sustainable innovation through the development of new products and services and its participation in Inwatec ApS, while further enhancing the optimization and digitalization of its business processes.

Key figures

Income Statement Consolidated, key figures

	Dec 31, 2022	Dec 31, 2021	Change
(million euro)	12M	12M	
Revenue	341.6	259.7	31.5%
Operating result (EBIT)	22.4	21.3	5.1%
Cash flow from operations (EBITDA) ¹	26.2	30.8	-15.0%
Financial result	-1.9	-2.1	-10.2%
Profit before taxes	21.5	19.8	8.8%
Income tax expense	-5.0	-5.5	-9.9%
Profit for the period from the continuing operations	16.6	14.3	16.0%
Result from assets held for sale	-0.1	-0.1	113.8%
Share in result of associates and joint ventures	1.0	0.5	81.6%
Result attributable to Non Controlling Interest	0.1	-0.4	-127.6%
Consolidated result attributable to equity holders	16.3	14.6	12.0%
Net cash flow ²	20.1	24.1	-16.4%

Balance sheet Consolidated, key figures

	Dec 31, 2022	Dec 31, 2021	Change
(million euro)	12M	12M	
Equity	170.6	155.4	9.7%
Net financial debt (+)/Net cash (-) ³	-11.5	-41.0	-71.9%
Assets held for sale	0.5	0.4	6.3%
Total assets	340.9	329.6	3.4%

Consolidated, key figures per share

	Dec 31, 2022	Dec 31, 2021	Change
(euro)	12M	12M	
Cash flow from operations (EBITDA) ¹	3.4	3.9	-14.5%
Profit before taxes	2.8	2.5	9.5%
Consolidated result attributable to equity holders (EPS)	2.1	1.9	12.9%
Net cash flow ²	2.6	3.1	-16.2%
Equity	22.0	19.9	10.6%
Number of shares (end of period)	7,758,946.0	7,818,999.0	0.8%
Number of shares (average)	7,786,615.0	7,818,999.0	0.4%

Definitions

- ¹: EBITDA (Earnings before Interest, Taxes, Depreciation and Amortization) = Operating profit (EBIT) + Depreciation, amortization, write-downs on trade receivables, write-downs on contract assets, write-downs on inventory, changes in provisions
- ²: Net cash flow = Consolidated result attributable to the equity holders + depreciation, amortization, write-downs on trade receivables, write-downs on contract assets, write-downs on inventory, changes in provisions
- ³: Net financial debt (+)/Net cash (-) = Borrowings (non-current and current) + government grant - financial fixed assets at amortized cost - financial fixed assets at fair value through OCI - cash and cash equivalents

Consolidated statement of comprehensive income

(in thousands of euro)	December 31 2022	December 31 2021
Revenue	341,639	259,716
Trade goods	-175,488	-120,713
Services and other goods	-39,151	-29,050
Remuneration, social sec. costs and pensions	-99,881	-82,043
Depreciation, amortisation, write downs of assets, impairments	-7,155	-7,533
Total expenses	-321,675	-239,339
Other Income / (Expense)	2,447	950
Operating profit (EBIT)	22,411	21,327
Interest income	891	513
Other financial income	2,554	1,250
Financial income	3,445	1,763
Interest charges	-1,983	-1,787
Other financial charges	-3,327	-2,053
Financial charges	-5,310	-3,840
Share in result of associates and companies accounted for using the equity method	986	543
Profit before tax	21,532	19,793
Income tax expense	-4,968	-5,515
Profit for the period from continuing operations	16,564	14,279
Result from assets held for sale	-139	-65
Consolidated profit for the year	16,425	14,214
Result attributable to non-controlling interests	100	-362
Consolidated result attributable to equity holders	16,325	14,575



(in thousands of euro)	December 31 2022	December 31 2021
<u>Items that may be subsequently reclassified to profit or loss</u>		
Financial instruments	-236	-183
Currency translation differences related to associates and companies accounted for using the equity method	-690	-894
Currency translation differences	1,624	3,505
<u>Items that will not be reclassified to profit or loss</u>		
Remeasurements gains/(losses) on defined benefit plans	4,599	1,697
Tax on OCI	-1,147	-377
Other comprehensive income for the year	4,150	3,748
OCI attributable to non-controlling interests	0	0
OCI attributable to the equity holders	4,150	3,748
Total comprehensive income for the year	20,575	17,962
<u>Profit attributable to:</u>		
Non-controlling interests	100	-362
Equity holders of the company	16,325	14,575
<u>Total comprehensive income attributable to:</u>		
Non-controlling interests	100	-362
Equity holders of the company	20,475	18,324
Basic and diluted earnings per share (in euro)	2.10	1.86
Weighted average number of shares	7,786,615	7,818,999

Financial calendar

- March 31, 2023: Publication Annual Report 2022 on the Company website.
- May 16, 2023 (10.00 a.m.): Annual Shareholders' meeting.
- August 10, 2023 (evening): Half year results 2023 (Analyst Meeting August 11, 2023).



Audit

The Statutory Auditor has confirmed that the audit of the consolidated accounts of JENSEN-GROUP, which is substantially complete, has as of today not revealed any material misstatement in the draft consolidated accounts, and that the accounting data which are reported in the press release are consistent, in all material respects, with the draft consolidated accounts from which these data have been taken.

About JENSEN-GROUP

JENSEN-GROUP assists heavy-duty laundries worldwide to provide quality textile services economically. We have become a preferred supplier in the laundry industry by leveraging our broad laundry expertise to design and supply sustainable single machines, systems and integrated solutions. We are continuously growing by extending our offer and by developing environmentally friendly and innovative products and services that address specific customer needs. Our success results from combining our global skills with our local presence. JENSEN-GROUP has operations in 23 countries and has distribution in more than 50 countries. As per December 31, 2022, JENSEN-GROUP employs worldwide 1,555 employees.

This press release is available on the Company website www.jensen-group.com.

(End of press release)

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