



PRESS RELEASE – ANNOUNCEMENT

YEAR RESULTS 2017

Regulated information

Embargo until March 8th 2018, 17h40



Increase of sold volumes by 8.4%
Recurring results 2017 in line with 2016
Positive outlook for growth of ebitda in the next years

Key figures 2017 compared to 2016

Adjusted results (*1)		
Mio €	2017	
Turnover	328.7	+11.9%
Added Value	76.8	+6.3%
Ebitda	37.4	-1.4%
Ebit	21.7	-8.1%
Net Result before Taxes	19.2	-9.6%
Net Result after Taxes	16.5	+0.3%

(*1) 2017 adjusted for consultancy costs relating to potential acquisition by Bain Capital
 2016 adjusted for income and expenses related to sale of shares of Airolux AG
 and adjusted for deliveries to Airolux AG and financing of Airolux AG

Net financial debt 31.12.17	6.8
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Consolidated key figures (1)

	2017	2016	
Key figures of the income statement	in 000 €	in 000 €	Evolution (%)
Turnover	328'677	293'667	11.9%
Operating revenues	335'300	326'015	2.8%
Added value (2)	75'741	95'109	-20.4%
Operating cash flow - EBITDA (3)	36'359	60'819	-40.2%
Depreciation and operational non-cash costs	15'767	14'393	9.5%
Operating result	20'592	46'426	-55.6%
Financial result	-2'477	-1'382	-79.2%
Result before taxes	18'115	45'044	-59.8%
Taxes	-2'292	-4'237	-45.9%
Net result, part of Group	15'823	40'807	-61.2%
Result based upon the equity value		18'884	-100.0%
Net result after result based on the equity value		59'691	-100.0%
Key figures of the the balance sheet	in 000 €	in 000 €	Evolution (%)
Equity	121'485	147'568	-17.7%
Equity (incl. subordinated loans)	122'760	149'162	-17.7%
Net financial debts (excl. subordinated loans) (4)	6'844	-22'319	-130.7%
Total assets and total liabilities	243'688	256'191	-4.9%
Key figures per share	in €	in €	Evolution (%)
Operating cash flow - EBITDA (3)	17.96	30.04	-40.2%
Operating result	10.17	22.93	-55.6%
Net result, part of Group	7.81	20.15	-61.2%
Net result after result based on the equity value		29.48	-100.0%
Average number of shares (5)	2'024'860	2'024'860	

(1) Figures are fully in conformity with IFRS-rules.

(2) Revenues minus trade goods and raw materials minus services and other goods.

(3) Operating profit plus depreciations and write offs of intangible and tangible assets, plus provisions for write offs in value relating to stocks.

(4) Interest bearing financial obligations minus available funds and investments.

(5) Per May 16th, 2017, 44.450 new share were issued pursuant to the exercise of warrants under Warrant Plan 2013

Adjusted consolidated Key figures

2017 : excluding consultancy costs relating to potential acquisition by Bain Capital

**2016 : excluding amounts related to sale of shares of Airolux AG and
excluding deliveries to and financing of Airolux AG**

	2017	2016	
Key figures of the income statement	in 000 €	in 000 €	Evolution (%)
Turnover - Adjusted	328'677	290'212	13.3%
Operating revenues - Adjusted	335'300	322'560	3.9%
Added value (1) - Adjusted	76'802	72'256	6.3%
Operating cash flow - EBITDA (2) - Adjusted	37'420	37'966	-1.4%
Depreciation and operational non-cash costs	15'767	14'393	9.5%
Operating result - Adjusted	21'653	23'573	-8.1%
Financial result - Adjusted	-2'477	-2'360	-5.0%
Result before taxes - Adjusted	19'176	21'213	-9.6%
Taxes - Adjusted	-2'653	-4'742	-44.1%
Net result, part of Group - Adjusted	16'523	16'471	0.3%
Key figures per share	in €	in €	Evolution (%)
Operating cash flow - EBITDA (2) - Adjusted	18.48	18.75	-1.4%
Operating result - Adjusted	10.69	11.64	-8.1%
Net result, part of Group - Adjusted	8.16	8.13	0.3%
Average number of shares (3)	2'024'860	2'024'860	

(1) Revenues minus trade goods and raw materials minus services and other goods.

(2) Operating profit plus depreciations and write offs of intangible and tangible assets, plus provisions for write offs in value relating to stocks.

(3) Per May 16th, 2017, 44.450 new share were issued pursuant to the exercise of warrants under Warrant Plan 2013

Overview of results for the full year of 2017

During the year 2017 the **volumes** sold of preforms and bottles have **increased by 8.4%** compared to 2016. There was an increase of the volumes sold of preforms but a decrease of the sold volumes of blown bottles. This is the result of the loss of the bottles sold to Airolux AG and the transfer of sales of bottles into sales of preforms with blowing services. The growth continued in most of the regions of Europe as well in North America and Ukraine. Also the total sales on the export markets increased. The growth in Europe was the strongest in Italy and France. The growth is the result of increased sales efforts and a further diversification of products and customers.

The **turnover** increased by **11.9%** up to **€ 328.7 million**. This increase is a combination of higher volumes, higher average raw material prices and a positive exchange rate in Russia, among others. As of the second quarter, also the acquired company Borverk Eurotrade in Serbia has been included in the Resilux consolidation. The results for the acquired activities of Poly Recycling AG in Switzerland are consolidated as of the fourth quarter of 2017.

During the first half of 2016 Resilux sold its shares in its Joint Venture Airolux AG. The **net income** on the sale of the shares of Airolux AG amounted to **€ 20.5 million** and is included in the results of the first half of 2016.

Early 2017, Bain Capital announced that it was considering a potential voluntary and conditional tender offer in cash for all shares and warrants issued by Resilux NV. On March 28th, 2017 Bain Capital announced not to acquire Resilux NV. Resilux has spent for this possible transaction € 1.0 million in consultancy fees.

The further explanation of the operational results (added value, operational cash flow and operating result) for year 2017 in this press release does not take into account this amount of € 1.0 million of consultancy fees. The figures relating to the first half of 2016 have been adjusted with the net income amount of € 20.5 million related to the sale of the share of Airolux AG and with the operational results of the deliveries to Airolux AG. This makes the comparison with the results for the first half of 2016 relevant.

Compared to the year 2017, the **added value** increased by 6.3% or € 4.5 million to **€ 76.8 million**. The added value is negatively influenced by a lower inventory decrease of finished goods during 2017 compared to an inventory increase of finished goods during 2016. The added value per processed tonne is more or less stable compared to the same period of last year.

The increase in other goods and services is for the major part explained by higher transport costs because of higher sales volumes.

The total personnel costs increased by € 3.9 million. The increase is due to salary increases and additional employees, partly by shifting from temporary labour to own employees. Additional people have also been hired for further expansion of blowing activities in Russia and Spain. Also the acquired activities in Serbia and of Poly Recycling AG have increased the total personnel costs.

The consolidated **operating cash flow (Ebitda)** decreased by € 0.6 million or 1.4% and amounts to **€ 37.4 million** for 2017 compared to € 38.0 million for 2016.

The **depreciations and amortisations** increased by € 1.4 million and amounted to **€ 15.8 million** in the year 2017.



The **operating result** for 2017 amounts to **€ 21.7 million** compared to € 23.6 million for 2016, which means a decrease of € 1.9 million.

The total financial result decreased from € -1.4 million to € -2.5 million. The total net interest costs increased by € 0.6 million and amount to € -1.9 million. The year 2016 included still interest income of more or less € 1.0 million relating to financing of Airolux AG. The foreign exchange results amount to € -0.9 million and the other financial result amounts to € 0.3 million. The total **net financial result** amounts to **€ -2.5 million**.

During 2017, a **pre-tax profit** was realized of **€ 18.1 million** compared to € 45.0 in 2016. The total taxes amount to € -2.3 million. This amount includes taxes payable for € -3.2 million and deferred taxes for € 0.9 million. The positive impact of the deferred taxation is due to capitalising tax losses from the past for the Resilux subsidiary in the United States of America. After taxes, Resilux has realized a **net profit** of **€ 15.8 million**.

Per December 31st 2016, the reported result based on the equity method amounted to € 18.9 million. This amount was the reversal of the booked losses since the establishment of the Joint Venture Airolux AG after the sale of the shares of Airolux AG. In previous years, these losses were deducted in consolidation according to the equity method deducted from the receivables of Resilux on Airolux AG.

Adjusted for all amounts relating to Airolux AG, the adjusted net income for 2016 amounts to € 16.5 million. Adjusted for the effect of the consultancy costs relating to Bain Capital, the **adjusted net income** for 2017 amounts to **€ 16.5 million** or a stable net income.

The **net investments** in intangible and tangible fixed assets in the year 2017 amount to **€ 18.7 million** compared to € 19.8 million in 2016. These investments are mainly made in additional production capacity for blowing, new production tools and optimisation of production. Furthermore some investments are made in building in Spain and Germany. Some investments were also made in Borverk Eurotrade in Serbia, a company acquired by Resilux in 2017. This amounts also includes already payments for investments of new machines which will only be operational in 2018.

As per December 31st 2017, Resilux has a **net financial debt** of **€ 6.8 million** compared to a net cash position of € 22.3 million per December 31st, 2016. The change is mainly the result of the capital reduction for a total amount of € 33.0 million in September 2017.

Outlook

Resilux expects for 2018 a further growth of the volumes as a result of additional capital expenditures in production capacity. Resilux expects that this volume growth and the acquisitions from 2017 will lead to increased operational results for 2018.

Resilux expects to invest around € 14.0 million, excluding buildings and special projects. This will be mainly in increased production capacity and additional production tools.

Resilux will keep focus on cost control and diversification of customers and product mix.



Dividend

The Board of Directors proposes to the General Meeting of Shareholders to distribute a gross dividend of € 2.00 per share for 2017.

This means a net dividend of € 1.40 per share (in case of 30% Belgian withholding taxes) and of € 2.00 per share (in case of exemption of Belgian withholding taxes).

Report of the Statutory Auditor

The statutory auditor has confirmed that that his auditing work, which is finished fundamentally, has revealed no meaningful corrections, which should be taken into the accounting information in this press release.

Financial Calendar

General Meeting of Shareholders 2018	: May 18, 2018
Results first half year 2018	: August 30, 2018
Results full year 2018	: March 7, 2019

== End of the press release ==

Annexe: Group results

RESILUX GROUP : 2017

Consolidated statement of profit or loss in 000 €	2017	2016	%
Operating revenues	335'300	326'015	2.8%
Turnover	328'677	293'667	11.9%
Changes in inventories finished goods and work in progress	2'943	4'104	-28.3%
Other operating income	3'680	28'244	-87.0%
Operating expenses	314'708	279'589	12.6%
Raw materials and consumables used	209'389	180'573	16.0%
Services and other goods	50'171	50'333	-0.3%
Remuneration, social security charges and pensions	38'025	34'117	11.5%
Depreciation and amortisation expense	15'767	14'393	9.5%
Other operating expenses	1'356	173	683.8%
Operating result	20'592	46'426	-55.6%
Financial income	5'315	8'403	-36.7%
Financial expenses	-7'792	-9'785	-20.4%
Result before taxes	18'115	45'044	-59.8%
Income tax	-2'292	-4'237	-45.9%
Net result	15'823	40'807	-61.2%
Result based upon the equity method	0	18'884	-100.0%
Net result based upon the equity method	15'823	59'691	-73.5%
Net profit after equity per share in €	7.81	29.48	-73.5%

Statement of other comprehensive income in 000 €	2017	2016	%
Attributable to profit or loss: the owners of the parent	15'823	59'691	-73.5%
Items to be reclassified to profit or loss in subsequent periods, net of taxes			
Currency translation adjustments	-7'132	3'973	-279.5%
Items not to be reclassified to profit or loss in subsequent periods, net of taxes			
Actuarial gains and losses (net of taxes)	-485	104	-566.3%
Total of the unrealized results	-7'617	4'077	-286.8%
Total of of the realized and unrealized results	8'206	63'768	-87.1%

Balance sheet in 000 €	31.12.2017	31.12.2016
Non-current assets	108'908	100'995
Goodwill	18'500	13'685
Intangible assets	1'286	1'558
Property, plant & equipment	83'225	79'852
Other financial assets	17	17
Deferred tax	5'062	4'649
Non-current receivables	818	1'234
Current assets	134'780	155'196
Inventories	55'993	51'595
Trade receivables	48'641	36'092
Other current assets	2'683	5'062
Cash and cash equivalents	27'463	62'447
Total Assets	243'688	256'191
Equity	121'485	147'568
Non-current liabilities	36'295	39'854
Subordinated loans	956	1'276
Interest-bearing borrowings	23'109	30'729
Other amounts payables	3'890	1'207
Provisions	6'788	4'674
Deferred tax	1'552	1'968
Current liabilities	85'908	68'769
Subordinated loans	319	319
Interest-bearing borrowings	11'198	9'399
Trade payables	61'282	45'394
Income tax payables	1'890	2'594
Other amounts payables	11'219	11'063
Total Liabilities	243'688	256'191

Statement of changes in equity in 000 €	2017	2016
Total equity per January 1st	147'568	87'709
Result for the period	15'823	59'691
Currency translation differences	-7'132	3'973
Actuarial gains and losses (net)	-485	104
Share-base payments	0	52
Capital increase	2'766	0
Capital decrease	-33'005	0
Dividends paid	-4'050	-3'961
Total equity per December 31st	121'485	147'568

Cash flow statement in 000 €	2017	2016	%
Operating activities			
Profit before taxes	18'115	46'426	-61.0%
Depreciation and amortization	15'767	14'393	9.5%
Financial income	-5'314	-8'403	-36.8%
Financial expense	7'792	9'785	-20.4%
Gain on disposal fixed assets	66	-192	-134.4%
Warrants personnel	0	52	-100.0%
Changes in trade receivables	-8'830	-3'923	125.1%
Changes in inventory	-6'293	-8'027	-21.6%
Changes in trade payables	16'955	-5'595	-403.0%
Other changes in net working capital	-3'174	3'885	-181.7%
Change in net working capital	-1'342	-13'608	-90.1%
Interest received	48	1'035	-95.4%
Interest paid	-1'924	-2'316	-16.9%
Income taxes paid	-3'891	-3'244	19.9%
Cash flow from operating activities	29'317	43'876	-33.2%
Investing activities			
Investments in tangible and intangible fixed assets	-20'405	-20'668	-1.3%
Investments in financial assets	0	-823	-100.0%
Desinvestment in financial assets	0	36'942	-100.0%
Receipt of government grants	579	0	-
Acquisition of subsidiaries	-6'626	259	-2658.3%
Proceeds on disposals of fixed assets	1'063	755	40.8%
Cash flow from investing activities	-25'389	16'465	-254.2%
Financing activities			
Dividends paid	-4'050	-3'961	2.2%
Capital increase	2'766	0	-
Capital decrease	-33'005	0	-
Proceeds from (+), payments (-) of subordinated loans	-319	0	-
Proceeds from (+), payments (-) of long-term liabilities	-5'555	-7'191	-22.8%
Proceeds from (+), payments (-) of short-term liabilities	2'345	-1'781	-231.7%
Cash flow from financing activities	-37'818	-12'933	192.4%
Net increase / decrease in cash and cash equivalents	-33'890	47'408	-171.5%
Effect of exchange rate changes on cash and cash equivalents	-1'094	205	-633.7%
Cash and cash equivalents at January 1st	62'447	14'834	321.0%
Cash and cash equivalents at December 31st	27'463	62'447	-56.0%



FOR MORE INFORMATION,
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Resilux NV specialises in the manufacture and sales of PET preforms and bottles. These preforms and bottles are used for the packaging of water, soft drinks, edible oils, ketchup, detergents, milk, beer, wine, fruit juices and other applications. Resilux originally was a family business, and was established in 1994. Since October 3rd, 1997, Resilux has been quoted on Euronext Brussels. Resilux has production units in Belgium, Spain, Greece, Russia, Switzerland, Hungary, the U.S. and Serbia.