

7.5% REVENUE GROWTH FOR Q1 2017

Paris, 27 April 2017

Business & Decision Group, the international Consulting and Systems Integration Company, announces consolidated revenue of €58.6 million for the first quarter of 2017. This presents a 7.5% growth over the comparative period of 2016, at constant exchange rates and structure. At current scope, including sold activities in the US, revenue growth presents a decrease of 1.5%.

(in €m)	Q1 2017	Q1 2016 published	%	Q1 2016 (*)	%
Revenue	58.6	59.5	-1.5%	54.5	7.5%

(*) Restated - At constant exchange rates and structure

Christophe Dumoulin, Chairman & CEO of Business & Decision, comments: “*This first quarter of 2017 confirms the continued growth trend of our businesses. The strategic plan, combined with the refocusing of our activities, produces the expected results in terms of sales performance and margin.*”

Q1 revenue by geographical area

The French operations recorded Q1 revenue of €37.3m, representing a growth of 5.0% compared to Q1 2016.

International activities recorded Q1 revenue of €21.3m, representing a decrease of 11.1% compared to Q1 2016. At constant exchange rate and structure, excluding sold activities in the US, revenue growth is 12.2% with significant performance in Benelux and Switzerland.

Outlook

The year 2017 should allow the continued growth of operations in France and in Europe. Refocusing and optimization actions should allow to achieve level of profitability in line with industry standards.

Financial Calendar

28 June 2017:	Shareholders' annual General Meeting at 5:30 pm, Paris
31 July 2017:	2017 first half revenue at 5:35 pm
31 August 2017:	2017 first half results at 5:35 pm
4 September 2017:	Analysts & investors meeting, Paris
31 October 2017:	2017 third quarter revenue at 5:35 pm
31 January 2018:	2017 full year revenue at 5:35 pm

About Business & Decision

Business & Decision, an international Consulting and Systems Integration company, is a leader in Business Intelligence (BI) and CRM, and a major player in e-Business. We leverage a unique combination of technical, functional and industry specialization, as well as partnerships with all of the key software vendors, to deliver maximum-value projects and help clients break through barriers to innovation such as Big Data and digital transformation. Business & Decision operates in 12 countries and employs over 2,500 people in France and worldwide.

To learn more: www.group.businessdecision.com

CONTACT

Safa Baghai

Business & Decision

Tel: +33 (0)1 56 21 21 20

safa.baghai@businessdecision.com