

## TRADING UPDATE 3Q16

**Kortrijk, Belgium, 19 October 2016** – Today Barco (Euronext: BAR-EB; Reuters: BARBt.BR; Bloomberg: BAR BB) announced the results for the third quarter ended 30 September 2016.

Sales for the quarter were 261.8 million euro, an increase of 13.7% compared to the third quarter of 2015.

Sales year-to-date were 791.0 million euro, up 7.2% compared to 30 September 2015.

Incoming orders booked during the third quarter of 2016 were 266.7 million euro, a decrease of 1% compared to the third quarter of 2015.

Order book as of 30 September 2016 stood at 330.1 million euro, essentially flat compared to 30 June 2016.

### Quote of the CEO, Jan De Witte

“Building on a strong 1H performance, Barco delivered a solid third quarter, with continued market penetration in Healthcare, ClickShare and Cinema, the latter specifically in the joint-venture in China. This results in robust sales while maintaining a healthy order book,” said Jan De Witte, CEO.

“During the quarter we also continued to execute on and invest in our strategic growth initiatives, as planned.”

“Given these investments and with a good performance year-to-date we feel confident to confirm our outlook with sales growth for the full year to be in the mid-single digit range and with EBITDA for the second half expected to be similar to the second half of 2015.”

### Order Intake & Order Book

#### Order Book

<i>(in millions of euros)</i>	<b>3Q16</b>	<b>2Q16</b>	<b>1Q16</b>	<b>4Q15</b>	<b>3Q15</b>
Order book	330.1	332.4	350.5	333.2	367.2

#### Order Intake

<i>(in millions of euros)</i>	<b>3Q16</b>	<b>2Q16</b>	<b>1Q16</b>	<b>4Q15</b>	<b>3Q15</b>
Order Intake	266.7	252.0	280.8	251.9	269.3

<i>(in millions of euros)</i>	<b>YTD16</b>	<b>YTD15</b>	<b>Change</b>
Order Intake	799.5	791.8	1.0%

## Sales

### Sales

<i>(in millions of euros)</i>	<b>3Q16</b>	<b>2Q16</b>	<b>1Q16</b>	<b>4Q15</b>	<b>3Q15</b>
Sales	261.8	274.1	255.1	292.4	230.3

### Sales per division

<i>(in millions of euros)</i>	<b>3Q16</b>	<b>3Q15</b>	<b>Change</b>
Entertainment	142.2	109.8	+29.5%
Enterprise	64.5	66.8	-3.4%
Healthcare	55.2	53.5	+3.2%
Intra-group eliminations	-0.1	0.4	
<b>Group</b>	<b>261.8</b>	<b>230.3</b>	<b>+13.7%</b>

<i>(in millions of euros)</i>	<b>YTD16</b>	<b>YTD15</b>	<b>Change</b>
Entertainment	414.8	374.2	+10.9%
Enterprise	205.5	205.7	-0.1%
Healthcare	170.8	158.2	+8.0%
Intra-group eliminations	0.0	0.3	
<b>Group</b>	<b>791.0</b>	<b>737.6</b>	<b>7.2%</b>

## Additional information

### Financial Calendar

- 2H16 and FY16 results will be communicated on 9 February 2017.
- Barco's next Capital Markets Day is planned for 16 March 2017.

*The information given in this press release has not been reviewed by the statutory auditor.*

PRESS RELEASE – REGULATED INFORMATION

**About Barco**

*Barco, a global technology company, designs and develops networked visualization products for the Entertainment, Enterprise and Healthcare markets. Barco has its own facilities for Sales & Marketing, Customer Support, R&D and Manufacturing in Europe, North America and APAC. Barco (NYSE Euronext Brussels: BAR) is active in more than 90 countries with 3,300 employees worldwide. Barco posted sales of 1.029 billion euro in 2015.*

*For more information and the Annual report 2015, please visit the Company's website at [www.barco.com](http://www.barco.com)*

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